

**Alternatifbank Anonim Őirketi
and Its Subsidiaries**

Consolidated Financial Statements
As at and for the Year Ended 31 December 2017
With Independent Auditors' Report Thereon

KPMG Bađımsız Denetim ve Serbest
Muhasebeci Mali Műşavirlik
Anonim Őirketi
15 March 2018

This report contains 4 pages of independent auditors' report on consolidated financial statements and 69 pages of consolidated financial statements and notes to the consolidated financial statements.

Alternatifbank Anonim Şirketi and Its Subsidiaries

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors' of Alternatifbank A.Ş.
Audit of the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of Alternatifbank A.Ş. ("the Bank"), and its subsidiaries ("the Group"), which comprise the consolidated statement of financial position as at 31 December 2017, the consolidated statements of profit or loss, other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2017, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants ("IESBA Code") together with the ethical requirements that are relevant to our audit of the consolidated financial statements in Turkey and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Impairment on loans and lease receivables

Refer to Note 2.11 and Note 10 to the details of accounting policies and significant accounting estimates related with impairment on loans and lease receivables.

| The key audit matter | How the matter was addressed in our audit |
|---|---|
| <p>The appropriateness of loan loss provisions is a key area of judgment for management.</p> <p>The identification of impairment and the determination of the recoverable amount are an inherently uncertain process involving various assumptions and factors including the financial condition of the borrowers and expected future cash flows.</p> <p>The use of different modelling techniques and assumptions could produce significantly different estimates of loan loss provisions. Disclosures related to impairment are presented in Note 10.</p> | <p>We assessed and tested the design and operating effectiveness of the controls over impairment calculations including the quality of underlying data and systems. For loan loss provisions calculated on an individual basis we tested the assumptions underlying the impairment identification and quantification including forecasts of future cash flows, valuation of underlying collateral and estimates of recovery on default. This included taking into consideration the impact of forbearance. For loan loss provisions calculated on a collective basis we tested assessing whether disclosures in the consolidated financial statements appropriately reflect the Group's exposure to credit risk. The appropriateness and accuracy of the inputs to the models and assumptions, such as recovery and cure rates.</p> |



Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş.
A member firm of KPMG International Cooperative



Funda Aslanoğlu
Partner

15 March 2018
Istanbul, Turkey

ALTERNATİFBANK ANONİM ŞİRKETİ AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated)

| | | Audited 31 December 2017 | Audited 31 December 2016 |
|--|----|---|---|
| ASSETS | | | |
| Cash and balances with the Central Bank of Turkey | 6 | 2,287,411 | 1,970,188 |
| Financial assets held for trading | | 95,581 | 61,950 |
| - <i>Trading securities</i> | 8 | 6,394 | 526 |
| - <i>Derivative financial instruments</i> | 9 | 89,187 | 61,424 |
| Derivative assets held for risk management | 9 | 1,632 | - |
| Loans and advances to banks | 7 | 701,556 | 935,016 |
| Loans and advances to customers | 10 | 12,866,265 | 10,418,805 |
| Investment securities | | 2,530,606 | 2,330,039 |
| - <i>Available-for-sale</i> | 11 | 1,648,746 | 2,330,039 |
| - <i>Held-to-maturity</i> | 11 | 881,860 | - |
| Lease Receivables | 10 | 1,599,015 | 1,238,644 |
| Property and equipment | 13 | 38,511 | 36,674 |
| Intangible assets | 12 | 92,411 | 86,207 |
| Deferred tax assets | 19 | 74,561 | 79,436 |
| Other assets | 14 | 384,145 | 339,010 |
| Total assets | | 20,671,694 | 17,495,969 |
| LIABILITIES | | | |
| Derivative liabilities held for trading | 9 | 166,990 | 70,444 |
| Derivative liabilities held for risk management | 9 | - | 404 |
| Deposits from banks | 15 | 1,140,158 | 1,198,660 |
| Deposits from customers | 16 | 10,726,888 | 8,125,742 |
| Other borrowed funds | 17 | 4,019,045 | 3,939,977 |
| Debt securities issued | 18 | 1,197,506 | 1,041,580 |
| Subordinated liabilities | 17 | 1,330,146 | 1,504,693 |
| Provisions | 20 | 60,628 | 49,648 |
| Reserve for employee benefits | 21 | 8,550 | 7,722 |
| Other liabilities | 22 | 388,449 | 299,711 |
| Total liabilities | | 19,038,360 | 16,238,581 |
| EQUITY | | | |
| Share capital | 23 | 980,000 | 980,000 |
| Share premium | 23 | 54 | 54 |
| Fair value reserves | 24 | (108,651) | (165,167) |
| Other reserves | 24 | 270,973 | - |
| Legal reserves | 24 | 30,102 | 28,974 |
| Retained earnings | 24 | 460,841 | 413,514 |
| Total equity attributable to owners of the Bank | | 1,633,319 | 1,257,375 |
| Non-controlling interests | | 15 | 13 |
| Total equity | | 1,633,334 | 1,257,388 |
| Total liabilities and equity | | 20,671,694 | 17,495,969 |

The accompanying notes form an integral part of these consolidated financial statements.

ALTERNATİFBANK ANONİM ŞİRKETİ AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENT OF PROFIT OR LOSS
FOR THE YEAR ENDED 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated)

| | Note | Audited 31 December 2017 | Audited 31 December 2016 |
|--|------|-----------------------------|-----------------------------|
| Interest income | 25 | 1,463,179 | 1,123,738 |
| Interest expense | 25 | (944,201) | (748,356) |
| Net interest income | | 518,978 | 375,382 |
| Fee and commission income | 26 | 74,546 | 57,625 |
| Fee and commission expense | 26 | (21,308) | (30,826) |
| Net fee and commission income | | 53,238 | 26,799 |
| Foreign exchange gains and losses, net | | (40,319) | 43,235 |
| Trading gains and losses, net | 27 | (10,435) | (3,132) |
| Gains / losses from investment securities, net | | (9,800) | 25,732 |
| Other operating income | | 3,801 | - |
| Operating income | | 515,463 | 468,016 |
| Impairment losses on loans and credit related commitments, net | | (174,990) | (179,834) |
| Other operating expenses | 28 | (286,198) | (285,899) |
| Operating expense | | (461,188) | (465,733) |
| Profit before income tax | | 54,275 | 2,283 |
| Tax expense | 19 | (5,133) | (131) |
| Profit for the year | | 49,142 | 2,152 |
| Profit attributable to: | | | |
| Equity holders of the Bank | | 49,140 | 2,150 |
| Non-controlling interest | | 2 | 2 |
| | | 49,142 | 2,152 |
| Earnings per share | | | |
| Basic and diluted earnings per share (expressed in full TL) | 2.27 | 0.0501 | 0.0030 |

The accompanying notes form an integral part of these consolidated financial statements.

ALTERNATİFBANK ANONİM ŞİRKETİ AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated)

| | Note | Audited 1 January 2017- 31 December 2017 | Audited 1 January 2016- 31 December 2016 |
|---|------|--|--|
| Profit for the year | | 49,142 | 2,152 |
| Items that will not be reclassified to profit or loss | | (685) | (1,762) |
| Remeasurements of defined benefit liability | 21 | (856) | (2,203) |
| Related tax | | 171 | 441 |
| Items that are or may be reclassified subsequently to profit or loss | | 56,516 | (137,730) |
| Net change in fair value of available for sale financial assets | | 88,885 | (192,872) |
| Net change in available for sale financial assets transferred to profit or loss | | (1,101) | 20,709 |
| Related tax | | (31,268) | 34,433 |
| Other comprehensive income, net of tax | | 55,831 | (139,492) |
| Total comprehensive income | | 104,973 | (137,340) |
| Total comprehensive income attributable to | | | |
| Equity holders of the Bank | | 104,971 | (137,342) |
| Non-controlling interests | | 2 | 2 |
| Total comprehensive income | | 104,973 | (137,340) |

The accompanying notes form an integral part of these consolidated financial statements.

ALTERNATİFBANK ANONİM ŞİRKETİ AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated)

| | Note | Attributable to equity holders of the Bank | | | | | | | Non-controlling Interest | Total Equity | |
|--|-----------|--|---------------|---------------------|----------------|---------------------|----------------|-------------------|--------------------------|--------------|------------------|
| | | Share Capital | Share Premium | Own Shares Acquired | Legal Reserves | Fair Value Reserves | Other Reserves | Retained Earnings | | | |
| Balance at 1 January 2016 | | 620,000 | 54 | - | 24,972 | (27,437) | - | 417,104 | 1,034,693 | 11 | 1,034,704 |
| Total comprehensive income for the year | | | | | | | | | | | |
| Profit for the year | | - | - | - | - | - | - | 2,150 | 2,150 | 2 | 2,152 |
| Other comprehensive income | | | | | | | | | | | |
| Net change in fair value of available for sale investments, net of tax | | - | - | - | - | (137,730) | - | - | (137,730) | - | (137,730) |
| Remeasurements of defined benefit liability | | - | - | - | - | - | - | (1,762) | (1,762) | - | (1,762) |
| Total other comprehensive income | | - | - | - | - | (137,730) | - | (1,762) | (139,492) | - | (139,492) |
| Total comprehensive income for the year | | - | - | - | - | (137,730) | - | 388 | (137,342) | 2 | (137,340) |
| Contributions by and distributions to owners | | | | | | | | | | | |
| Transfer to legal reserves | | - | - | - | 4,002 | - | - | (4,002) | - | - | - |
| Capital increase | | 360,000 | - | - | - | - | - | - | 360,000 | - | 360,000 |
| Other | | - | - | - | - | - | - | 24 | 24 | - | 24 |
| Balance at 31 December 2016 | 22 | 980,000 | 54 | - | 28,974 | (165,167) | - | 413,514 | 1,257,375 | 13 | 1,257,388 |
| Balance at 1 January 2017 | | 980,000 | 54 | - | 28,974 | (165,167) | - | 413,514 | 1,257,375 | 13 | 1,257,388 |
| Total comprehensive income for the year | | | | | | | | | | | |
| Profit for the year | | - | - | - | - | - | - | 49,140 | 49,140 | 2 | 49,142 |
| Other comprehensive income | | | | | | | | | | | |
| Net change in fair value of available for sale investments, net of tax | | - | - | - | - | 56,516 | - | - | 56,516 | - | 56,516 |
| Remeasurements of defined benefit liability | | - | - | - | - | - | - | (685) | (685) | - | (685) |
| Total other comprehensive income | | - | - | - | - | 56,516 | - | (685) | 55,831 | - | 55,831 |
| Total comprehensive income for the year | | - | - | - | - | 56,516 | - | 48,455 | 104,971 | 2 | 104,973 |
| Contributions by and distributions to owners | | | | | | | | | | | |
| Transfer to legal reserves | | - | - | - | 1,128 | - | - | (1,128) | - | - | - |
| Other(*) | | - | - | - | - | - | 270,973 | - | 270,973 | - | 270,973 |
| Balance at 31 December 2017 | 22 | 980,000 | 54 | - | 30,102 | (108,651) | 270,973 | 460,841 | 1,633,319 | 15 | 1,633,334 |

(*) The Parent Bank has classified the subordinated loan obtained from its controlling shareholder The Commercial Bank (P.S.Q.C.) amounting to USD 75 million (TL 282,893) respectively which was previously recognized as Tier II capital in the account of additional Tier I capital. Pursuant to the resolution taken by the Board of Directors of Alternatifbank and Article 7 of the Regulation on Equity of Banks, the type of loan was changed to perpetual. As of 23 June 2017 including of the loan to account of additional Tier I capital was approved by BRSA and has been transferred to the Equity as of 31 July 2017. The accumulated interest of the related subordinated loan at the date of transfer to the Equity is TL 11,920 and transferred to the Other Capital Reserves.

The accompanying notes form an integral part of these consolidated financial statements.

ALTERNATİFBANK ANONİM ŞİRKETİ AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated)

| | Note | Audited 1 January 2017- 31 December 2017 | Audited 1 January 2016- 31 December 2016 |
|---|----------|--|--|
| Cash flows from operating activities | | | |
| Interest received | | 1,364,726 | 930,393 |
| Interest paid | | (935,723) | (736,630) |
| Fees and commissions received | | 74,540 | 58,931 |
| Trading income | | (102,819) | (35,550) |
| Recoveries of loans previously impaired | | 133,923 | 107,440 |
| Fees and commissions paid | | (21,308) | (30,826) |
| Cash payments to employees and other parties | | (145,059) | (144,469) |
| Cash received from other operating activities | | (247,364) | 826,166 |
| Cash paid for other operating activities | | 34,972 | 39,653 |
| Taxes paid | | (32,258) | (53,780) |
| Cash flows from operating profits before changes in operating assets and liabilities | | 123,630 | 961,328 |
| Changes in operating assets and liabilities: | | | |
| Trading securities | | (3,336) | (113) |
| Loans and advances | | (2,536,931) | (2,350,967) |
| Other assets | | (51,808) | (277,505) |
| Deposits from other banks | | (158,153) | 322,341 |
| Deposits | | 2,583,921 | 2,231,336 |
| Other money market deposits | | 98,733 | 167,592 |
| Other liabilities | | 72,215 | (68,055) |
| Net cash from operating activities | | 128,271 | 24,629 |
| Cash flows from investing activities | | | |
| Purchases of available for sale securities | | (1,559,831) | (3,811,002) |
| Proceeds from sale and redemption of available-for-sale securities | | 1,493,478 | 2,298,717 |
| Purchases of held to maturity securities | | - | - |
| Redemption of held to maturity securities | | - | - |
| Purchases of premises and equipment | | (21,238) | (23,834) |
| Proceeds from sale property and equipment | | 4,983 | 4,580 |
| Purchase of intangible assets, net | | (6,204) | (4,029) |
| Net cash used in investing activities | | (88,812) | (1,535,568) |
| Cash flows from financing activities | | | |
| Proceeds from funds borrowed | 17 | 2,484,014 | 2,040,805 |
| Payments for funds borrowed | 17 | (2,474,320) | (2,484,254) |
| Proceeds from bond issue | | 235,715 | 1,193,300 |
| Payments for bonds issued | | (146,523) | - |
| Share capital increase | | - | 360,000 |
| Net cash from financing activities | | 98,886 | 1,109,851 |
| Net increase in cash and cash equivalents | | 138,345 | 560,240 |
| Effects of foreign exchange-rate changes on cash and cash equivalents | | (183,256) | (329,089) |
| Cash and cash equivalents at beginning of the year | 5 | 1,518,017 | 1,286,866 |
| Cash and cash equivalents at end of the year | 5 | 1,473,106 | 1,518,017 |

The accompanying notes form an integral part of these consolidated financial statements.

ALTERNATİFBANK ANONİM ŞİRKETİ AND ITS SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated)

NOTE 1 - GENERAL INFORMATION

Alternatifbank A.Ş. (a Turkish joint stock company - “the Bank”) was incorporated in Istanbul on 6 November 1991 and started operations in February 1992. Bank's shares are traded on the Istanbul Stock Exchange since 3 July 1995.

The sale of the shares of the Bank belonging to Anadolu Group companies to The Commercial Bank (P.S.Q.C.) has been finalised on 18 July 2013 and the share transfer has been registered in accordance with the Board of Directors meeting at the same date.

The Bank made an application to Capital Market Boards of Turkey (CMB) and Borsa İstanbul A.Ş. about to delisting from the stock-exchange quotation in accordance with clauses of Capital Market Board “Squeeze-out and Sell-out Rights Communiqué” on 11 July 2014. “Capital Issue Document” prepared for the capital increase allocated to controlling shareholder The Commercial Bank (P.S.Q.C.) in the context of the process of squeeze-out and sell-out rights from the minority in accordance with “Squeeze-out and Sell-out Rights Communiqué” has been approved by CMB on 23 July 2015. Since that date, Alternatifbank A.Ş.’s shares are not quoted to stock exchange .

As of 31 December 2017, The shareholder structure of the Bank is as follows:

| Name of Shareholders | 31 December 2017 | | 31 December 2016 | |
|--------------------------------|------------------|-------------|------------------|-------------|
| | Paid in capital | % | Paid in capital | % |
| The Commercial Bank (P.S.Q.C.) | 980,000 | 100% | 980,000 | 100% |
| Total | 980,000 | 100% | 980,000 | 100% |

The registered office address of the Bank is at Cumhuriyet Caddesi No: 46 Elmadağ / Istanbul.

The consolidated financial statements of the Group were authorized for issue by the Board of Directors on 15 March 2018. The General Assembly has the power to amend the consolidated financial statements after its issue.

For the purposes of the consolidated financial statements, the Bank and its consolidated subsidiaries are referred to as “the Group”.

The operations of the Group consist of banking, leasing and portfolio management conducted mainly with local customers.

The Bank provides banking services through 53 branches (31 December 2016: 53) in Turkey. At 31 December 2017, the Group has 1,017 employees (31 December 2016: 1,000).

ALTERNATİFBANK ANONİM ŞİRKETİ AND ITS SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated)

NOTE 1 - GENERAL INFORMATION (Continued)

The subsidiaries and the Bank’s shareholding interest as at 31 December 2017 and 31 December 2016 are as follows:

| | Place of Incorporation | Effective shareholding % 31 December 2017 | Effective shareholding % 31 December 2016 |
|-----------------------------------|-----------------------------------|--|--|
| Alternatif Menkul Değerler A.Ş. | Istanbul/Turkey | 100.00 | 100.00 |
| Alternatif Finansal Kiralama A.Ş. | Istanbul/Turkey | 99.99 | 99.99 |

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of Presentation of Financial Statements

The Bank and its subsidiaries located in Turkey maintain their books of account and prepare their statutory financial statements in Turkish Lira (“TL”) in accordance with the accounting practices as promulgated by the Banking Regulation and Supervision Agency (“BRSA”), regulations promulgated by the Capital Markets Board of Turkey and also the Turkish Commercial Code.

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards (“IFRS”) including International Accounting Standards and Interpretations issued by the International Accounting Standards Board (“IASB”).

The consolidated financial statements have been prepared under the historical cost convention, except for trading securities, available-for-sale securities and derivative financial instruments that have been measured at fair value.

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities.

Where necessary, comparative figures have been adjusted to conform to changes in presentation in the current year.

ALTERNATİFBANK ANONİM ŞİRKETİ AND ITS SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.2 Basis of Consolidation

These consolidated financial statements are presented in Turkish Lira (“TL”), which is the Bank’s functional currency. Except as otherwise indicated, financial information presented in TL has been rounded to the nearest thousand.

The consolidated financial statements comprise the financial statements of the Bank and all its subsidiaries, as of 31 December 2017 and 31 December 2016.

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies so as to benefit from its activities. This control is normally evidenced when the Group owns, either directly or indirectly, more than 50% of the voting rights of a company’s share capital and is able to govern the financial and operating policies of an enterprise so as to benefit from its activities.

The Bank also consolidates a subsidiary in which it has less than 50% shareholding since it has power to govern the financial and operating policies of such subsidiary under a statute, to appoint or remove the majority of the members of the board of directors and to cast the majority of votes at the meetings of board of directors.

Subsidiaries are consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

The financial statements of the subsidiaries are prepared for the same reporting period as the Bank, using consistent accounting policies.

The equity and net income attributable to non-controlling interests are shown separately in the consolidated statement of financial position and statement of profit or loss, respectively.

All intra-group balances, transactions and unrealized gains on intra-group transactions are eliminated including inter-company profits and unrealized profits and losses. Unrealized losses are also eliminated unless the transaction provides evidence of impairment of the asset transferred.

2.3 Use of Estimates and Judgments

The preparation of consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the periods in which they become known. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in related accounting policies (Note 3).

ALTERNATİFBANK ANONİM ŞİRKETİ AND ITS SUBSIDIARIES
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated)

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.4 Functional and Presentation Currency

Items included in the financial statements of each of the Group’s entities are measured using the currency of the primary economic environment in which the entity operates (“the functional currency”).

The consolidated financial statements are presented in Turkish Lira (“TL”), which is the Group’s functional and the presentation currency.

2.5 Foreign Currency Transactions and Translation

Transactions in currencies other than the entity’s functional currency (foreign currencies) are recorded at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the reporting date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Exchange differences are recognized in profit or loss in the period in which they arise.

2.6 Due from Banks

Amounts due from other banks are recorded when the Group advances money to counterparty banks with no intention of trading the resulting unquoted non-derivative receivable due on fixed or determinable dates. Amounts due from other banks are carried at amortised cost.

2.7 Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation and any impairment in value.

Depreciation is calculated on a straight-line basis over the estimated useful life of the asset as follows:

| | |
|---|--|
| Furniture and fixtures and motor vehicles | 3 years to 15 years |
| Office equipment | 5 years |
| Leasehold improvements | 5 years, or over the period of the lease if less than 5 years |

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date. The carrying values of premises and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets of cash generating units are written down to their recoverable amount. The recoverable amount is defined as the amount that is the higher of the asset’s fair value less costs to sell and value in use. Impairment losses are recognized in the income statement. There is no impairment recorded related to premises and equipment.

An item of premises and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognizing of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement in the year the asset is derecognized.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.8 Goodwill

The acquisition method of accounting is used for acquired businesses. The acquisition method of accounting includes allocating the cost of the business combination to the fair value of assets acquired and liabilities and contingent liabilities assumed at the date of acquisition. Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquire and the fair value of the acquirer's previously held equity interest in the acquire (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. The Group has TL 49,017 goodwill. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquire and the fair value of the acquirer's previously held interest in the acquire (if any), the excess is recognized immediately in the income statement as a bargain purchase gain. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. This requires an estimation of the value in use of the cash-generating units to which the goodwill is allocated. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to cash generating units.

2.9 Intangible Assets

Intangible assets acquired separately from a business are capitalized at cost. Following initial recognition intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Intangible assets with finite lives are amortized on a straight-line basis over the best estimate of their useful lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. There is no impairment recorded related to intangible assets. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. Patents and licenses were amortized over their useful economic lives of 15 years. Software and development costs for software were amortized over their useful economic lives of 3 years.

Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the profit or loss when the asset is derecognized.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.10 Financial Assets

The Group classifies its financial assets in the following categories: trading securities; loans and receivables; held-to-maturity investments and available-for-sale financial assets. When financial assets are recognized initially, they are measured at fair value. The Group determines the classification of its financial assets at initial recognition.

All regular way purchases and sales of financial assets are recognized on the settlement date i.e. the date that the asset is delivered to or by the Group. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place. Changes in fair value of assets to be received during the period between the trade date and the settlement date are accounted for in the same way as the acquired assets i.e. for assets carried at cost or amortized cost; change in value is not recognized.

Trading Securities

Financial assets classified as held-for-trading are included in this category. Trading securities are securities, which were either acquired for generating a profit from short term fluctuations in price or dealer’s margin, or are securities included in a portfolio in which a pattern of short term profit taking exist. Derivatives are also classified as held-for-trading unless they are designated as effective hedging instruments. Trading securities are initially recognised and subsequently re-measured at fair value. All related realised and unrealised fair value gains and losses are included in net trading income. Interest earned whilst holding trading securities is reported as interest income.

Held-to-maturity securities

Non-derivative financial assets with fixed or determinable payments and fixed maturity where management has both the intent and the ability to hold to maturity are classified as held-to-maturity. Investments intended to be held for an undefined period are not included in this classification. The Group follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held-to-maturity. This classification requires significant judgments. In making this judgment, the Group evaluates its intention and ability to hold such investments to maturity. If the Group fails to keep these investments to maturity other than for the specific circumstances - for example selling an insignificant amount close to maturity - it will be required to classify the entire class as available- for- sale. The investments would therefore be measured at fair value; not amortized cost.

Held-to-maturity investments are subsequently measured at amortized cost using the effective interest method, less any impairment in value. Amortized cost is calculated by taking into account all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts. For investments carried at amortized cost, gains and losses are recognized in income when the investments are derecognized or impaired, as well as through the amortization process. Interest earned with holding held to maturity securities is reported as interest income.

In 2014, the Bank has sold a significant portion of its securities, classified in held to maturity portfolio as 31 December 2013 amounting TL 1,727,972 before the maturity dates of such securities. Therefore the Bank was not able to classify its investment in held to maturity portfolio for two years beginning from 1 January 2015.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.10 Financial Assets (Continued)

Available-for-sale securities

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified in any of the three other categories. After initial recognition, available-for-sale financial assets are measured at fair value. Gains or losses on re-measurement to fair value are recognized as a separate component of equity until the investment is derecognized, or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in the income statement. However, interest calculated on available-for-sale financial assets using effective interest method is reported as interest income.

Dividends received are included in dividend income, if any.

For investments that are actively traded in organized financial markets, fair value is determined by reference to Stock Exchange quoted market bid prices at the close of business on the reporting date. For investments where there is no quoted market price, fair value is determined by reference to the current market value of another instrument which is substantially the same or is calculated based on the expected cash flows of the underlying net asset base of the investment. Equity securities for which fair values cannot be measured reliably are recognized at cost less impairment.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivable. Such assets are carried at amortized cost using the effective interest method less any impairment in value. Gains and losses are recognized in income when the loans and receivables are derecognized or impaired, as well as through the amortization process. Interest earned on such loans and receivables is reported as interest income.

Starting from 24 March 2014, the Parent Bank has hedged the fair value effects of changes in libor interest rates, fixed interest rate loan amounting TL 20,462 with maturity 5 years funding by using interest rate swap. The nominal value of interest rate swap is TL 55,000 with maturity 5 years respectively.

As of 24 March 2017, the difference of TL 188 resulting from the changes in the fair values of the loans that are subject to fair value hedge accounting will be amortized until 24 March 2019.

Repurchase and Resale Transactions

The Group enters into sales of securities under agreements to repurchase such securities at a fixed price at a fixed future date. Such securities, which have been sold subject to a repurchase agreement (“repos”), are recognized in the statement of financial position and are measured in accordance with the accounting policy of the security portfolio which they are part of. The difference between sale and repurchase price is treated as interest expense and accrued over the life of the repurchase agreement using the effective interest method. Securities sold subject to repurchase agreements (“repos”) are reclassified in the financial statements as loaned securities when the transferee has the right by contract or custom to sell or re-pledge the collateral. The counterparty liability for amounts received under these agreements is included in deposits from banks.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.10 Financial Assets (Continued)

Securities purchased with a corresponding commitment to resell at a fixed price at a specified future date (“reverse repos”) are not recognized in the statement of financial position, as the Group does not obtain control over the assets. Amounts paid under these agreements are included in other money market placements. The difference between purchase and resale price is treated as interest income and accrued over the life of the reverse repurchase agreement using the effective interest method.

Netting off Financial Assets and Liabilities

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously.

Recognition and Derecognition of Financial Instruments

The Group recognizes a financial asset or financial liability in its statement of financial position when and only when it becomes a party to the contractual provisions of the instrument.

The Group derecognizes a financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) when the rights to receive cash flows from the asset have expired; or while retaining the right to receive cash flows from the asset the Group has also assumed an obligation to pay them in full without material delay to a third party; or the Group has transferred its rights to receive cash flows from the asset and either has transferred substantially all the risks and rewards of the asset, or has transferred the control of the asset.

Recognition and Derecognition of Financial Instruments (Continued)

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group’s continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of the consideration that the Group could be required to repay.

The Group derecognizes a financial liability when the obligation under the liability is discharged or cancelled or expires. When an existing liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.11 Impairment of Financial Assets

Financial assets carried at amortized cost

In determining whether an impairment loss should be recorded in the profit or loss, the Group makes judgments as to whether there is any observable data indicating that there is a measurable decrease in the estimated amounts recoverable from a portfolio of loans and individual loans and held to maturity investments. Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Group about the following loss events:

- a) Significant financial difficulty of the issuer or obliger;
- b) A breach of contract, such as a default or delinquency in interest or principal payments by more than 90 days;
- c) The Group granting to the borrower, for economic or legal reasons relating to the borrower’s financial difficulty, a concession that the lender would not otherwise consider;
- d) It becoming probable that the borrower will enter bankruptcy or other financial reorganization; or
- e) Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
 - i) Adverse changes in the payment status of borrowers; or
 - ii) National or local economic conditions that correlate with defaults on the assets in the group of financial assets.

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortized cost has been incurred, the amount of the loss is measured based on the difference between the asset’s carrying amount and the estimated recoverable amount. The carrying amount of the asset is reduced through the use of an allowance account. The amount of the loss is recognized in the income statement. The estimated recoverable amount of a collateralized financial asset is measured based on the amount that is expected to be realized from foreclosure less costs for obtaining and selling the collateral, whether or not the foreclosure is probable.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. Loans with principal and/or interest overdue for more than 90 days are considered as non-performing and are assessed for impairment.

If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor’s credit rating), the previously recognized impairment loss is reversed by adjusting the allowance account. Any subsequent reversal of impairment loss is recognized in income statement, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.11 Impairment of Financial Assets (Continued)

A write off is made when all or part of a loan is deemed uncollectible or in the case of debt forgiveness. Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Write offs are charged against previously established allowances and reduce the principal amount of a loan. Subsequent recoveries of amounts previously written off are included in income.

For the purposes of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors’ ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets and the experience of Management in respect of the extent to which amounts will become overdue as a result of past loss events and the success of recovery of overdue amounts. Past experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect past periods and to remove the effects of past conditions that do not exist currently.

The Group calculates portfolio provision according to Incurred but not reported (“IBNR”) model for performing loans, based on Basel II expected loss concept with intrinsic elements such as loss detection period, probability of default, loss given default and expert views. IBNR impairments on loans represent the provisions that are created not only for transaction on which loss events were individually identified, but also for these transactions where loss events have already occurred, but have not been reported yet. In such case provision is created in such proportion to the exposure that reflects the amount of losses that have been incurred as a result of the past but not reported events.

Assets carried at cost

If there is objective evidence that an impairment loss on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument has been incurred, the amount of the loss is measured as the difference between the asset’s carrying amount and the present value of its recoverable amount. There is no impairment recorded related to assets carried at cost.

Available-for-sale financial assets

For available-for-sale financial investments, the Group assess at the end of the each reporting period if there is objective evidence that an investments is impaired.

In the case of debt instruments classified as available-for-sale, the Bank assesses individually whether there is objective evidence of impairment based on the same criteria as financial assets carried at amortised cost. However, the amount recorded for impairment is the cumulative loss measured as the difference between the amortised cost and the current fair value, less any impairment loss on that investment previously recognized in the income statement. Future interest income is based on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. If, in a subsequent period, the fair value of a debt instrument increases and the increase can be objectively related to a credit event occurring after the impairment loss was recognized in the income statement, the impairment loss is reversed through the income statement.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.12 Cash and Cash Equivalents

For the purposes of the consolidated cash flow statement, cash and cash equivalents comprise cash and balances with the Central Bank of Republic of Turkey, deposits with banks and other financial institutions and other money market placements with an original maturity of three months or less.

2.13 Financial Liabilities

Financial liabilities including deposits from banks, due to customers and other borrowed funds are recognised initially at cost. Subsequently, financial liabilities are stated at amortised cost, including transaction costs, and any difference between net proceeds and the redemption value is recognised in the income statement over the period of the financial liability using the effective interest method.

2.14 Employee Benefits

Obligations related to employee termination and vacation rights are accounted for in accordance with “Turkish Accounting Standard for Employee Rights” (“TAS 19”) and are classified under “Reserve for Employee Rights” account in the statement of financial position.

Under the Turkish Labour Law, the Group is required to pay a specific amount to the employees who have retired or whose employment is terminated other than the reasons specified in the Turkish Labour Law. The reserve for employment termination benefits represents the present value of the estimated total reserve for the future probable obligation of the Group arising from this liability.

According to the TAS 19 that is revised by Public Oversight Accounting and Auditing Standards Authority with the Communiqué published in Official Gazette on 12 March 2013 numbered 28585, in the calculation of the employment termination benefit liabilities of the Bank, the recognition option of the actuarial gains and losses derived from the changes in actuarial assumptions or the differences between actuarial assumptions and realizations in the income statement has been eliminated which is effective for annual periods beginning on or after 1 January 2013.

Defined Contribution Plans

For defined contribution plans the Group pays contributions to the Social Security Institution of Turkey on a mandatory basis. The Group has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expense when they are due.

2.15 Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The expense relating to any provision is presented in the income statement net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.16 Share Capital

Share capital is recognized at the nominal amount and amounts received in excess of the par value are recognized in share premium account. Incremental costs directly attributable to the issue of new shares or options or to the acquisition of a business are shown in equity as a deduction.

2.17 Leases

The Group as the lessee

Finance leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Capitalised leased assets are depreciated over the estimated useful life of the asset.

The Group as the lessee

Operating leases

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the statement of income on a straight-line basis over the period of the lease.

The Group as the lessor

Finance leases

When the Group is the lessor in a lease agreement that transfers substantially all of the risks and rewards incidental to ownership of the asset to the lessee, the arrangement is classified as a finance lease and a receivable equal to the net investment in the lease is recognised.

Operating leases

Assets leased out under operating leases are included in investment property in the consolidated financial statements. They are depreciated over their expected useful lives on a basis consistent with similar owned property and equipment. Rental income is recognised in the profit or loss on a straight-line basis over the lease term.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.18 Income and Expense Recognition

Interest income and expense are recognized in the profit or loss for all interest bearing instruments on an accrual basis using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability (or group of financial assets or financial liabilities) and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs, and all other premiums or discounts.

Fees and commissions are generally recognized on an accrual basis when the service has been provided. Commission and fees arising from negotiating or participating in the negotiation of a transaction for a third party are recognized on completion of the underlying transaction. Portfolio and other management advisory and service fees are recognized based on the applicable service contracts. Asset management fees and custody service fees that are continuously provided over an extended period of time are recognized over the period service is provided. Fee for bank transfers and other banking transaction services are recorded as income when collected. Borrowing fees and commissions expenses paid to other financial institutions are recognized as transaction costs and recorded using the “Effective interest rate method”.

2.19 Income Tax

Tax expense/ (income) is the aggregate amount included in the determination of net profit or loss for the period in respect of current and deferred taxes.

In Turkey, the corporate tax rate is 20% since 1 January 2006. With the Law, No. 7061 Amendment of Certain Taxes and Laws and Other Acts promulgated in the Official Gazette dated 5 December 2017, tax rate will applied as 22% for three years between 2018 and 2020. In addition, Council of Ministers is authorised to reduce the rate from 22% to 20%.

Income taxes currently payable

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

Taxes other than on income are recorded within operating expenses (Note 28).

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.19 Income Tax (Continued)

Deferred taxes

Deferred tax is recognized, on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements.

The rates enacted, or substantively enacted, at the reporting date are used to determine deferred income tax. The principal temporary differences arise from measurement of financial assets and liabilities at fair value, loan loss provisions and provision for employment termination benefits.

Deferred tax liabilities and assets are recognised when it is probable that the future economic benefit resulting from the reversal of temporary differences will flow to or from the Group. Deferred income tax assets resulting from temporary differences are recognised to the extent that it is probable that future taxable profit will be available against which the deferred tax asset can be utilised (Note 19).

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities, and deferred taxes related to the same taxable entity and the same taxation authority.

Income tax relating to items recognized directly in equity is recognized in equity and not in the profit or loss.

Corporate Tax Law has been amended with Article 91 of the Law, No. 7061 effective upon promulgation in the Official Gazette, No. 30261, dated 5 December 2017; and the corporate tax levied on the corporate income has been increased from 20% to 22% to be applied for the income belonging to 2018, 2019 and 2020. The Group calculates deferred tax at the relevant rates considering the periods in which deferred tax assets and liabilities will be fulfilled. However, because of the corporate tax rate is 20% and applicable to post 2020, 20% tax rate is used for temporary differences expected / expected to be closed after 2020.

2.20 Derivative Financial Instruments

The Group enters into transactions with derivative instruments including forwards, swaps and options in the foreign exchange and capital markets. Most of these derivative transactions are considered as effective economic hedges under the Group's risk management policies; however since they do not qualify for hedge accounting under the specific provisions of IAS 39, they are treated as derivatives held-for-trading. Derivative financial instruments are initially recognized at fair value on the date which a derivative contract is entered into and subsequently re-measured at fair value. Any gains or losses arising from changes in fair value on derivatives that do not qualify for hedge accounting are recognized in the profit or loss.

Fair values are obtained from quoted market prices in active markets, including recent market transactions, to the extent publicly available, and the fair value of financial instruments that are not quoted in active markets are determined by using valuation techniques. If there is a valuation technique commonly used by market participants to price the instrument and that technique has been demonstrated to provide reliable estimates of prices obtained in actual market transactions, the Group uses that technique. All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.20 Derivative Financial Instruments (Continued)

In the absence of forward foreign currency market rates and reliable forward rate estimations in a volatile market, values of foreign currency forward and swap transactions are determined by comparing the period end foreign exchange rates with the forward rates discounted to the reporting date. The resulting gain or loss is reflected to the income statement. In determination of the fair values of interest rate swaps, discounted values calculated using the fixed and floating interest rates between the transaction date and re-pricing date are used. Changes in assumptions about these factors could affect the reported fair values of financial instruments.

Embedded derivatives

Derivatives may be embedded in another contractual arrangement (a host contract). The Group accounts for an embedded derivative separately from the host contract when:

- The host contract is not itself carried at fair value through profit or loss;
- The terms of the embedded derivative would meet the definition of a derivative if they were contained in a separate contract; and
- The economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract

Separated embedded derivatives are measured at fair value, with all changes in fair value recognised in profit or loss unless they form part of a qualifying cash flow or net investment hedging relationship. Separated embedded derivatives are presented in the statement of financial position together with the host contract.

Derivatives held for risk management purposes and hedge accounting

Derivatives held for risk management purposes include all derivative assets and liabilities that are not classified as trading assets or liabilities. Derivatives held for risk management purposes are measured at fair value in the statement of financial position.

The Group designates certain derivatives held for risk management as well as certain non-derivative financial instruments as hedging instruments in qualifying hedging relationships. On initial designation of the hedge, the Group formally documents the relationship between the hedging instruments and hedged items, including the risk management objective and strategy in undertaking the hedge, together with the method that will be used to assess the effectiveness of the hedging relationship. The Group makes an assessment, both at inception of the hedge relationship and on an ongoing basis, of whether the hedging instruments are expected to be highly effective in offsetting the changes in the fair value or cash flows of the respective hedged items during the period for which the hedge is designated, and whether the actual results of each hedge are within a range of 80–125%.

Fair value hedge

When a derivative is designated as the hedging instrument in a hedge of the change in fair value of a recognised asset or liability or a firm commitment that could affect profit or loss, changes in the fair value of the derivative are recognised immediately in profit or loss together with changes in the fair value of the hedged item that are attributable to the hedged risk (in the same line item in the statement of profit or loss as the hedged item).

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.20 Derivative Financial Instruments (Continued)

Derivatives held for risk management purposes and hedge accounting (Continued)

Fair value hedge (Continued)

If the hedging derivative expires or is sold, terminated or exercised, or the hedge no longer meets the criteria for fair value hedge accounting, or the hedge designation is revoked, then hedge accounting is discontinued prospectively.

Any adjustment up to the point of discontinuation to a hedged item for which the effective interest method is used is amortised to profit or loss as part of the recalculated effective interest rate of the item over its remaining life.

The Group does not have any cash flow hedges or net investment hedges.

2.21 Provisions, contingent assets and contingent liabilities

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made.

Where the effect of the time value of money is material, the amount of a provision shall be the present value of the expenditures expected to be required to settle the obligation. The discount rate reflects current market assessments of the time value of money and the risks specific to the liability. The discount rate shall be a pre-tax rate and shall not reflect risks for which future cash flow estimates have been adjusted.

Possible assets or obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group are not included in the consolidated financial statements and are treated as contingent assets or liabilities.

2.22 Fiduciary Assets

Assets held by the Group in a fiduciary, agency or custodian capacity for its customers are not included in the statement of financial position, since such items are not treated as assets of the Group.

2.23 Other credit related commitments

In the normal course of business, the Group enters into other credit related commitments including loan commitments, letters of credit and guarantees. These are reported as off-balance sheet items at their notional amounts and are assessed using the same criteria as originated loans. Specific provisions are therefore established when losses are considered probable and recorded as other provisions. The provision for credit related commitments also covers losses from the collective assessment where the commitments are grouped using the internal models developed by the Group stemming from the classification of credit related commitments into risk rating classes based on the observation of a series of parameters related to the borrower and/or to the utilisation of the loan.

2.24 Segment Reporting

A business segment is a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different from those of other business segments (Note 31).

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.25 Related Parties

For the purpose of these consolidated financial statements, shareholders, companies controlled by or affiliated with them and other companies within the shareholders are considered and referred to as related parties (Note 32).

2.26 New standards and interpretations not yet adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the consolidated financial statements are as follows. The Group will make the necessary changes if not indicated otherwise, which will be affecting the consolidated financial statements and disclosures, after the new standards and interpretations become in effect.

IFRS 9 Financial Instruments

IFRS 9, published in July 2014, replaces the existing guidance in IAS 39 “Financial Instruments: Recognition and Measurement”. It also carries forward the guidance on recognition, classification, measurement and derecognition of financial instruments from IAS 39 to IFRS 9. The last version of IFRS 9 includes a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements and also includes guidance issued in previous versions of IFRS 9. IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted.

Project to comply with IFRS 9 has been continued. The Bank will recognize an adjustment to opening equity balance to reflect new requirements of classification and measurement and impairment as of 1 January 2018. Furthermore, in accordance with IFRS 9, the Group will calculate deferred tax on the stage one and two credit losses and the effect of calculated deferred tax asset will be reflected to equity during the first transition period.

Recognition and Measurement of Financial Instruments

In accordance with IFRS 9 Financial Instrument standard, recognition and measurement of financial assets are determined on the basis of the business model within which financial assets are managed and their contractual cash flow characteristics whether the cash flows represent “solely payments of principal and interest (“SPPI)””.

Upon initial recognition, each financial asset is classified as either fair value through profit or loss (“FVTPL”), amortised cost or fair value through other comprehensive income (“FVOCI”). The classification and measurement of financial liabilities remain largely unchanged under IAS 39 current requirements.

Based on the business models and contractual cash flow characteristics of the financial instruments, no significant impact is expected on the classification of financial instruments in comparison to IAS 39 current classification requirements.

Loans and receivables are held to collect contractual cash flows and such cash flows consist of principal and interest collections. The Bank analysed contractual cash flow characteristics of these financial instruments and decided to classify such instruments as financial assets valued at amortised cost. Accordingly, there is not any change in comparison to IAS 39 current classification.

Some of the financial assets measured at fair value with changes in other comprehensive income are classified as amortised cost as they meet the requirement of contractual cash flows represent SPPI depending on the characteristics of their business models.

There is no change on the classification of the financial assets valued at fair value through profit or loss.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.26 New standards and interpretations not yet adopted (Continued)

IFRS 9 Financial Instruments (Continued)

Hedge Accounting

During the selection of the accounting policies, TFRS 9 provides option of continuing with TAS 39 hedge accounting principles and deferring hedge accounting rules in accordance with TFRS 9. Accordingly, the Bank decided to continue with TAS 39 standard for hedge accounting.

Impairment

In accordance with the “Regulation on the Classification of Loans and Provisions to be Set Aside for Those Loans” published in the Official Gazette, numbered 29750, dated 22 June 2016, the Group will begin to calculate provision for impairment of financial instruments, loans and other receivables under IFRS 9 as of 1 January 2018.

In accordance with IFRS 9, expected credit loss provision is set aside for financial asset is classified as amortized cost or fair value through other comprehensive income, financial collateral agreements and loan commitments. Expected credit loss is estimation should include objective information weighted according to possibilities and that can be supported about past events, existing conditions and predictions about future economic conditions.

The expected credit loss is determined according to a “three-stage” impairment model based on the change in the credit quality of financial assets within the scope of IFRS9 after initial recognition:

- Stage 1: For the financial assets at initial recognition or that do not have a significant increase in credit risk since initial recognition. 12 month expected credit loss is recognized.
- Stage 2: In the event of significant increase in credit risk since initial recognition, the financial asset is transferred into Stage 2. Lifetime expected credit loss is recognized.
- Stage 3: Stage 3 includes financial assets that have sufficient and objective evidence of impairment at the reporting date. Lifetime expected credit loss is recognized.

In accordance with the application of IFRS 9, The Group has calculated the transition impact of the new accounting policy by developing statistical models, calculation methods and established procedures. This change in accounting policy is expected to have a negative impact on the Group’s balance sheet equity of 23-25%. The Group expects that this impact will be realized at a lower level with the partial offsetting impact of the capital increase disclosed in Note IX. The Group's developments and controls related to the application of IFRS 9 are continuing.

IFRS 15 Revenue from Contracts with customers

The new standard replaces existing IFRS and US GAAP guidance and introduces a new control-based revenue recognition model for contracts with customers. In the new standard, total consideration measured will be the amount to which the Company expects to be entitled, rather than fair value and new guidance have been introduced on separating performance obligations for goods and services in a contract and recognition of revenue over time. IFRS 15 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted. The Group is in the process of assessing the impact of the amendment on consolidated financial position or performance of the Group.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

2.26 New standards and interpretations not yet adopted (Continued)

IFRS 16 Leases

On 13 January 2016, IASB issued the new leasing standard which will replace IAS 17 Leases, IFRIC 4 Determining Whether an Arrangement Contains a Lease, SIC 15 Operating Leases – Incentives, and SIC 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease and consequently changes to IAS 40 Investment Properties. IFRS 16 eliminates the current dual accounting model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to current finance lease accounting. Lessor accounting remains similar to current practice.

IFRS 16 is effective for annual periods beginning on or after 1 January 2019, with early adoption permitted provided that an entity also adopts IFRS 15 Revenue from Contracts with Customers. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 16.

IFRIC 22 – Foreign Currency Transactions and Advance Consideration

On 8 December 2016, IASB issued IFRIC 22 Foreign Currency Transactions and Advance Consideration to clarify the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency. The Interpretation covers foreign currency transactions when an entity recognises a non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration before the entity recognises the related asset, expense or income. The date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary prepayment asset or deferred income liability. If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt. IFRIC 22 is effective for annual reporting periods beginning on or after 1 January 2018 with earlier application is permitted. The Group is in the process of assessing the impact of the amendment on consolidated financial position or performance of the Group.

Amendments to IFRS 2 – Classification and Measurement of Share-based Payment Transactions

IFRS 2 Share-Based Payment has been amended by IASB to improving consistency and resolve some long-standing ambiguities in share-based payment accounting. The amendments cover three accounting areas: i) measurement of cash-settled share-based payments, ii) classification of share-based payments settled net of tax withholdings; and iii) accounting for modification of a share-based payment from cash-settled to equity-settled. Also, same approach has been adopted for the measurement of cash-settled share-based payments as equity-settled share-based payments. If certain conditions are met, share-based payments settled net of tax withholdings are accounted for as equity-settled share-based payments. The amendments are effective for periods beginning on or after 1 January 2018, with earlier application permitted. The Group does not expect that application of these amendments to IFRS 2 will have significant impact on its consolidated financial statements.

Annual Improvements to IFRSs 2014-2016 Cycle

IFRS 1 “First Time Adoption of International Financial Reporting Standards”

IFRS 1 is amended to clarify that the deletion of short-term exemptions for first-time adopters within the context of ‘Annual Improvements to IFRSs 2012-2014 Cycle’ related to disclosures for financial instruments, employee benefits and consolidation of investment entities.

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NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Annual Improvements to IFRSs 2014-2016 Cycle (Continued)

IFRS 12 “Disclosure of Interests in Other Entities”

The amendments clarify that the entity is not required to disclose summarized financial information for that subsidiary, joint venture or associate under the requirements of IFRS 12, when an entity’s interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) is classified (or included in a disposal group that is classified) as held for sale in accordance with IFRS 5.

IAS 28 “Investments in Associates and Joint Ventures”

The amendment enable when an investment in an associate or a joint venture is held by, or is held indirectly through, an entity that is a venture capital organization, or a mutual fund, unit trust and similar entities including investment-linked insurance funds, the entity may elect to measure that investment at fair value through profit or loss in accordance with IFRS 9.

2.27 Earnings per share

Earnings per share disclosed in the consolidated statement of profit or loss are determined by dividing net income by the weighted average number of shares outstanding during the period concerned.

| | 31 December 2017 | 31 December 2016 |
|---|-------------------------|-------------------------|
| Profit attributable to equity holders of the Bank | 49,140 | 2,150 |
| Weighted average number of ordinary shares in issue (thousand) | 980,000 | 727,796 |
| Basic earnings and diluted per thousand share (expressed in full TL) | 0.0501 | 0.0030 |

The Bank do not have diluted shares.

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NOTE 3 - CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS IN APPLYING ACCOUNTING POLICIES

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on Management’s experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Management also makes certain judgements, apart from those involving estimations, in the process of applying the accounting policies. These disclosures supplement the commentary significant accounting policies (Note 2) and financial risk management (Note 4).

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the year ended 31 December 2017 is set out below in relation to the impairment of financial instruments and in the following notes in relation to other areas:

- **Notes 2.11** – Impairment of financial assets;
- **Note 4 (H)** – determination of the fair value of financial instruments with significant unobservable inputs;
- **Note 12** – impairment testing for CGUs containing goodwill: key assumptions underlying recoverable amounts; and
- **Note 19** – recognition of deferred tax assets: availability of future taxable profit against which carry-forward tax losses can be used;
- **Note 21** – measurement of defined benefit obligations: key actuarial assumptions;

NOTE 4 - FINANCIAL RISK MANAGEMENT

Strategy in using financial instruments

To maintain and improve the soundness of its operations, the Bank accords top management priority to upgrading its risk management systems and capabilities.

Risk Management is responsible for monitoring and managing all potential risks for the Bank in a centralized and efficiently coordinated manner. The primary goal of Risk Management is to provide business lines appropriate capital allocation for risks they are exposed to and increase value-added by maximizing risk adjusted return on capital. In this connection, each business line is geared to design appropriate cost-benefit schedule to maximize its return expectation with minimum cost of capital.

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

Strategy in using financial instruments (continued)

The Bank’s Risk Management Policy covers market, structural interest rate, credit, operational and liquidity risks management.

The risk management governance at the Bank starts with the Board of Directors. The Bank Risk Committee, Asset Liability Committee (ALCO), Credit Risk Committee (CRC), Market Risk Committee (MRC), Operational Risk Committee (ORC) and the Risk Management Department are the most important bodies of the risk management structure.

The Board of Directors determines the general risk policy and the risk appetite of the Bank. The Bank Risk Committee defines risk policies and strategies, reviews all types of risks the Bank is exposed to in its quarterly meetings, monitors the implementation of the risk management strategies and brings the important risk issues to the attention of the Board. The ALCO, meeting bi-weekly, is responsible for monitoring and managing any structural asset liability mismatch of the Bank, as well as monitoring and controlling liquidity risk and foreign currency exchange rate risk. The CRC meets quarterly and is responsible for monitoring and evaluating the Bank’s lending portfolio and determining principles and policies regarding credit risk management processes, such as loan approval, limit setting, rating, monitoring and problem management. The MRC is responsible for implementing risk policies regarding both the trading book and the investment book and establishing relevant control systems. In addition, it defines certain limits and regularly reviews these in order to limit and minimize the potential adverse effects of market conditions on the Bank’s profitability and economic value. The ORC also meets quarterly and is responsible for reviewing the Bank’s operational risks and defining the necessary actions to be taken to minimize these risks.

A. Credit risk

Credit risk is defined as the potential loss arising from a borrower’s inability to meet its financial obligations to the Bank. Credit risk is the risk of highest concern due to its large presence on the statement of financial position. Consequently, the Bank’s credit risk management framework was designed in a manner to ensure that non-performing loans are kept as low as possible. In order to keep the quality of the Bank’s credit portfolio at a predefined level, the credit portfolio is regularly analysed and reported in terms of economic sectors, large exposures, rating distribution, collateral structure, non-performing loans amount, and other various aspects. In measuring credit risk, the Bank estimates the probability of default and the potential size of loss in the event of such default. Probability of default is generated by the Bank’s internal rating tool and outputs for potential size of loss are derived from assessments of collateral quality and recovery rates. This grading process draws upon a scorecard containing quantitative and qualitative measures and the expertise of the Bank’s credit officers. The validation and ongoing monitoring of the grading models are the responsibilities of the Risk Management Department and depending on validation results models are continuously reviewed and improved if necessary.

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

A. Credit risk (Continued)

Credit quality per class of financial assets is as follows;

a. Information on loans and receivables past due but not impaired:

| 31 December 2017 | Corporate | SME | Consumer | Credit Card | Total |
|-------------------------|------------------|----------------|-----------------|--------------------|----------------|
| Past due up to 30 days | 104,198 | 283,651 | 29,480 | 767 | 418,096 |
| Past due 30-60 days | 7,940 | 82,908 | 5,267 | 25 | 96,140 |
| Past due 60-90 days | 5,072 | 48,436 | 597 | 12 | 54,117 |
| Total | 117,210 | 414,995 | 35,344 | 804 | 568,353 |

| 31 December 2016 | Corporate | SME | Consumer | Credit Card | Total |
|-------------------------|------------------|----------------|-----------------|--------------------|----------------|
| Past due up to 30 days | 98,948 | 256,648 | 4,178 | 705 | 360,479 |
| Past due 30-60 days | 18,345 | 75,004 | 6,100 | 42 | 99,491 |
| Past due 60-90 days | 27,574 | 76,627 | 2,921 | - | 107,122 |
| Total | 144,867 | 408,279 | 13,199 | 747 | 567,092 |

b. Information on debt securities, treasury bills and other bills:

To determine the risk weights of the risk categories as per the Article 6 of the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks", international rating firm Japan Credit Rating Agency (JCR) is started to be used as a result of rotation with 31 October 2016 instead of Fitch Ratings' external risk ratings which had been used since 31 December 2012.

| Japan Credit Rating Agency | Credit Quality Level |
|-----------------------------------|-----------------------------|
| AAA to AA- | 1 |
| A+ to A- | 2 |
| BBB+ to BBB | 3 |
| BB+ to BB- | 4 |
| B+ to B- | 5 |
| CCC and lower | 6 |

| 31 December 2017 | Financial Assets at Fair Value through P/L (Net) | Available for Sale Financial Assets (Net) (*) | Held to Maturity Securities (Net) | Other Funds (Net) | Total |
|---------------------------|---|--|--|--------------------------|------------------|
| Japan JCR's Rating | | | | | |
| BBB- (*) | 6,394 | 1,296,856 | 881,860 | 346,318 | 2,531,428 |
| Total | 6,394 | 1,296,856 | 881,860 | 346,318 | 2,531,428 |

(*) Consists of Turkish Republic government bonds, private sector bonds and treasury bills.

| 31 December 2016 | Financial Assets at Fair Value through P/L (Net) | Available for Sale Financial Assets (Net) (*) | Held to Maturity Securities (Net) | Other Funds (Net) | Total |
|---------------------------|---|--|--|--------------------------|------------------|
| Japan JCR's Rating | | | | | |
| BBB- (*) | 526 | 1,994,947 | - | 329,027 | 2,324,500 |
| Total | 526 | 1,994,947 | - | 329,027 | 2,324,500 |

(*) Consists of Turkish Republic government bonds, private sector bonds and treasury bills.

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

A. Credit risk (Continued)

c. Information on rating concentration:

The credit risk is evaluated according to Bank’s internal rating system. The loans rated according to probability of default, from the best rating (above standard), to the lowest rate (substandard) are presented in the below table and at the bottom of the table there is past due loans (impaired).

“Above standard” category means that the debtor has a strong financial structure, “standard” category means that debtor has a good and sufficient financial structure, “substandard” category means that the debtor’s financial structure under risk in the short and medium term.

| | 31 December 2017 | 31 December 2016 |
|----------------------|-------------------------|-------------------------|
| Above standard (A,B) | 86.43% | 88.75% |
| Standard (C) | 3.85% | 4.15% |
| Substandard (D) | 4.81% | 1.64% |
| Impaired (E) | 4.91% | 5.46% |
| Not rated | - | - |

d. Fair value of collaterals (loans and advances to customers):

Collateral mainly comprises the following: cash funds, deposits, mortgages of real estate at the land registry and mortgages of real estate built on allocated land, export documents, guarantees, and acceptances and pledge on vehicles.

| 31 December 2017 | Corporate | SME | Consumer | Credit Card | Total |
|-------------------------------|------------------|------------------|-----------------|--------------------|------------------|
| Loans under close monitoring | 154,348 | 1,048,939 | 7,185 | 43 | 1,210,515 |
| Loans under legal follow - up | 378,064 | 155,300 | 1,074 | 1,106 | 535,544 |
| Total | 532,412 | 1,204,239 | 8,259 | 1,149 | 1,746,059 |

| 31 December 2016 | Corporate | SME | Consumer | Credit Card | Total |
|-------------------------------|------------------|----------------|-----------------|--------------------|----------------|
| Loans under close monitoring | 184,073 | 220,641 | 10,788 | 276 | 415,778 |
| Loans under legal follow - up | 141,558 | 304,491 | 7,239 | 1,796 | 455,084 |
| Total | 325,631 | 525,132 | 18,027 | 2,072 | 870,862 |

| Type of Collaterals | 31 December 2017 | 31 December 2016 |
|----------------------------|-------------------------|-------------------------|
| Real-estate mortgage | 1,661,936 | 821,146 |
| Cash and cash equivalents | 23,726 | 3,858 |
| Car pledge | 7,102 | 12,437 |
| Other | 53,295 | 33,421 |
| Total | 1,746,059 | 870,862 |

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

A. Credit risk (Continued)

e. Concentration of credit risk based on geographical regions:

| | Turkey | EU | Other | Total |
|---|-------------------|----------------|----------------|-------------------|
| Cash and balances with the Central Bank of Turkey | 2,287,411 | - | - | 2,287,411 |
| Loans and advances to banks | 641,113 | 31,623 | 28,820 | 701,556 |
| Financial assets at fair value through profit or loss | 6,394 | - | - | 6,394 |
| Derivative financial instruments | 59,931 | 29,213 | 43 | 89,187 |
| Derivative assets held for risk management | - | 1,632 | - | 1,632 |
| Loans and advances to customers, net | 12,733,444 | 47,537 | 52,578 | 12,833,559 |
| - Corporate | 9,320,255 | 47,537 | 52,578 | 9,420,370 |
| - SME | 3,216,508 | - | - | 3,216,508 |
| - Consumer | 175,135 | - | - | 175,135 |
| - Credit card | 21,546 | - | - | 21,545 |
| Investment securities | 2,530,572 | 34 | - | 2,530,606 |
| - Available-for-sale | 1,648,712 | 34 | - | 1,648,746 |
| - Held-to-maturity | 881,860 | - | - | 881,860 |
| Leasing receivables | 1,631,721 | - | - | 1,631,721 |
| Other intangible assets | 92,411 | - | - | 92,411 |
| Property and equipment | 38,511 | - | - | 38,511 |
| Deferred income tax assets | 74,561 | - | - | 74,561 |
| Other assets | 384,145 | - | - | 384,145 |
| As of 31 December 2017 | 20,480,214 | 110,039 | 81,441 | 20,671,694 |
| As of 31 December 2016 | 17,328,886 | 83,490 | 83,593 | 17,495,969 |
| Letter of guarantees | 2,857,927 | 1,926 | 259,773 | 3,119,626 |
| Letter of credits | 275,281 | 137,773 | 397,012 | 810,066 |
| Acceptance credits | 9,564 | - | - | 9,564 |
| Other commitments and contingencies | 669,208 | 3,831 | 19,422 | 692,461 |
| As of 31 December 2017 | 3,811,980 | 143,530 | 676,207 | 4,631,717 |
| As of 31 December 2016 | 2,979,408 | 54,363 | 294,965 | 3,328,736 |

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

A. Credit risk (Continued)

f. Sectoral concentration:

| | 31 December 2017 | | 31 December 2016 | |
|---|-------------------|------------------|-------------------|------------------|
| | Cash | Non-cash | Cash | Non-cash |
| Agricultural | 218,816 | 17,109 | 104,084 | 7,801 |
| Farming and raising livestock | 186,490 | 12,940 | 64,514 | 4,859 |
| Forestry | 5,348 | 281 | 12,593 | 301 |
| Fishery | 26,978 | 3,888 | 26,977 | 2,641 |
| Manufacturing | 3,672,104 | 1,026,989 | 2,774,517 | 837,837 |
| Mining | 217,105 | 15,552 | 191,261 | 12,344 |
| Production | 2,609,357 | 914,910 | 1,844,986 | 722,440 |
| Electric, gas and water | 845,642 | 96,527 | 738,270 | 103,053 |
| Construction | 1,798,613 | 505,802 | 2,501,856 | 512,219 |
| Services | 6,677,285 | 2,357,430 | 4,555,889 | 1,565,361 |
| Wholesale and retail trade | 2,351,140 | 501,695 | 1,913,675 | 271,193 |
| Hotel, food and beverage services | 240,399 | 3,750 | 209,623 | 6,410 |
| Transportation and telecommunication | 599,121 | 77,050 | 527,382 | 90,300 |
| Financial institutions | 972,508 | 1,548,977 | 596,925 | 955,992 |
| Real estate and renting services | 1,437,338 | 92,142 | 264,749 | 73,860 |
| Self-employment services | 945,342 | 116,954 | 959,930 | 145,242 |
| Education services | 7,182 | 445 | 5,104 | 350 |
| Health and social services | 124,255 | 16,417 | 78,501 | 22,014 |
| Other | 338,165 | 34,755 | 319,170 | 24,613 |
| Total | 12,704,983 | 3,942,085 | 10,255,516 | 2,947,831 |
| Non-performing loans | 662,237 | - | 622,700 | - |
| Allowance for individually impaired loans | (389,518) | - | (362,419) | - |
| Allowance for collectively impaired loans | (111,437) | (33,044) | (96,992) | (24,195) |
| Total | 12,866,265 | 3,910,079 | 10,418,805 | 2,923,636 |

g. Carrying amounts per class of financial assets whose terms have been renegotiated:

| | 31 December 2017 | 31 December 2016 |
|---------------------------------|------------------|------------------|
| Loans and advances to customers | | |
| - Corporate lending | 125,057 | 172,877 |
| - Small business lending | 83,047 | 161,118 |
| - Consumer lending | 932 | 2,160 |
| Total | 209,036 | 336,155 |

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

h. Offsetting financial assets and financial liabilities:

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Group’s statement of financial position; or
- are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments, irrespective of whether they are offset in the statement of financial position.

The similar agreements include derivative clearing agreements. Similar financial instruments include derivatives. Financial instruments such as loans and deposits are not disclosed in the tables below unless they are offset in the statement of financial position.

Such collateral is subject to each agreement terms. The terms also give each party the right to terminate the related transactions on the counterparty’s failure to post collateral.

The Group receives and gives collateral in the form of cash in respect of the derivative transactions.

| | | | | | Related amounts not offset in the statement of financial position | | |
|------------------|----------------------------------|--|---|--|---|--------------------------|------------|
| | Types of financial assets | Gross amounts of recognised financial assets | Gross amounts of recognised financial liabilities offset in the statement of financial position | Net amounts of financial assets presented in the statement of financial position | Financial instruments (including non-cash collateral) | Cash collateral received | Net amount |
| 31 December 2017 | Derivative financial instruments | 89,187 | - | 89,187 | - | (38,974) | 50,213 |
| 31 December 2016 | Derivative financial instruments | 61,424 | - | 61,424 | - | (20,371) | 41,053 |

| | | | | | Related amounts not offset in the statement of financial position | | |
|------------------|----------------------------------|---|---|---|---|-------------------------|------------|
| | Types of financial liabilities | Gross amounts of recognised financial liabilities | Gross amounts of recognised financial liabilities offset in the statement of financial position | Net amounts of financial liabilities presented in the statement of financial position | Financial instruments (including non-cash collateral) | Cash collateral pledged | Net amount |
| 31 December 2017 | Derivative financial instruments | 166,990 | - | 166,990 | - | (108,007) | 58,983 |
| 31 December 2016 | Derivative financial instruments | 70,444 | - | 70,444 | - | (126,215) | (55,771) |

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

B. Market Risk

Market risk is the risk of potential loss arising from the adverse effects of interest rates, exchange rates and equity price volatility inherent in the Bank's trading portfolio. The Bank calculates the regulatory capital requirement for market risk using the standardized method within the framework of Banking Regulatory and Supervision Agency guidelines. In accordance with international best practices, Value at Risk (VaR) is measured daily. VaR, which is a measure of the maximum potential loss on the trading portfolio, is calculated using the historical simulation VaR method, adjusted for EWMA (Exponentially Weighted Moving Average). In order to manage the market risk efficiently and to be consistent with the risk appetite, position limits for asset classes, an overall "Bank Risk Tolerance" and VaR limits for each risk factor are determined. Limit monitoring is done daily by the Risk Management Group. VaR results are supported by regular stress tests and scenario analysis.

The Bank utilizes back testing to verify the predictive power of the value-at-risk calculations. In back testing, theoretical gains/losses calculated by VAR on positions at the close of each business day are compared with the actual gains/losses arising from these positions on the next business day. The assumptions used in the VaR model are reviewed and revised as needed based on the results of the back testing process.

C. Currency Risk

Foreign exchange exposure is the result of the mismatch of foreign currency denominated assets and liabilities (including foreign currency indexed ones) together with exposures resulting from off-balance sheet foreign exchange derivative instruments. The Group takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows.

The table below summarizes the Group's exposure to foreign currency exchange rate risk. Included in the table are the Group's assets and liabilities at carrying amounts, categorised by currency. The off-balance sheet gap represents the difference between the notional amounts of purchase and sale foreign currency derivative financial instruments.

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

C. Currency Risk (Continued)

31 December 2017

| | USD | EUR | Other | Total | TL | Total |
|---|--------------------|--------------------|------------------|--------------------|--------------------|-------------------|
| Cash and balances with the Central Bank of Turkey | 1,366,618 | 354,170 | 313,594 | 2,034,382 | 253,029 | 2,287,411 |
| Financial assets held for trading | | | | | | |
| -Trading securities | 8,427 | 340 | - | 8,767 | 86,814 | 95,581 |
| Derivative assets held for risk management | - | - | - | - | 1,632 | 1,632 |
| Loans and advances to banks | 102,852 | 123,297 | 9,069 | 235,218 | 466,338 | 701,556 |
| Loans and advances to customers ⁽¹⁾ | 2,610,650 | 4,118,908 | - | 6,729,558 | 6,136,707 | 12,866,265 |
| Investment securities | 2,227,136 | - | - | 2,227,136 | 303,470 | 2,530,606 |
| - Available-for-sale | 1,345,276 | - | - | 1,345,276 | 303,470 | 1,648,746 |
| - Held-to-maturity | 881,860 | - | - | 881,860 | - | 881,860 |
| Property and equipment | - | - | - | - | 38,511 | 38,511 |
| Intangible assets | - | - | - | - | 92,411 | 92,411 |
| Deferred tax assets | - | - | - | - | 74,561 | 74,561 |
| Other assets ⁽²⁾ | 346,253 | 968,629 | - | 1,314,882 | 668,278 | 1,983,160 |
| Total assets | 6,661,936 | 5,565,344 | 322,663 | 12,549,943 | 8,121,751 | 20,671,694 |
| Liabilities | | | | | | |
| Deposits from banks | 671,585 | 672 | 391,406 | 1,063,663 | 76,495 | 1,140,158 |
| Deposits from customers | 4,508,349 | 1,356,769 | 49,365 | 5,914,483 | 4,812,405 | 10,726,888 |
| Other borrowed funds and subordinated liabilities | 3,510,074 | 1,741,185 | - | 5,251,259 | 97,932 | 5,349,191 |
| Debt securities issued | 954,443 | - | - | 954,443 | 243,063 | 1,197,506 |
| Derivative liabilities held for trading | 82,203 | 6,791 | - | 88,994 | 77,996 | 166,990 |
| Derivative liabilities held for risk management | - | - | - | - | - | - |
| Provisions | 48 | - | - | 48 | 60,580 | 60,628 |
| Reserve for employee benefits | - | - | - | - | 8,550 | 8,550 |
| Other liabilities ⁽³⁾ | 344,327 | 93,884 | - | 438,211 | 1,583,572 | 2,021,783 |
| Total liabilities | 10,071,029 | 3,199,301 | 440,771 | 13,711,101 | 6,960,593 | 20,671,694 |
| Net balance sheet position | (3,409,093) | 2,366,043 | (118,108) | (1,161,158) | 1,161,158 | - |
| Off balance sheet derivative instruments net notional position | 3,390,491 | (2,361,175) | 119,905 | 1,149,221 | (1,169,277) | (20,056) |
| Net foreign currency position | (18,602) | 4,868 | 1,797 | (11,937) | (8,119) | (20,056) |
| 31 December 2016 | | | | | | |
| Total assets | 7,377,937 | 4,021,805 | 333,307 | 11,733,049 | 5,762,920 | 17,495,969 |
| Total liabilities | 7,069,923 | 3,205,415 | 519,957 | 10,795,295 | 6,700,674 | 17,495,969 |
| Net balance sheet position | 308,014 | 816,390 | (186,650) | 937,754 | (937,754) | - |
| Off-balance sheet derivative instruments net notional position | (210,483) | (758,614) | 192,608 | (776,489) | 850,975 | 74,486 |
| Net foreign currency position | 97,531 | 57,776 | 5,958 | 161,265 | (86,779) | 74,486 |

(1) Collective impairment allowance of TL 111,437 (31 December 2016: TL 96,992) is presented as TL balance in the table above).

(2) Other asset balance contains lease receivables.

(3) Other liabilities balance contains equity.

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

C. Currency Risk (Continued)

The Group’s financial risk management objectives and policies are consistent with that disclosed in the consolidated financial statements as at and for the year ended 31 December 2017. The Group’s foreign currency risk sensitivity is presented below:

Foreign currency sensitivity

The Group is mainly exposed to EUR and USD currencies.

The following table details the Group’s sensitivity to a 10% increase and decrease in the TL against the relevant foreign currencies. A positive number indicates an increase in profit or loss and other equity where the TL strengthens against the relevant currency.

| | 31 December 2017 | | 31 December 2016 | |
|-------------------|------------------|----------------|------------------|---------------|
| | Income statement | Equity | Income statement | Equity |
| USD | (1,860) | (1,860) | 9,754 | 9,754 |
| EUR | 487 | 487 | 5,777 | 5,777 |
| Other | 180 | 180 | 596 | 596 |
| Total, net | (1,193) | (1,193) | 16,127 | 16,127 |

| | 31 December 2017 | | 31 December 2016 | |
|-------------------|------------------|--------------|------------------|-----------------|
| | Income statement | Equity | Income statement | Equity |
| USD | 1,860 | 1,860 | (9,754) | (9,754) |
| EUR | (487) | (487) | (5,777) | (5,777) |
| Other | (180) | (180) | (596) | (596) |
| Total, net | 1,193 | 1,193 | (16,127) | (16,127) |

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

D. Interest Rate Risk

Even though the Bank is exposed to structural interest rate risk on its statement of financial position due to the nature of its existing activities, it ensures that this risk remains within pre-defined limits. The ALCO aims to protect the economic value of equity, while sustaining a stable earnings profile. Duration/GAP analyses, which rely on calculations of net discounted future cash flows of interest rate sensitive statement of financial position items, are conducted to manage this risk.

The Bank runs net economic value sensitivity scenarios with changes in interest rates and interest rate margins, so as to calculate their impact on net economic value, as defined in the relevant regulation published by BRSA. Beside the BRSA standard interest rate shock scenario, other internally defined scenarios are also simulated.

Trading and non-trading risks are approved separately in the policy documents and the Market Risk Committee is given discretion in defining the tools and methodology used in measuring, monitoring and managing both trading and non-trading risks.

Interest rate sensitivity:

| | Applied Shock (+/- x basis point) | Gains/ Losses | Gains/ Equity-Losses/ Equity |
|------------------------------------|--|--------------------------|---|
| 31 December 2017 | | | |
| 1.TRY | +500bps | (166,041) | (5.67)% |
| | -400 bps | 151,486 | 5.17% |
| 2.EURO | +200 bps | (60,272) | (2.06)% |
| | -200 bps | 33,565 | 1.15% |
| 3.USD | +200 bps | (56,158) | (1.92)% |
| | -200 bps | 72,014 | 2.46% |
| Total (For Negative Shocks) | | 257,065 | 8.78% |
| Total (For Positive Shocks) | | (282,471) | (9.65)% |

| | Applied Shock (+/- x basis point) | Gains/ Losses | Gains/ Equity-Losses/ Equity |
|------------------------------------|--|--------------------------|---|
| 31 December 2016 | | | |
| 1.TRY | +500bps | (133,927) | (5.03)% |
| | -400 bps | 80,664 | 3.03% |
| 2.EURO | +200 bps | (42,694) | (1.61)% |
| | -200 bps | 42,384 | 1.59% |
| 3.USD | +200 bps | (59,404) | (2.23)% |
| | -200 bps | 77,348 | 2.91% |
| Total (For Negative Shocks) | | 200,396 | 7.53% |
| Total (For Positive Shocks) | | (102,098) | (8.87)% |

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

D. Interest Rate Risk (Continued)

| 31 December 2017 | Up to 3 months | 3 months to 1 year | 1 year to 5 years | Over 5 years | Non-interest bearing | Total |
|---|---------------------------|-------------------------------|------------------------------|-------------------------|---------------------------------|-------------------|
| Assets | | | | | | |
| Cash and balances with the Central Bank of Turkey | 2,027,768 | - | - | - | 259,643 | 2,287,411 |
| Financial assets held for trading | 16,267 | 3,298 | 75,707 | 309 | - | 95,581 |
| - <i>Trading securities</i> | 674 | 562 | 5,158 | - | - | 6,394 |
| - <i>Derivative financial instruments</i> | 15,593 | 2,736 | 70,549 | 309 | - | 89,187 |
| Hedging derivatives | 1,632 | - | - | - | - | 1,632 |
| Loans and advances to banks | 639,791 | - | - | - | 61,765 | 701,556 |
| Loans and advances to customers | 4,074,514 | 3,987,673 | 4,031,538 | 611,091 | 161,449 | 12,866,265 |
| Investment securities | 904,735 | 1,590,666 | 29,633 | - | 5,572 | 2,530,606 |
| - Available-for-sale | 678,162 | 935,379 | 29,633 | - | 5,572 | 1,648,746 |
| - Held-to-maturity | 226,573 | 655,287 | - | - | - | 881,860 |
| Property and equipment | - | - | - | - | 38,511 | 38,511 |
| Intangible assets | - | - | - | - | 92,411 | 92,411 |
| Deferred income tax assets | - | - | - | - | 74,561 | 74,561 |
| Other assets (*) | 184,823 | 403,527 | 981,635 | 5,174 | 408,001 | 1,983,160 |
| Total assets | 7,849,530 | 5,985,164 | 5,118,513 | 616,574 | 1,101,913 | 20,671,694 |
| Liabilities | | | | | | |
| Deposits from banks | 1,115,447 | - | - | - | 24,711 | 1,140,158 |
| Due to customers | 10,208,666 | 95,378 | 75 | - | 422,769 | 10,726,888 |
| Other borrowed funds and subordinated liabilities | 2,218,419 | 3,123,072 | 7,700 | - | - | 5,349,191 |
| Debt securities issued | 113,300 | 129,763 | 954,443 | - | - | 1,197,506 |
| Derivative financial instruments | 84,455 | 12,502 | 69,724 | 309 | - | 166,990 |
| Derivatives held for risk management | - | - | - | - | - | - |
| Other provisions | - | - | - | - | 60,628 | 60,628 |
| Retirement benefit obligations | - | - | - | - | 8,550 | 8,550 |
| Other liabilities and equity | 367,777 | 6,641 | 69,724 | 309 | 1,577,332 | 2,021,783 |
| Total liabilities | 14,108,064 | 3,367,356 | 1,101,666 | 618 | 2,093,990 | 20,671,694 |
| Net interest repricing gap | (6,258,534) | 2,617,808 | 4,016,847 | 615,956 | (992,077) | - |

(*) Other assets include leasing receivables.

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

D. Interest Rate Risk (Continued)

| 31 December 2016 | Up to 3 months | 3 months to 1 year | 1 year to 5 years | Over 5 years | Non-interest bearing | Total |
|---|--------------------|-----------------------|----------------------|-----------------|-------------------------|-------------------|
| Assets | | | | | | |
| Cash and balances with the Central Bank of Turkey | 1,749,540 | - | - | - | 220,648 | 1,970,188 |
| Loans and advances to banks | 909,324 | - | - | - | 25,692 | 935,016 |
| Financial assets held for trading | 50,004 | 11,856 | 90 | - | - | 61,950 |
| - Trading securities | 361 | 165 | - | - | - | 526 |
| - Derivative financial instruments | 49,643 | 11,691 | 90 | - | - | 61,424 |
| Loans and advances to customers | 3,806,242 | 3,047,963 | 2,701,792 | 699,345 | 163,463 | 10,418,805 |
| Investment securities | 816,116 | 1,475,266 | - | 32,592 | 6,065 | 2,330,039 |
| -Available-for-sale | 816,116 | 1,475,266 | - | 32,592 | 6,065 | 2,330,039 |
| Other intangible assets | - | - | - | - | 86,207 | 86,207 |
| Property and equipment | - | - | - | - | 36,674 | 36,674 |
| Deferred income tax assets | - | - | - | - | 79,436 | 79,436 |
| Other assets (*) | 135,182 | 295,243 | 746,824 | 29,553 | 370,852 | 1,577,654 |
| Total assets | 7,466,408 | 4,830,328 | 3,448,706 | 761,490 | 989,037 | 17,495,969 |
| Liabilities | | | | | | |
| Deposits from banks | 1,174,079 | - | - | - | 24,581 | 1,198,660 |
| Due to customers | 7,286,552 | 491,762 | 277 | - | 347,151 | 8,125,742 |
| Other borrowed funds and subordinated liabilities | 2,018,129 | 3,370,959 | 931 | 54,651 | - | 5,444,670 |
| Debt securities issued | 151,924 | - | 889,656 | - | - | 1,041,580 |
| Derivative financial instruments | 60,454 | 9,959 | 31 | - | - | 70,444 |
| Derivatives held for risk management | 404 | - | - | - | - | 404 |
| Other provisions | - | - | - | - | 49,648 | 49,648 |
| Retirement benefit obligations | - | - | - | - | 7,722 | 7,722 |
| Other liabilities | 61,153 | 7,527 | 31 | - | 1,488,388 | 1,557,099 |
| Total liabilities | 10,752,695 | 3,880,207 | 890,926 | 54,651 | 1,917,490 | 17,495,969 |
| Net interest repricing gap | (3,286,287) | 950,121 | 2,557,780 | 706,839 | (928,453) | - |

(*) Other assets include lease receivables.

The table below summarises weighted average interest rates for financial instruments by major currencies outstanding at 31 December 2017 and 31 December 2016 based on yearly contractual rates.

| | 31 December 2017 | | | 31 December 2016 | | |
|---|------------------|---------|--------|------------------|---------|--------|
| | USD (%) | EUR (%) | TL (%) | USD (%) | EUR (%) | TL (%) |
| Assets | | | | | | |
| Cash and balances with the Central Bank of Turkey | 1.25 | - | 4.00 | 0.75 | - | 3.31 |
| Loans and advances to banks | 1.56 | 1.00 | 12.71 | 0.79 | 0.01 | 8.35 |
| Money Market Placements | - | - | 12.74 | - | - | 8.49 |
| Financial assets held for trading | 5.12 | - | 12.52 | 4.71 | 4.64 | - |
| Investment securities | | | | | | |
| - Available-for-sale | 6.70 | - | 10.29 | 6.48 | - | 8.09 |
| - Held-to-Maturity | 5.29 | - | - | - | - | - |
| Loans and advances to customers | 6.52 | 4.69 | 16.11 | 5.60 | 4.71 | 14.34 |
| Liabilities | | | | | | |
| Deposits from banks | 1.45 | 0.25 | 14.21 | 3.00 | 2.42 | 9.03 |
| Money Market Funds | 0.49 | - | 6.52 | 0.38 | - | 6.80 |
| Due to customers | 3.81 | 1.91 | 14.80 | 3.07 | 2.02 | 11.10 |
| Other borrowed funds and subordinated liabilities | 5.30 | 2.09 | 6.64 | 5.08 | 2.05 | 7.52 |
| Debt securities issued | 3.12 | - | - | 3.12 | - | - |

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

E. Liquidity Risk

Liquidity risk refers to the possibility of an institution being unable to access necessary funds due to declining fund-raising capacity; The Group closely monitors its overall liquidity level and operates under strict limits based on stress conditions. To address liquidity risk, the Group has adopted a unified approach to TL and foreign currency fund-raising opportunities. The key limit puts a ceiling on the share of overnight borrowing in the current funding pool and acts as a warning signal for the senior management to adjust the composition and/or the pricing of the borrowing instruments.

The Group uses domestic and foreign markets for its liquidity needs, Low level of liquidity needs enables an easy way of loan borrowing from the corresponding markets (Central Bank of the Republic of Turkey (“CBRT”), ISE, Interbank money market, ISE Settlement and Custody Bank and other markets). The potential cash resources are: money market debts which can be obtained from the domestic banks and repurchase transactions in foreign markets with Eurobonds in the portfolio.

The Group’s fund resources consist mainly of deposits. The investments portfolio consists mainly of the held to maturity investments.

The liquidity position is assessed and managed under a variety of scenarios, giving due consideration to stress factors relating to both the market in general and specifically to the Group. In accordance with the “Communiqué on the Measurement and Assessment of Liquidity of the Banks”, liquidity ratio of the banks on a weekly and monthly basis should not be less than 80% for foreign currency denominated assets and liabilities, and for total assets and liabilities it should not be less than 100%.

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

E. Liquidity Risk (Continued)

The following tables analyses assets and liabilities of the Group into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date.

| 31 December 2017 | Demand and up to 3 months | 3 months to 1 year | 1 year to 5 years | Over 5 years | Undistributed | Total |
|--|--|-------------------------------|------------------------------|-------------------------|----------------------|-------------------|
| Assets | | | | | | |
| Cash and balances with the Central Bank of Turkey | 2,287,411 | - | - | - | - | 2,287,411 |
| Loans and advances to banks | 701,556 | - | - | - | - | 701,556 |
| Financial assets held for trading | 15,579 | 2,829 | 76,092 | 1,081 | - | 95,581 |
| - Trading securities | - | 98 | 5,542 | 754 | - | 6,394 |
| - Derivative financial instruments | 15,579 | 2,731 | 70,550 | 327 | - | 89,187 |
| Hedging derivatives | - | - | 1,632 | - | - | 1,632 |
| Loans and advances to customers | 2,600,535 | 3,118,322 | 5,391,223 | 1,594,736 | 161,449 | 12,866,265 |
| Investment securities | - | - | 1,496,982 | 1,028,052 | 5,572 | 2,530,606 |
| - Available-for-sale | - | - | 971,620 | 671,554 | 5,572 | 1,648,746 |
| - Held-to-maturity | - | - | 525,362 | 356,498 | - | 881,860 |
| Other intangible assets | - | - | - | - | 92,411 | 92,411 |
| Property and equipment | - | - | - | - | 38,511 | 38,511 |
| Deferred income tax assets | - | - | - | - | 74,561 | 74,561 |
| Other assets (*) | 233,258 | 416,546 | 1,014,111 | 17,600 | 301,645 | 1,983,160 |
| Total assets | 5,838,339 | 3,537,697 | 7,980,040 | 2,641,469 | 674,149 | 20,671,694 |
| Liabilities | | | | | | |
| Deposits from banks | 1,140,158 | - | - | - | - | 1,140,158 |
| Due to customers | 10,631,435 | 95,378 | 75 | - | - | 10,726,888 |
| Other borrowed funds and subordinated liabilities | 568,931 | 1,739,968 | 1,709,754 | 1,330,538 | - | 5,349,191 |
| Debt securities issued | 113,300 | 129,763 | 954,443 | - | - | 1,197,506 |
| Derivative financial instruments | 84,454 | 12,503 | 69,724 | 309 | - | 166,990 |
| Derivatives held for risk management | - | - | - | - | - | - |
| Other provisions | - | - | - | - | 60,628 | 60,628 |
| Retirement benefit obligations | - | - | - | - | 8,550 | 8,550 |
| Other liabilities and equity | 460,974 | 6,332 | 69,724 | 618 | 1,484,135 | 2,021,783 |
| Total liabilities and equity | 12,999,252 | 1,983,944 | 2,803,720 | 1,331,465 | 1,553,313 | 20,671,694 |
| Net liquidity gap | (7,160,913) | 1,553,753 | 5,176,320 | 1,310,004 | (879,164) | - |

(*) Other assets include lease receivables.

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

E. Liquidity Risk (Continued)

| 31 December 2016 | Demand and up to 3 months | 3 months to 1 year | 1 year to 5 years | Over 5 years | Undistributed | Total |
|---|--|-------------------------------|------------------------------|-------------------------|----------------------|-------------------|
| Assets | | | | | | |
| Cash and balances with the Central Bank of Turkey | 1,970,188 | - | - | - | - | 1,970,188 |
| Loans and advances to banks | 935,016 | - | - | - | - | 935,016 |
| Financial assets held for trading | 49,652 | 11,690 | 184 | 424 | - | 61,950 |
| - Trading securities | 8 | - | 94 | 424 | - | 526 |
| - Derivative financial instruments | 49,644 | 11,690 | 90 | - | - | 61,424 |
| Loans and advances to customers | 1,811,202 | 2,879,948 | 3,717,760 | 1,846,432 | 163,463 | 10,418,805 |
| Investment securities | - | 32,279 | 759,360 | 1,532,335 | 6,065 | 2,330,039 |
| - Available-for-sale | - | 32,279 | 759,360 | 1,532,335 | 6,065 | 2,330,039 |
| - Held-to-maturity | - | - | - | - | - | - |
| Other intangible assets | - | - | - | - | 86,207 | 86,207 |
| Property and equipment | - | - | - | - | 36,674 | 36,674 |
| Deferred income tax assets | - | - | - | - | 79,436 | 79,436 |
| Other assets(*) | 220,953 | 304,495 | 755,959 | 45,936 | 250,311 | 1,577,654 |
| Total assets | 4,987,011 | 3,228,412 | 5,233,263 | 3,425,127 | 622,156 | 17,495,969 |
| Liabilities | | | | | | |
| Deposits from banks | 1,198,660 | - | - | - | - | 1,198,660 |
| Due to customers | 7,633,703 | 491,762 | 277 | - | - | 8,125,742 |
| Other borrowed funds and subordinated liabilities | 261,225 | 2,219,736 | 875,430 | 2,088,279 | - | 5,444,670 |
| Debt securities issued | 151,924 | - | 889,656 | - | - | 1,041,580 |
| Derivative financial instruments | 60,680 | 7,527 | 2,237 | - | - | 70,444 |
| Derivatives held for risk management | 178 | - | 226 | - | - | 404 |
| Other provisions | - | - | - | - | 49,648 | 49,648 |
| Retirement benefit obligations | - | - | - | - | 7,722 | 7,722 |
| Other liabilities | 154,733 | 7,527 | 31 | - | 1,394,808 | 1,557,099 |
| Total liabilities and equity | 9,461,103 | 2,726,552 | 1,767,857 | 2,088,279 | 1,452,178 | 17,495,969 |
| Net liquidity gap | (4,474,092) | 501,860 | 3,465,406 | 1,336,848 | (830,022) | - |

(*) Other assets include lease receivables.

The following table presents the cash flows payable by the Group under non-derivative financial liabilities remaining contractual maturities at the reporting date. The amounts disclosed in the table are the contractual undiscounted cash flows, whereas the Group manages the inherent liquidity risk based on expected undiscounted cash inflows.

| 31 December 2017 | Demand and up to 3 months | 3 months to 1 year | 1 year to 5 years | Over 5 years | Total |
|--------------------------|--|-------------------------------|------------------------------|-------------------------|-------------------|
| Liabilities | | | | | |
| Deposits from banks | 1,141,368 | - | - | - | 1,141,368 |
| Due to customers | 10,693,855 | 96,620 | 84 | - | 10,790,559 |
| Other borrowed funds | 610,477 | 1,915,369 | 1,786,672 | 1,469,373 | 5,781,891 |
| Debt securities issued | 114,000 | 134,826 | 955,924 | - | 1,204,750 |
| Total liabilities | 12,559,700 | 2,146,815 | 2,742,680 | 1,469,373 | 18,918,568 |

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

E. Liquidity Risk (Continued)

| 31 December 2016 | Demand and up to 3 months | 3 months to 1 year | 1 year to 5 years | Over 5 years | Total |
|--------------------------|--|-------------------------------|------------------------------|-------------------------|-------------------|
| Liabilities | | | | | |
| Deposits from banks | 1,201,119 | - | - | - | 1,201,119 |
| Deposits from customers | 7,780,848 | 498,580 | 340 | - | 8,279,768 |
| Other borrowed funds | 475,722 | 2,428,706 | 1,572,006 | 2,345,314 | 6,821,748 |
| Debt securities issued | 153,830 | - | 891,959 | - | 1,045,789 |
| Total liabilities | 9,611,519 | 2,927,286 | 2,464,305 | 2,345,314 | 17,348,424 |

F. Operational risk

Operational risk is defined as the risk of direct or indirect loss resulting from inadequate or failed internal processes, people and systems or from external events.

Operational Risk is managed based on a framework for identifying, measuring, monitoring and managing all risks within the scope of the definition of operational risk. The Bank’s risk management and internal controls allow it to control and minimize operational risks effectively under a detailed set of written procedures. These procedures are readily accessible and continuously updated and include procedures to handle all contingency events.

Studies of activity-based operational risks are continuing through the Risk Control Self Assessment. These are categorized according to cause, event and effect categories as proposed by Basel II, and action has been taken for severe risks.

The Business Continuity Management Plan, prepared in order to minimize losses due to business disruption, has been implemented. Comprehensive annual testing of the Disaster Recovery Center (DRC) is conducted with the participation of business units and IT.

The “Basic Indicator Method” that is mentioned in "Regulation on Measurement and Assessment of Capital Adequacy of Banks" Communiqué published in the Official Gazette no. 29511 on 23 October 2015 and entered into force as of 31 March 2016, is used in the annual operational risk calculation of the Bank. The amount subject to operational risk as of 31 December 2017 is based on the gross income of the Group for the years ended 2014, 2015 and 2016. As of 31 December 2017, the total amount subject to operational risk is calculated as TL 959,472 (31 December 2016: TL 925,382) and the amount of the related capital requirement is TL 76,758 (31 December 2016: TL 74,031).

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

G. Capital management

Banks in Turkey are required to comply with capital adequacy guidelines promulgated by the BRSA, which are based upon the standards established by the Bank of International Settlements (“BIS”), these guidelines require banks to maintain adequate levels of regulatory capital against risk-bearing assets and off-balance sheet exposures.

A bank’s capital adequacy ratio is calculated by taking the aggregate of its Tier I capital (which comprises paid-in capital, reserves, retained earnings and profit for the current periods minus period loss (if any)) its Tier II capital (which comprises general loan and free reserves, revaluation funds and subordinated loans obtained) and its Tier III capital (which comprises certain qualified subordinated loans in accordance with BIS guidelines) minus deductions (which comprises participations to financial institutions, special and preliminary and pre-paid expenses, subordinated loans extended, goodwill and capitalized costs), and dividing this aggregate by risk weighted assets, which reflect both credit risk and market risk, in accordance with these guidelines, banks must maintain a total capital adequacy ratio of a minimum of 8%.

The Bank and its individually regulated operations have complied with externally imposed capital requirements throughout the period.

The Group’s regulatory capital position on a consolidated basis is as follows:

| | 31 December 2017 | 31 December 2016 |
|------------------------------------|-------------------------|-------------------------|
| Tier I capital | 1,569,846 | 1,096,436 |
| Tier II capital | 1,369,112 | 1,537,419 |
| Deductions | (447) | (3,699) |
| Total regulatory capital | 2,938,511 | 2,630,156 |
| Amount subject to credit risk | 16,227,540 | 14,409,797 |
| Amount subject to market risk | 24,825 | 153,188 |
| Amount subject to operational risk | 959,472 | 925,382 |
| Capital adequacy ratio (%) | 17.07% | 16.98% |

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

H. Fair value of financial assets and liabilities measured at amortised cost

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Group has access at that date.

The estimated fair values of financial instruments have been determined by the Group using available market information and appropriate valuation methodologies. However, judgement is necessarily required to interpret market data to develop the estimated fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Group could realise in a current market exchange.

The following table summarises the carrying amounts and fair values of those financial assets and liabilities not presented on the Group’s statement of financial position at their fair value.

| | 31 December 2017 | | 31 December 2016 | |
|---|------------------|------------|------------------|------------|
| | Carrying value | Fair value | Carrying value | Fair value |
| Financial assets: | | | | |
| Loans and advances to banks | 701,556 | 701,556 | 935,016 | 935,016 |
| Available for sale financial assets | 1,648,746 | 1,648,746 | 2,330,039 | 2,330,039 |
| Loans and advances to customers | 12,866,265 | 13,724,684 | 10,418,805 | 11,071,703 |
| Financial liabilities: | | | | |
| Due to customers | 10,726,888 | 11,601,299 | 8,125,742 | 8,708,346 |
| Other borrowed funds and subordinated liabilities | 5,349,191 | 5,427,564 | 5,444,670 | 5,613,727 |
| Debt securities issued | 1,197,506 | 1,198,989 | 1,041,580 | 1,043,883 |

The following methods and assumptions were used to estimate the fair value of the Group’s financial instruments:

Loans and advances to banks

The fair value of overnight loans and advances to banks are considered to approximate its carrying amounts. The estimated fair values of long term interest bearing loans and advances to banks are based on discounted cash flows using prevailing money market interest rates at the reporting date with similar credit risk and remaining maturity.

Loans and advances to customers

Loans and advances to customers are net of allowances for impairment. The estimated fair value of loans and advances to customers represent the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates with similar credit risk, currency and remaining maturity to determine their fair value.

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

H. Fair value of financial assets and liabilities measured at amortised cost (Continued)

Due to customers, deposits from banks, other borrowed funds

The estimated fair value of deposits with no stated maturity, which includes non-interest bearing deposits, is the amount repayable on demand.

The estimated fair value of other borrowings and debt securities issued without quoted market price is of estimated future cash flows expected to be paid using money market interest rates prevailing at the reporting date with similar credit risk, currency and remaining maturity.

The estimated fair value of interest bearing liabilities due to customers is based on discounted cash flows of estimated future cash flows expected to be paid.

Fair value estimation

When applicable, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis. When there is no quoted price in an active market, the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into account in pricing a transaction.

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

There are not any significant transfers between Level 1 and Level 2 of the fair value hierarchy.

Level 2 trading derivatives comprise forward foreign exchange contracts, interest rate swaps and currency options. These forward foreign exchange contracts have been fair valued using forward exchange rates that are quoted in an active market. Interest rate swaps are fair valued using forward interest rates extracted from observable yield curves. Currency options are fair valued using by using Black & Scholes method and also active market values depending on the option type.

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

H. Fair value of financial assets and liabilities measured at amortised cost (continued)

The following tables present the Group’s assets and liabilities that are measured at fair value at 31 December 2017 and 2016.

| 31 December 2017 | Level 1 | Level 2 (*) | Level 3 | Total |
|---|------------------|--------------------|----------------|------------------|
| Financial assets held for trading | | | | |
| - Debt securities | 6,394 | - | - | 6,394 |
| - Derivative financial instruments | - | 89,187 | - | 89,187 |
| Investments securities – available for sale | 1,616,071 | 32,675 | - | 1,648,746 |
| FV of Hedged loans | - | 19,123 | - | 19,123 |
| Derivative assets held for risk management | - | 1,632 | - | 1,632 |
| Total assets | 1,622,465 | 142,617 | - | 1,765,082 |

Financial liabilities at fair value through profit and loss

| | | | | |
|--------------------------|----------|----------------|----------|----------------|
| - Derivatives | - | 166,990 | - | 166,990 |
| Total liabilities | - | 166,990 | - | 166,990 |

(*) Valuation techniques include net present value and discounted cash flow models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, discount rates and foreign currency exchange rates.

| 31 December 2016 | Level 1 | Level 2 (*) | Level 3 | Total |
|---|------------------|--------------------|----------------|------------------|
| Financial assets held for trading | | | | |
| - Debt securities | 526 | - | - | 526 |
| - Derivative financial instruments | - | 61,424 | - | 61,424 |
| Investments securities – available for sale | 2,299,913 | 30,126 | - | 2,330,039 |
| FV of Hedged loans | - | 57,201 | - | 57,201 |
| Total assets | 2,300,439 | 148,751 | - | 2,449,190 |

Financial liabilities at fair value through profit and loss

| | | | | |
|---|----------|---------------|----------|---------------|
| - Derivatives | - | 70,444 | - | 70,444 |
| Derivative liabilities hedged for risk management | - | 404 | - | 404 |
| Total liabilities | - | 70,848 | - | 70,848 |

(*) Valuation techniques include net present value and discounted cash flow models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, discount rates and foreign currency exchange rates.

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NOTE 4 - FINANCIAL RISK MANAGEMENT (Continued)

I. Fiduciary activities

The Group provides custody services to third parties. Those assets that are held in a fiduciary capacity are not included in these consolidated financial statements. Fiduciary capacity of the Group is as follows:

| | 31 December 2017 | 31 December 2016 |
|--|-------------------------|-------------------------|
| Investment securities held in custody | 549,007 | 496,926 |
| Cheques received for collection | 407,593 | 246,300 |
| Customer investment security portfolio | 99,875 | 249,254 |
| Commercial notes received for collection | 64,163 | 64,028 |
| Total | 1,120,638 | 1,056,508 |

NOTE 5 - CASH AND CASH EQUIVALENTS

For the purposes of the cash flow statement, cash and cash equivalents comprise the following balances with less than three months maturity from the date of acquisition:

| | 31 December 2017 | 31 December 2016 |
|---|-------------------------|-------------------------|
| Cash and cash equivalents | 94,963 | 102,047 |
| Unrestricted deposits with the Central Bank of Turkey | 676,768 | 481,133 |
| Loans and advances to banks (with original maturity less than three months) | 701,375 | 934,837 |
| Cash and cash equivalents (*) | 1,473,106 | 1,518,017 |

(*)Excluding accruals and restricted deposits with the Central Bank of Turkey.

NOTE 6 - CASH AND BALANCES WITH THE CENTRAL BANK OF TURKEY

| | 31 December 2017 | 31 December 2016 |
|--|-------------------------|-------------------------|
| Cash and cash equivalents | | |
| Cash in hand - foreign currency | 73,998 | 71,916 |
| Cash in hand - TL | 20,965 | 30,131 |
| Other - TL | - | - |
| | 94,963 | 102,047 |
| Demand deposits at central banks | | |
| Foreign currency | 445,723 | 362,532 |
| TL | 165,699 | 119,209 |
| | 611,422 | 481,741 |
| Time deposits at central banks | | |
| TL | 66,365 | - |
| | 66,365 | - |
| Reserve deposits at central banks | | |
| Foreign currency | 1,514,661 | 1,386,400 |
| | 1,514,661 | 1,386,400 |
| Total | 2,287,411 | 1,970,188 |

Banks that are established in Turkey or performing their operations by opening new branches in Turkey are subject to the Central Bank of the Republic of Turkey’s Communiqué numbered 2005/1 “Required Reserves”. The Bank’s total domestic liabilities excluding the items stated in the Communiqué as deductibles, the deposits accepted on behalf of foreign branches from Turkey and loans obtained by the banks but followed under foreign branches constitute the required reserves liabilities.

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NOTE 6 - CASH AND BALANCES WITH THE CENTRAL BANK OF TURKEY (Continued)

The required reserves may keep in reserve in Central Bank of Turkey as Turkish Lira, USD and/or Euro and standard gold. As of 31 December 2017, the Turkish lira required reserve ratios are determined to be within the range of 4% - 10.5% depending on the maturity structure of deposits denominated in Turkish Lira (31 December 2016: 4% - 10.5% for all Turkish Lira liabilities), and the required reserve ratios for foreign currency deposits within the range of 9% - 13% (31 December 2016: 9% - 13% for all foreign currency deposits) and other foreign currency liabilities within the range of 4% - 24% (31 December 2016: 5% - 25% for all foreign currency liabilities). CBRT started to pay interest for the Turkish Lira reserve since 5 November 2014. CBRT also started to pay interest for the Foreign Currency reserve since 5 May 2015.

NOTE 7 - LOANS AND ADVANCES TO BANKS

| | 31 December 2017 | | | 31 December 2016 | | |
|--------------------------|------------------|---------------|----------------|------------------|---------------|----------------|
| | Domestic | Foreign | Total | Domestic | Foreign | Total |
| TL: | | | | | | |
| Nostro/demand deposits | 604 | - | 604 | 994 | - | 994 |
| Time deposits | 115,612 | - | 115,612 | 120,354 | - | 120,354 |
| Interbank money market | 350,122 | - | 350,122 | 350,081 | - | 350,081 |
| | 466,338 | - | 466,338 | 471,429 | - | 471,429 |
| Foreign currency: | | | | | | |
| Nostro/demand deposits | 718 | 60,443 | 61,161 | 1,927 | 22,771 | 24,698 |
| Time deposits | 162,740 | 11,317 | 174,057 | 438,889 | - | 438,889 |
| | 163,458 | 71,760 | 235,218 | 440,816 | 22,771 | 463,587 |
| Total | 629,796 | 71,760 | 701,556 | 912,245 | 22,771 | 935,016 |

NOTE 8 - FINANCIAL ASSETS HELD FOR TRADING

| | 31 December 2017 | 31 December 2016 |
|--|------------------|------------------|
| Government bonds and treasury bills | 6,394 | 526 |
| Total debt securities | 6,394 | 526 |
| Derivative financial instruments | 89,187 | 61,424 |
| Total financial assets held for trading | 95,581 | 61,950 |

Government bonds and treasury bills are discount and coupon securities issued by the Government of the Republic of Turkey. Other debt securities represent corporate bonds issued by companies incorporated in Turkey.

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NOTE 9 - DERIVATIVE FINANCIAL INSTRUMENTS

The Group utilises the following derivative instruments:

“Currency forwards” represent commitments to purchase or sell foreign and domestic currency, including undelivered spot transactions.

“Currency swaps” are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates. Currency swaps involve the exchange of the principal as well. The Group risks are represented by the potential cost of replacing the swap contracts if counterparties fail to perform their obligation. This risk is monitored on an ongoing basis with reference to the current fair value and the liquidity of the market. To control the level of risk taken, the Group assesses counterparties using the same techniques as for its lending activities.

Options are the right to buy or sell for the buyer and are the obligations for the writer an asset at a specified price until a specified expiration date. Options are traded for clients’ needs.

The notional amounts of certain types of financial instruments provide a basis for comparison with instruments recognised on the statement of financial position but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments, and therefore, do not indicate the Group’s exposure to credit or price risks. The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in foreign exchange rates and interest rates relative to their terms.

| 31 December 2017 | Contract/notional amount | Fair values | |
|-------------------------------------|-----------------------------|---------------|------------------|
| | | Assets | Liabilities |
| <i>Derivatives held for trading</i> | | | |
| Currency forwards | 510,735 | 2,907 | (10,946) |
| Currency swaps | 16,074,622 | 80,376 | (148,617) |
| OTC currency options | 3,856,114 | 5,904 | (7,427) |
| Total | 20,441,471 | 89,187 | (166,990) |

| 31 December 2016 | Contract/ notional amount | Fair values | |
|-------------------------------------|---------------------------------|---------------|-----------------|
| | | Assets | Liabilities |
| <i>Derivatives held for trading</i> | | | |
| Currency forwards | 377,711 | 3,547 | (3,924) |
| Currency swaps | 12,678,120 | 46,740 | (59,907) |
| OTC currency options | 3,080,577 | 11,137 | (6,613) |
| Total | 16,136,408 | 61,424 | (70,444) |

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NOTE 9 - DERIVATIVE FINANCIAL INSTRUMENTS (Continued)

| 31 December 2017 | Contract/ notional amount | Fair values | |
|---|---------------------------------|--------------|-------------|
| | | Assets | Liabilities |
| <i>Derivatives held for risk management</i> | | | |
| Interest rate swaps (*) | 110,000 | 1,632 | - |
| Total | 110,000 | 1,632 | - |

(*) Starting from 24 March 2014, the Bank has hedged the fair value effects of changes in libor interest rates, fixed interest rate loan amounting TL 20,462 with maturity 5 years funding by using interest rate swap. The nominal value of interest rate swap is TL 55,000 with maturity 5 years respectively.

As of 24 March 2017, the difference of TL 188 resulting from the changes in the fair values of the loans that are subject to fair value hedge accounting will be amortized until 24 March 2019.

| 31 December 2016 | Contract/ notional amount | Fair values | |
|---|---------------------------------|-------------|-------------|
| | | Assets | Liabilities |
| <i>Derivatives held for risk management</i> | | | |
| Interest rate swaps (*) | 220,000 | - | 404 |
| Total | 220,000 | - | 404 |

(*) Starting from 24 March 2015, the Bank has hedged the possible fair value effects of changes in libor interest rates on instalment commercial loans with fixed payments and fixed interest rates amounting TL 20,547 thousand with a maturity 3 years and TL 36,654 thousand with a maturity 5 years funding by using interest rate swaps. The Bank has started to hedge the interest rate risk of such loans with two swaps transactions with a nominal value of TL 55,000 and 3 years maturity and with a nominal value of TL 55,000 and 5 years maturity on 24 March 2015 under fair value hedge accounting.

The impact of fair value hedge accounting application is summarized below:

| 31 December 2017 | | | Fair value gain of hedged asset | Net fair value of hedging account | |
|---------------------------|---|--------------------------------|---------------------------------------|--------------------------------------|-----------|
| Hedging Instrument | Asset liability hedging | Risk Hedge | | Asset | Liability |
| Interest swap contract | Fixed interest, fixed payment commercial loans | Fixed interest rate risk | (1,339) | 1,632 | - |

| 31 December 2016 | | | Fair value gain of hedged asset | Net fair value of hedging account | |
|------------------------|---|--------------------------------|---------------------------------------|--------------------------------------|-----------|
| Hedging Instrument | Asset liability hedging | Risk Hedge | | Asset | Liability |
| Interest swap contract | Fixed interest, fixed payment commercial loans | Fixed interest rate risk | 1,052 | - | 404 |

The Bank evaluates the method of hedge whether to be effective on the expected changes in fair values in this process or not or each result of hedge effectiveness whether to be between the range of 80% and 125%.

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NOTE 9 - DERIVATIVE FINANCIAL INSTRUMENTS (Continued)

Changes in fair values of derivative transactions determined as hedge for fair value are recorded in profit or loss together with changes in hedging asset or liability. The difference in current values of derivative transactions fair value hedge is shown in “Trading gains and losses on derivative financial instruments” account. In the statement of financial position, change in fair value of hedge asset or liability during the hedge accounting to be effective is shown with the related asset or liability. If the underlying hedge does not conform to the hedge accounting requirements, according to the adjustments made to the carrying value (amortised cost) of the hedged item, for which the risk is hedged by a portfolio hedge, are amortized with the straight line method within the time to maturity and recognized under the “Trading gains and losses on derivative financial instruments” account.

NOTE 10 - LOANS AND ADVANCES TO CUSTOMERS

| 31 December 2017 | Corporate | SME | Consumer | Credit Card | Lease Receivables | Total |
|---------------------------------------|------------------|------------------|-----------------|--------------------|--------------------------|-------------------|
| Performing loans | 8,425,625 | 2,930,096 | 172,107 | 20,656 | 1,599,015 | 13,147,499 |
| Loans under close monitoring | 987,798 | 161,310 | 7,026 | 365 | - | 1,156,499 |
| Loans under legal follow-up | 299,985 | 293,122 | 4,719 | 4,032 | 60,379 | 662,237 |
| Gross | 9,713,408 | 3,384,528 | 183,852 | 25,053 | 1,659,394 | 14,966,235 |
| Specific allowance for impairment | 209,141 | 141,718 | 7,613 | 3,373 | 27,673 | 389,518 |
| Collective allowance for impairment | 83,897 | 26,302 | 1,104 | 134 | - | 111,437 |
| Total allowance for impairment | 293,038 | 168,020 | 8,717 | 3,507 | 27,673 | 500,955 |
| Net | 9,420,370 | 3,216,508 | 175,135 | 21,546 | 1,631,721 | 14,465,280 |

| 31 December 2016 | Corporate | SME | Consumer | Credit Card | Lease Receivables | Total |
|---------------------------------------|------------------|------------------|-----------------|--------------------|--------------------------|-------------------|
| Performing loans | 7,048,495 | 2,562,082 | 183,802 | 37,628 | 1,238,644 | 11,070,651 |
| Loans under close monitoring | 188,573 | 219,339 | 14,637 | 960 | - | 423,509 |
| Loans under legal follow-up | 195,459 | 338,518 | 13,848 | 5,530 | 69,345 | 622,700 |
| Gross | 7,432,527 | 3,119,939 | 212,287 | 44,118 | 1,307,989 | 12,116,860 |
| Specific allowance for impairment | 126,998 | 186,066 | 9,245 | 3,125 | 36,985 | 362,419 |
| Collective allowance for impairment | 67,654 | 26,474 | 2,424 | 440 | - | 96,992 |
| Total allowance for impairment | 194,652 | 212,540 | 11,669 | 3,565 | 36,985 | 459,411 |
| Net | 7,237,875 | 2,907,399 | 200,618 | 40,553 | 1,271,004 | 11,657,449 |

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NOTE 10 - LOANS AND ADVANCES TO CUSTOMERS (Continued)

Reconciliation of allowance account for losses on loans and advances by class is as follows:

| 31 December 2017 | Individual Impairment | Collective Impairment | Total |
|---------------------------|------------------------------|------------------------------|----------------|
| At January ,2017 | 362,419 | 96,992 | 459,411 |
| Charge for the year | 178,804 | 102,127 | 280,931 |
| Collection and Recoveries | (25,741) | (87,682) | (113,423) |
| Amounts written off (*) | (125,963) | - | (125,963) |
| 31 December 2017 | 389,518 | 111,437 | 500,955 |

(*) The write-off balance TL 18,377 consists of the reversal of allowance of impairment loss on the sold impaired finance lease receivables to a local asset management company on 29 May 2017.
The Parent Bank has sold non-performing loans of TL 104,748 with a net book value of TL 210 and provision amounting to TL 104,538 to Mega Varlık Yönetim A.Ş. on 27 April 2017 for TL 2,099.
The Parent Bank has written –off non-performing loans corresponds to provision amount of TL 3,048 and has collected TL 868 on 1 June 2017 and 31 July 2017, due to the protocols which made with the creditors and in accordance with the decisions of the Board of Directors.

| 31 December 2016 | Individual Impairment | Collective Impairment | Total |
|---------------------------|------------------------------|------------------------------|----------------|
| At January ,2016 | 277,827 | 96,601 | 374,428 |
| Charge for the year | 208,492 | 82,787 | 291,279 |
| Collection and Recoveries | (25,881) | (82,396) | (108,277) |
| Amounts written off (*) | (98,019) | - | (98,019) |
| 31 December 2016 | 362,419 | 96,992 | 459,411 |

(*) The Group has written-off non-performing loans under the collections campaign of TL 1,759 with a net book value of TL 200 and provision amounting to TL 1,559 in May and has sold non-performing loans of TL 99,396 with a net book value of TL 2,936 and provision TL 96,460 to Turk Asset Varlık Yönetim A.Ş. on 17 August 2016.

NOTE 11 - INVESTMENT SECURITIES

(i) Securities available-for-sale

| | 31 December 2017 | 31 December 2016 |
|--|-------------------------|-------------------------|
| Debt securities - at fair value: | | |
| Government bonds and treasury bills | 1,097,921 | 1,751,053 |
| Government bonds and treasury bills sold under repurchase agreements | 550,825 | 578,986 |
| Total securities available-for-sale | 1,648,746 | 2,330,039 |

Available-for-sale whose total carrying amount is TL 550,825 as at 31 December 2017 (31 December 2016: TL 578,986) are pledged to banks and other financial institutions against funds obtained under repurchase agreements.

Available-for-sale securities are also pledged to regulatory authorities for legal requirements and other financial institutions as a guarantee for stock exchange and money market operations. These are mainly the CBRT, ISE Settlement and Custody Bank and other financial institutions and amount to TL 24,611 (31 December 2016: TL 507,730).

Government bonds and treasury bills are discount and coupon securities issued by the Government of the Republic of Turkey at 31 December 2017.

There are no impairments recognised for available-for-sale securities.

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NOTE 11 - INVESTMENT SECURITIES (Continued)

(ii) Securities held-to-maturity (Continued)

| | <u>31 December 2017</u> | <u>31 December 2016</u> |
|---|-------------------------|-------------------------|
| Debt securities - at amortised cost - listed: | | |
| Government bonds and treasury bills | 699,875 | - |
| Government bonds and treasury bills sold under repurchase agreements | 181,985 | - |
| Total securities held-to-maturity | 881,860 | - |

In 2014, the Group has sold a significant portion of its securities, classified in held to maturity portfolio as 31 December 2013 amounting TL 1,727,972 before the maturity dates of such securities. Therefore the Group was not able to classify its investment in held to maturity portfolio for two years beginning from 1 January 2015.

The Parent Bank has reclassified the government debt with the nominal value of TL 878,853 from the Available-for-Sale Financial Assets portfolio to the Held-to-Maturity investments portfolio.

Government bonds and treasury bills are discount and coupon securities issued by the Government of the Republic of Turkey.

Held-to-maturity securities whose total carrying amount is TL 181,985 as at 31 December 2017 (31 December 2016: None) are pledged to banks and other financial institutions against funds obtained under repurchase agreements.

Held-to-maturity securities are also pledged to regulatory authorities for legal requirements and other financial institutions as a guarantee for stock exchange and money market operations. These are mainly the CBRT, ISE Settlement and Custody Bank and other financial institutions and amount to TL 525,363 (31 December 2016: None).

The movement in held-to-maturity securities at 31 December 2017 is as follows:

| | <u>31 December 2017</u> | <u>31 December 2016</u> |
|--|-------------------------|-------------------------|
| Transferred from available for sale securities | 888,493 | - |
| Disposals / redemption | - | - |
| Change in amortised cost (-) | 6,633 | - |
| Total securities held-to-maturity | 881,860 | - |

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NOTE 12 - OTHER INTANGIBLE ASSETS AND GOODWILL

Carrying value and accumulated depreciation of intangible assets at the beginning and at the end of the period

| | 31 December 2017 | 31 December 2016 |
|--------------------------|-------------------------|-------------------------|
| Cost | 153,084 | 138,605 |
| Accumulated amortisation | (60,673) | (52,398) |
| Net book amount | 92,411 | 86,207 |

Movements of intangible assets are as follows:

31 December 2017^(*)

| | Goodwill | Rights and Licenses | Software | Other | Total |
|---|-----------------|----------------------------|-----------------|--------------|-----------------|
| Cost | | | | | |
| At 1 January | 49,017 | 71,940 | 15,891 | 1,757 | 138,605 |
| Additions | - | 6,725 | 7,754 | - | 14,479 |
| Disposals | - | - | - | - | - |
| At 31 December | 49,017 | 78,665 | 23,645 | 1,757 | 153,084 |
| Accumulated amortisation | | | | | |
| At 1 January | - | (42,490) | (9,908) | - | (52,398) |
| Amortisation charge (Note 28) | - | (2,932) | (5,343) | - | (8,275) |
| Disposals | - | - | - | - | - |
| At 31 December | - | (45,422) | (15,251) | - | (60,673) |
| Net carrying amount at 31 December | 49,017 | 33,243 | 8,394 | 1,757 | 92,411 |

31 December 2016^(*)

| | Goodwill | Rights and Licenses | Software | Other | Total |
|---|-----------------|----------------------------|-----------------|--------------|-----------------|
| Cost | | | | | |
| At 1 January | 49,017 | 66,746 | 11,310 | 1,757 | 128,830 |
| Additions | - | 5,194 | 4,581 | - | 9,775 |
| Disposals | - | - | - | - | - |
| At 31 December | 49,017 | 71,940 | 15,891 | 1,757 | 138,605 |
| Accumulated amortisation | | | | | |
| At 1 January | - | (39,913) | (6,739) | - | (46,652) |
| Amortisation charge (Note 28) | - | (2,577) | (3,169) | - | (5,746) |
| Disposals | - | - | - | - | - |
| At 31 December | - | (42,490) | (9,908) | - | (52,398) |
| Net carrying amount at 31 December | 49,017 | 29,450 | 5,983 | 1,757 | 86,207 |

^(*)The group has no internally generated intangible asset.

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NOTE 12 - OTHER INTANGIBLE ASSETS AND GOODWILL (Continued)

Group has TL 49,017 goodwill in consolidated financial statements as of balance sheet date (31 December 2016: TL 49,017).

Goodwill is the amount that exceeds the cost of buying of fair value expressed as the amount of the group share in net identifiable assets of the Group's purchased subsidiaries. Annual impairment test is performed for goodwill every year and shown as deducting accumulated impairment from cost of goodwill. Provision for impairment on goodwill is not reversed.

As a result of the disposal of the business that gain or loss occurs includes the carrying amount goodwill related to disposed business.

Goodwill is distributed to cash generating units for impairment test. Distributions are made to benefit from the business combination in which the goodwill arose expected to cash-generating units or groups. The recoverable amount of the cash-generating unit is determined based on value in used calculations. These calculations require the use of estimates.

In accordance with the Share Transfer Agreement signed between Anadolu Endüstri Holding A.Ş. (AEH) and Alternatifbank A.Ş. and the Banking Regulation and Supervision Agency's authorization numbered 5558 dated 24 October 2013, Alternatifbank A.Ş. purchased 2,727,259,500 shares which is 95.8% of Alternatif Finansal Kiralama (“A Lease”), the associate of AEH, with a consideration amount of TL 115,585 and 115,488,748 shares from other shareholders with a consideration amount of TL 4,894. The Bank has recognised TL 49,017 goodwill and TL 1,757 intangible assets on this transaction.

The valuation of the fair value of the equity of A Lease is made by the Bank in the current year. Discounted cash flow method was used for determining fair value by using 5 year business plan prepared by management of the company. Growing the business plan of the A Lease stems from the company's opportunities in the sector in which it operates and new customer acquisitions. The important assumptions about the calculating recoverable amount are discount rates and terminal growth rates. The discount rate used in the calculation is 16.9% and terminal growth rate is 16.2%.

NOTE 13 - PROPERTY AND EQUIPMENT

| | 31 December 2017 | 31 December 2016 |
|---|-------------------------|-------------------------|
| Cost | 121,117 | 113,080 |
| Accumulated depreciation and impairment | (82,606) | (76,406) |
| Net carrying amount | 38,511 | 36,674 |

| 31 December 2016 | Real Estates | Motor Vehicles | Other Tangible Assets | Total |
|--|---------------------|-----------------------|------------------------------|---------------|
| Cost | 41 | 28 | 113,011 | 113,080 |
| Accumulated Depreciation (-) | 7 | 28 | 76,371 | 76,406 |
| Net carrying amount | 34 | - | 36,640 | 36,674 |
| 31 December 2017 | | | | |
| Net Book Value at Beginning of the Period | 34 | - | 36,640 | 36,674 |
| Additions | 572 | - | 13,011 | 13,583 |
| Disposals Cost | 187 | - | 5,360 | 5,547 |
| Disposals Depreciation (-) | - | - | (5,102) | (5,102) |
| Impairment | - | - | - | - |
| Depreciation (-) | (1) | - | (11,300) | (11,301) |
| Cost at Period End | 426 | 28 | 120,663 | 121,117 |
| Accumulated Depreciation at Period End (-) | (8) | (28) | (82,570) | (82,606) |
| Closing Net Carrying Amount at Period End | 418 | - | 38,093 | 38,511 |

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NOTE 13 - PROPERTY AND EQUIPMENT (Continued)

| | Real Estates (*) | Motor Vehicles | Other Tangible Assets | Total |
|--|---------------------|-------------------|-----------------------------|---------------|
| 31 December 2015 | | | | |
| Cost | 1,074 | 28 | 104,169 | 105,271 |
| Accumulated Depreciation (-) | 16 | 28 | 75,734 | 75,778 |
| Net Carrying Amount | 1,058 | - | 28,435 | 29,493 |
| 31 December 2016 | | | | |
| Net Book Value at Beginning of the Period | 1,058 | - | 28,435 | 29,493 |
| Additions | (133) | - | 18,223 | 18,090 |
| Disposals Cost | 900 | - | 9,381 | 10,281 |
| Disposals Depreciation (-) | - | - | 7,615 | 7,615 |
| Impairment | - | - | - | - |
| Depreciation (-) | (9) | - | 8,252 | 8,243 |
| Cost at Period End | 41 | 28 | 113,011 | 113,080 |
| Accumulated Depreciation at Period End (-) | 7 | 28 | 76,371 | 76,406 |
| Closing Net Carrying Amount at Period End | 34 | - | 36,640 | 36,674 |

(*) They are acquired with the purchase of Alternatif Finansal Kiralama A.Ş.

As at 31 December 2017, there is no provision for impairment on property and equipment (31 December 2016: None).

NOTE 14 - OTHER ASSETS

| | 31 December 2017 | 31 December 2016 |
|---|------------------|------------------|
| Collaterals given for derivative transactions | 108,007 | 126,215 |
| A | 152,218 | 95,663 |
| Prepaid expenses | 69,080 | 43,202 |
| Pos Receivables | 39,738 | 43,201 |
| Others | 15,102 | 30,729 |
| Total | 384,145 | 339,010 |

Assets held for resale represents mainly foreclosed assets received against uncollectible loans and advances to customers, to be sold as required by the Turkish Banking Law.

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NOTE 15 - DEPOSITS FROM BANKS

| | 31 December 2017 | | | 31 December 2016 | | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|
| | Demand | Term | Total | Demand | Term | Total |
| Foreign currency: | | | | | | |
| Domestic banks | - | 65,720 | 65,720 | | | |
| Foreign banks | 22,835 | 380,638 | 403,473 | 23,938 | 631,802 | 655,740 |
| Funds deposited under repurchase agreements | - | 594,470 | 594,470 | - | 313,068 | 313,068 |
| Subtotal | 22,835 | 1,040,828 | 1,063,663 | 23,938 | 944,870 | 968,808 |
| TL: | | | | | | |
| Domestic banks | 107 | 15,314 | 15,421 | 643 | - | 643 |
| Foreign Banks | 1,768 | 28,628 | 30,396 | - | 15,862 | 15,862 |
| Funds deposited under repurchase agreements | - | 30,678 | 30,678 | - | 213,347 | 213,347 |
| Subtotal | 1,875 | 74,620 | 76,495 | 643 | 229,209 | 229,852 |
| Total | 24,710 | 1,115,448 | 1,140,158 | 24,581 | 1,174,079 | 1,198,660 |

NOTE 16 – DEPOSITS FROM CUSTOMERS

| | 31 December 2017 | | | 31 December 2016 | | |
|-----------------------------------|------------------|-------------------|-------------------|------------------|------------------|------------------|
| | Demand | Term | Total | Demand | Term | Total |
| Foreign currency deposits: | | | | | | |
| Saving deposits | 56,171 | 1,026,258 | 1,082,429 | 54,821 | 970,970 | 1,025,791 |
| Commercial deposits | 207,970 | 4,624,084 | 4,832,054 | 140,718 | 2,388,262 | 2,528,980 |
| Subtotal | 264,141 | 5,650,342 | 5,914,483 | 195,539 | 3,359,232 | 3,554,771 |
| TL deposits: | | | | | | |
| Saving deposits | 50,679 | 2,535,849 | 2,586,528 | 52,408 | 1,765,262 | 1,817,670 |
| Commercial deposits | 100,010 | 2,117,928 | 2,217,938 | 93,436 | 2,654,097 | 2,747,533 |
| Public sector deposits | 7,939 | - | 7,939 | 5,768 | - | 5,768 |
| Subtotal | 158,628 | 4,653,777 | 4,812,405 | 151,612 | 4,419,359 | 4,570,971 |
| Total | 422,769 | 10,304,119 | 10,726,888 | 347,151 | 7,778,591 | 8,125,742 |

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NOTE 17 - OTHER BORROWED FUNDS AND SUBORDINATED LIABILITIES

| | 31 December 2017 | 31 December 2016 |
|---------------------------------------|-------------------------|-------------------------|
| Foreign institutions and banks | | |
| Syndication loans | 869,283 | 773,800 |
| Subordinated liabilities | 1,330,146 | 1,504,693 |
| Other | 2,591,403 | 2,469,115 |
| Total foreign | 4,790,832 | 4,747,608 |
| Domestic banks | 558,359 | 697,062 |
| Total domestic | 558,359 | 697,062 |
| Total | 5,349,191 | 5,444,670 |

Reconciliation of funds borrowed as follows:

| | 31 December 2017 |
|------------------------------------|-------------------------|
| Balance at beginning of the year | 3,939,977 |
| Proceeds from funds borrowed | 2,477,017 |
| Payments for funds borrowed | (2,474,320) |
| Effects of foreign exchange-rate | 76,370 |
| Balance at 31 December 2017 | 4,019,045 |

The details of subordinated liabilities of the Bank as of 31 December 2017 are presented in the table below:

| Lender | Amount USD | Amount TL | Opening Date | Maturity | Interest Rate (%) |
|----------------------------------|-------------------|------------------|---------------------|-----------------|--------------------------|
| Foreign Capital Market Investors | 300,000 | 1,131,570 | 15 April 2016 | 10 years+1 day | 8.75% |
| The Commercial Bank (P.S.Q.C) | 125,000 | 471,488 | 30 June 2015 | 10 years+1 day | Libor + 6.00 |

NOTE 18 – DEBT SECURITIES ISSUED

| | 31 December 2017 | 31 December 2016 |
|--|-------------------------|-------------------------|
| Debt securities at amortised cost-fixed interest rate | 1,197,506 | 1,041,580 |
| Debt securities at amortised cost-variable interest rate | - | - |
| Total | 1,197,506 | 1,041,580 |

The Bank issued 250 million bond with five year maturity and coupon rate of 3.13%, all sold to investors in overseas markets on 21 July 2014.

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NOTE 19 – TAXATION

| | 31 December 2017 | 31 December 2016 |
|-------------------------------|-------------------------|-------------------------|
| Current tax expense | (31,355) | (2,074) |
| Deferred tax (expense)/income | 26,222 | 1,943 |
| | (5,133) | (131) |

Turkish tax legislation does not permit a parent company and its subsidiaries to file a consolidated tax return, Therefore, provisions for taxes, as reflected in these consolidated financial statements, have been calculated on a separate-entity basis,

In Turkey, the corporate tax rate is 20% since January 1, 2006. With the Law, No. 7061 Amendment of Certain Taxes and Laws and Other Acts promulgated in the Official Gazette, tax rate will applied as 22% for three years between 2018 and 2020. In addition, Council of Ministers is authorised to reduce the rate from 22% to 20% (31 December 2016: 20%).

Payments will be carried out in single instalment until the end of the month in which the tax return is to be filed.

Dividends paid to non-resident corporations, which have a fixed place of business or permanent representative in Turkey, or resident corporations are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15%. An increase in capital via issuing bonus shares is not considered as a profit distribution and thus does not incur withholding tax, Provisions of bilateral treaties are reserved.

Corporations are required to pay advance corporation tax quarterly at the rate of 20% on their quarterly determined corporate income. Advance tax return is filed by the 14th of the second month following the each quarterly period and is payable on the 17th of the same month, Advance tax paid by corporations is credited against the annual corporation tax liability. The balance of the advance tax paid may be refunded or used to offset against other liabilities to the government.

Reconciliation of income tax expense:

| | 31 December 2017 | 31 December 2016 |
|---|-------------------------|-------------------------|
| Profit before tax | 54,275 | 2,283 |
| At Turkish statutory income tax rate of 20% | (10,855) | (457) |
| Disallowed expenses | (35,665) | (22,509) |
| Other non-taxable items | 36,805 | 20,823 |
| Other | 4,582 | 2,012 |
| Income tax expense | (5,133) | (131) |

In Turkey, there is no procedure for a final and definitive agreement on tax assessments, Tax authorities have the right to audit tax declarations and accounting records for 5 years, and may issue re-assessment based on their findings for tax purposes.

Under the Turkish taxation system, tax losses can be carried forward to offset against future taxable income for up to 5 years, Tax losses cannot be carried back to offset profits from previous periods.

75% of the capital gains of corporations’ from sale of participation shares and property (With the Law, No. 7061 Amendment of Certain Taxes and Laws and Other Acts promulgated in the Official Gazette, dated 5 December 2017, the exemption applied as 75% was decreased to 50% to be effective as of the promulgation of the Law for the mentioned sale of properties.) which have been in their assets at least for two years is exempt from corporate tax provided that this amount is kept in a special reserve account in the liabilities side of the statement of financial position for 5 years.

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NOTE 19 - TAXATION (Continued)

Deferred taxes

Corporate Tax Law has been amended with Article 91 of the Law, No. 7061 effective upon promulgation in the Official Gazette, No. 30261, dated 5 December 2017; and the corporate tax levied on the corporate income has been increased from 20% to 22% to be applied for the income belonging to 2018, 2019 and 2020. The Group calculates deferred tax at the relevant rates considering the periods in which deferred tax assets and liabilities will be fulfilled. However, because of the corporate tax rate is 20% and applicable to post 2020, 20% tax rate is used for temporary differences expected / expected to be closed after 2020 (31 December 2016: 20%).

The temporary differences giving rise to the deferred tax assets and (deferred tax liabilities) are as follows:

| | 31 December 2017 | 31 December 2016 |
|--|-------------------------|-------------------------|
| Profit before tax after monetary gain | | |
| Deferred Tax Assets / (Deferred Tax Liabilities) | | |
| Tangible Assets Base Differences | (1,743) | (1,444) |
| Provisions | 40,010 | 25,392 |
| Valuation of Financial Assets | 27,731 | 42,060 |
| Deferred Commission Income | 5,647 | 4,035 |
| Investment Incentive | 5,262 | 8,313 |
| Tax Losses | 1,033 | 1,080 |
| Other | (3,379) | - |
| Net Deferred Tax Assets | 74,561 | 79,436 |

Expiration dates for financial losses are as follows:

| Expiration date | 31 December 2017 |
|------------------------|-------------------------|
| 31 December 2019 | 1,408 |
| 31 December 2020 | 3,169 |
| 31 December 2021 | 1,179 |
| Total tax base | 5,756 |

The movements of deferred income taxes at 31 December were as follows:

| | 31 December 2017 | 31 December 2016 |
|-------------------------------------|-------------------------|-------------------------|
| 1 January | 79,436 | 44,946 |
| Charge for the year | (4,875) | 34,490 |
| - <i>Profit and loss</i> | 26,222 | (1,943) |
| - <i>Other comprehensive income</i> | (31,097) | 36,433 |
| 31 December | 74,561 | 79,436 |

At 31 December 2017, there are no deductible temporary differences for which no deferred tax asset is recognised in the statement of financial position (31 December 2016: None).

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NOTE 20 - PROVISIONS

| | 31 December 2017 | 31 December 2016 |
|--|-------------------------|-------------------------|
| Provision for losses on credit related commitments | 33,044 | 24,195 |
| Other legal provision | 12,582 | 13,727 |
| Other | 15,002 | 11,726 |
| Total | 60,628 | 49,648 |

Other legal provisions

At 31 December 2017 the Group is involved in number of legal disputes, The Group’s lawyers advise that, owing to developments in some of these cases; it is probable that the Group will be found liable. Therefore, the management has recognised a provision of TL 12,582 (31 December 2016: TL 13,727) as the best estimate of the amount to settle these potential obligations.

NOTE 21 – RESERVE FOR EMPLOYEE BENEFITS

| | 31 December 2017 | 31 December 2016 |
|---|-------------------------|-------------------------|
| Reserve for defined benefit obligation | 8,550 | 7,722 |
| Balance at the end of the period | 8,550 | 7,722 |

Under the Turkish Labour Law, the Parent Bank and its subsidiaries are required to pay termination benefits to each employee who has completed at least one year of service and whose employment is terminated without due cause, is called up for military service, dies or who retires. There are certain transitional provisions relating to length of service prior to retirement. The amount payable consists of one month’s salary limited to a maximum of full TL 4,732.48 (31 December 2016: full TL 4,297.21) for each year of service.

Movement of reserve for defined benefit obligation is as follows:

| | 31 December 2017 | 31 December 2016 |
|---|-------------------------|-------------------------|
| Prior Period Ending Balance | 7,722 | 6,365 |
| Current Period Service Cost | 1,101 | 748 |
| Interest Cost | 814 | 605 |
| Paid Compensation | (3,039) | (5,285) |
| Termination Cost | 1,096 | 3,086 |
| Actuarial Loss (*) | 856 | 2,203 |
| Balance at the end of the period | 8,550 | 7,722 |

(*) Actuarial losses are recognized in other comprehensive income.

There are no agreements for pension commitments other than the legal requirement as explained above. The liability is not funded, as there is no funding requirement.

IFRS requires actuarial valuation methods to be developed to estimate the enterprise’s obligation under defined benefit plans. In the consolidated financial statements, the Group reflected a liability calculated using the projected unit credit method and based upon the factors derived using their experience of personnel terminating their services and being eligible to receive employment termination benefits. The provision has been calculated by estimating the present value of the future probable obligation of the Group arising from the retirement of the employees.

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NOTE 21 - RETIREMENT BENEFIT OBLIGATIONS (Continued)

Accordingly the following financial and demographical actuarial assumptions were used in the calculations of the provision:

| | 31 December 2017 | 31 December 2016 |
|-----------------------------------|-------------------------|-------------------------|
| Discount rate (%) | 4.72 | 4.72 |
| The probability of retirement (%) | 83.33 | 83.33 |

In addition, the Group has accounted bonus provision amounting to TL 14,017 (31 December 2016: TL 11,560) and for unused vacation rights provision amounting to TL 2,818 as 31 December 2017 (31 December 2016: TL 2,752).

NOTE 22 - OTHER LIABILITIES

| | 31 December 2017 | 31 December 2016 |
|--|-------------------------|-------------------------|
| Blocked accounts | 158,846 | 127,626 |
| Cheques in collection | 19,656 | 44,613 |
| Taxes other than income and withholdings | 20,303 | 17,496 |
| Collaterals received for derivatives | 40,477 | 20,371 |
| Bonus accrual for personnel | 14,017 | 11,560 |
| Vacation pay liability | 2,818 | 2,752 |
| Cash collaterals | 42,200 | 45,891 |
| Other | 90,132 | 29,402 |
| Total | 388,449 | 299,711 |

NOTE 23 - SHARE CAPITAL AND SHARE PREMIUM

The historic amount of share capital of the Company consists of 980 million (31 December 2016: 980 million) authorised shares with a nominal value of TL 1 each. The Company’s authorised capital amounts to TL 980,000 (31 December 2016: TL 980,000).

| Shareholders | 31 December 2017 | | 31 December 2016 | |
|--|-----------------------------------|------------------------|-----------------------------------|------------------------|
| | Participation rate (%) | TL thousand | Participation rate (%) | TL thousand |
| The Commercial Bank (P.S.Q.C.) | 100% | 980,000 | 100% | 980,000 |
| Historical share capital | 100% | 980,000 | 100% | 980,000 |
| Share premium | | 54 | | 54 |
| Total share capital and share premium | | 980,054 | | 980,054 |

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NOTE 24 - RETAINED EARNINGS AND OTHER RESERVES

| | <u>31 December 2017</u> | <u>31 December 2016</u> |
|-----------------------------|-------------------------|-------------------------|
| Legal Reserves | 30,102 | 28,974 |
| Fair value reserve | (108,651) | (165,167) |
| Other reserve | 270,973 | - |
| Total other reserves | 192,424 | (136,193) |
| Retained earnings | 460,841 | 413,514 |

Retained earnings as per the statutory financial statements other than legal reserves are available for distribution, subject to the legal reserve requirement referred to below.

Legal Reserve

Under the Turkish Commercial Code, the Group is required to create the following legal reserves from appropriation of earnings, which are available for distribution only in the event of liquidation or losses:

- a) First legal reserve, appropriated at the rate of 5% of net income, until the total reserve is equal to 20% of issued and fully paid-in share capital.
- b) Second legal reserve, appropriated at the rate of at least 10% of distribution in excess of 5% of issued and fully paid-in share capital, without limit. It may be used to absorb losses.

After deducting taxes and setting aside the legal reserves as discussed above, the remaining balance of net profit is available for distribution to shareholders.

Fair value reserve

Information on fair value reserve is as follows:

| | <u>31 December 2017</u> | | <u>31 December 2016</u> | |
|--|-------------------------|-----------------|-------------------------|------------------|
| | TL | FC | TL | FC |
| From Investments in Associates, Subsidiaries, and Joint Ventures | - | - | - | - |
| Valuation Difference | (77,419) | (31,232) | (14,358) | (150,809) |
| Foreign Currency Difference | - | - | - | - |
| Total | (77,419) | (31,232) | (14,358) | (150,809) |

Other Reserve

The Parent Bank has classified the subordinated loan obtained from its controlling shareholder The Commercial Bank (P.S.Q.C.) amounting to USD 75 million (TL 282,893) respectively which was previously recognized as Tier II capital in the account of additional Tier I capital. Pursuant to the resolution taken by the Board of Directors of Alternatifbank and Article 7 of the Regulation on Equity of Banks, the type of loan was changed to perpetual. As of 23 June 2017 including of the loan to account of additional Tier I capital was approved by BRSA and has been transferred to the Equity as of 31 July 2017. The accumulated interest of the related subordinated loan at the date of transfer to the Equity is TL 11,920 and transferred to the Other Capital Reserves.

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NOTE 25 - NET INTEREST INCOME

| | 1 January- 31 December 2017 | 1 January- 31 December 2016 |
|---------------------------------|--|--|
| Interest income on: | | |
| Loans and advances to customers | 1,243,129 | 948,659 |
| Investment securities | 127,728 | 85,289 |
| Due from banks | 87,852 | 84,201 |
| Trading securities | 1,370 | 771 |
| Other | 3,100 | 4,818 |
| Total interest income | 1,463,179 | 1,123,738 |
| Interest expense on: | | |
| Due to customers | 543,765 | 433,830 |
| Repurchase agreements | 16,165 | 21,697 |
| Deposits from banks | 79,550 | 57,304 |
| Debt securities issued | 56,721 | 42,187 |
| Funds borrowed | 243,195 | 190,754 |
| Other | 4,805 | 2,584 |
| Total interest expense | 944,201 | 748,356 |
| Net interest income | 518,978 | 375,382 |

NOTE 26 - NET FEE AND COMMISSION INCOME

| | 1 January- 31 December 2017 | 1 January- 31 December 2016 |
|--|--|--|
| Fee and commission income on: | | |
| Letter of guarantee | 35,422 | 29,153 |
| Insurance | 13,934 | 2,804 |
| Expertise | 2,294 | 1,836 |
| Money transfers | 1,703 | 1,642 |
| Account management | 1,172 | 1,490 |
| Brokerage | 855 | - |
| Other | 19,166 | 20,700 |
| Total fee and commission income | 74,546 | 57,625 |
| Fee and commission expense on: | | |
| FX transactions | 6,815 | 12,099 |
| Debit cards | 5,491 | 1,991 |
| Correspondent banks | 1,557 | 806 |
| CBRT Interbank money market transactions | 1,544 | 1,330 |
| Effective and future transactions | 461 | 1,211 |
| Money transfers | 252 | 369 |
| Other | 5,188 | 13,020 |
| Total fee and commission expense | 21,308 | 30,826 |
| Net fee and commission income | 53,238 | 26,799 |

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NOTE 27 - TRADING GAINS AND LOSSES, NET

| | 1 January- 31 December 2017 | 1 January- 31 December 2016 |
|-----------------------------------|--|--|
| Trading securities | 148,067 | 59,177 |
| Derivative financial transactions | (158,502) | (62,309) |
| Net (Loss)/Income | (10,435) | (3,132) |

Net trading income from derivative financial instruments includes gains and losses from spot and forward contracts, options, futures, and swaps due to changes in interest rates.

NOTE 28 - OTHER OPERATING EXPENSES

| | 1 January- 31 December 2017 | 1 January- 31 December 2016 |
|--|--|--|
| Staff costs | 164,377 | 158,869 |
| Depreciation on property and equipment (Note 13) | 11,301 | 8,243 |
| Amortisation of intangible assets (Note 12) | 8,274 | 5,746 |
| Depreciation and amortisation | 19,575 | 13,989 |
| Operational lease expenses | 31,859 | 30,405 |
| Sundry taxes | 12,209 | 11,950 |
| Marketing and advertisement costs | 4,563 | 4,472 |
| Repair and maintenance expenses | 1,131 | 1,131 |
| Other | 52,484 | 65,083 |
| Administrative expenses | 102,246 | 113,041 |
| Total | 286,198 | 285,899 |

Reserve for defined benefit obligation, accrual for unused vacation rights and provision for personnel bonus are included in the staff costs in the table above.

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NOTE 29 - ASSETS PLEDGED AND RESTRICTED

The Group has the following assets pledged as collateral:

| | 31 December 2017 | | 31 December 2016 | |
|---|------------------|-------------------|------------------|-------------------|
| | Assets | Related liability | Assets | Related liability |
| Trading securities (Note 9) | - | - | - | 404 |
| Investment securities (Note 11) | 550,825 | 625,148 | 578,986 | 526,415 |
| Other assets pledged (Note 14) ⁽¹⁾ | 108,007 | 38,974 | 126,215 | 20,371 |
| Total | 658,832 | 664,122 | 705,201 | 547,190 |

⁽¹⁾ Other assets pledged are the collaterals given to the counter parties of the derivative financial instruments and other collaterals given.

Held for trading, available-for-sale and held-to-maturity securities whose total carrying amount is TL 550,825 as of 31 December 2017 (31 December 2016: TL 578,986) are pledged to banks and other financial institutions against funds obtained under repurchase agreements (Note 15 and Note 16).

Total amount of funds obtained under repurchase agreements is TL 594,614 of 31 December 2017 (31 December 2016: TL 486,394).

Held for trading, available-for-sale and held-to-maturity securities are also pledged to regulatory authorities for legal requirements and other financial institutions as a guarantee for stock exchange and money market operations. These are mainly the CBRT, ISE Settlement and Custody Bank and other financial institutions and amount to TL 24,611 (31 December 2016: TL 507,730).

At 31 December 2017, the Group’s reserve deposits that are not available to finance the Group’s day-to-day operations amount to TL 1,514,661 (31 December 2016: TL 1,386,400).

NOTE 30 - COMMITMENTS AND CONTINGENT LIABILITIES

In the normal course of its activities, the Group undertakes various commitments and incurs certain contingent liabilities that are not presented in these financial statements, including letters of guarantee, acceptances and letters of credit. The following is a summary of significant commitments and contingent liabilities at 31 December 2017 and 2016.

Legal proceedings

Due to the nature of its business, the Group is involved in a number of claims and legal proceedings, arising in the ordinary course of business. The Group recognises provisions for such matters when, in the opinion of management and its professional advisors, it is probable that a payment will be made by the Group, and the amount can be reasonably estimated (Note 20).

In respect of the further claims asserted against the Group, which according to the principles outlined above, have not been provided for, it is the opinion of the management and its professional advisors that such claims are either without merit, can be successfully defended or will not have a material adverse effect on the Group’s financial position.

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NOTE 30 - COMMITMENTS AND CONTINGENT LIABILITIES (Continued)

Credit related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as and if required. Guarantees and standby letters of credit, which represent irrevocable assurances that the Group will make payments in the event that a customer cannot meet its obligations to third parties, carry the same credit risk as loans. Documentary and commercial letters of credit, which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions, are collateralised by the underlying shipments of goods to which they relate and therefore have significantly less risk.

Cash requirements under guarantees and standby letters of credit are considerably less than the amount of the commitment.

The total outstanding contractual amount of commitments to extend credit does not necessarily represent future cash requirements, since many of these commitments will expire or terminate without being funded.

The following table shows the outstanding credit related commitments of the Group:

| 31 December 2017 ⁽¹⁾ | Indefinite | Not later than 1 year | 1-5 years | Over 5 years | Total |
|--|-------------------|------------------------------|------------------|---------------------|------------------|
| Letter of credits | - | 163,973 | 522,686 | 123,407 | 810,066 |
| Letter of guarantees | 6,043 | 887,184 | 1,955,634 | 270,765 | 3,119,626 |
| Acceptance credits | - | 6,825 | 1,185 | 1,554 | 9,564 |
| Other commitments | 692,461 | - | - | - | 692,461 |
| Total | 698,504 | 1,057,982 | 2,479,505 | 395,726 | 4,631,717 |

| 31 December 2016 ⁽¹⁾ | Indefinite | Not later than 1 year | 1-5 years | Over 5 years | Total |
|--|-------------------|------------------------------|------------------|---------------------|------------------|
| Letter of credits | - | 61,171 | 130,629 | 73,876 | 265,676 |
| Letter of guarantees | 6,140 | 811,418 | 1,034,255 | 234,574 | 2,086,387 |
| Acceptance credits | - | 390 | 1,432 | 2,063 | 3,885 |
| Other commitments | 972,788 | - | - | - | 972,788 |
| Total | 978,928 | 872,979 | 1,166,316 | 310,513 | 3,328,736 |

(1) Based on original maturities

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NOTE 31 - SEGMENT REPORTING

The Group is organized into two main business segments which are organized and managed separately according to the nature of the products and services provided.

| | Commercial | Investment | | |
|---|-------------------|-------------------|------------------|-------------------|
| 31 December 2017 | Banking | Banking | Other | Group |
| Net interest income ⁽¹⁾ | 540,405 | (21,427) | - | 518,978 |
| Net fees and commission income and other operating income | 54,306 | 2,733 | - | 57,039 |
| (Provisions for) / recoveries from impairment loan receivables ⁽¹⁾ | (165,761) | (9,229) | - | (174,990) |
| Trading gain / loss | (6,264) | (54,290) | - | (60,554) |
| Other operating expenses ⁽¹⁾ | (274,907) | (11,291) | - | (286,198) |
| Profit before income tax | 147,779 | (93,504) | - | 54,275 |
| Tax provision | - | - | - | (5,133) |
| Profit after income tax | 147,779 | (93,504) | - | 49,142 |
| Non-controlling interest | - | - | - | 2 |
| Net profit | 147,779 | (93,504) | (5,133) | 49,142 |
| Asset and liabilities | | | | |
| Segment assets | 14,554,529 | 5,270,779 | 846,386 | 20,671,694 |
| Total assets | 14,554,529 | 5,270,779 | 846,386 | 20,671,694 |
| Segment liabilities | 12,557,334 | 3,725,743 | 2,755,283 | 19,038,360 |
| Unallocated liabilities | 109,595 | 20,545 | 1,503,194 | 1,633,334 |
| Total liabilities | 12,666,929 | 3,746,288 | 4,258,477 | 20,671,694 |

(1) Classification differences with income statement exist since business reporting of the Bank was used.

| | Commercial | Investment | | |
|---|-------------------|-------------------|------------------|-------------------|
| 31 December 2016 | Banking | Banking | Other | Group |
| Net interest income ⁽¹⁾ | 400,420 | (25,038) | - | 375,382 |
| Net fees and commission income and other operating income | 25,094 | 1,705 | - | 26,799 |
| (Provisions for) / recoveries from impairment loan receivables ⁽¹⁾ | (179,680) | (154) | - | (179,834) |
| Trading gain / loss | 5,888 | 59,947 | - | 65,835 |
| Other operating expenses ⁽¹⁾ | (274,498) | (11,401) | - | (285,899) |
| Profit before income tax | (22,776) | 25,059 | - | 2,283 |
| Tax provision | - | - | - | (131) |
| Profit after income tax | - | - | - | 2,152 |
| Non-controlling interest | - | - | - | 2 |
| Net profit | (22,776) | 25,059 | (131) | 2,152 |
| Asset and liabilities | | | | |
| Segment assets | 11,708,362 | 4,961,147 | 826,460 | 17,495,969 |
| Total assets | 11,708,362 | 4,961,147 | 826,460 | 17,495,969 |
| Segment liabilities | 9,866,067 | 3,595,904 | 2,776,610 | 16,238,581 |
| Unallocated liabilities | 127,626 | 19,829 | 1,109,933 | 1,257,388 |
| Total liabilities | 9,993,693 | 3,615,733 | 3,886,543 | 17,495,969 |

(1) Classification differences with income statement exist since business reporting of the Bank was used.

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NOTE 32 - RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions, The Group is controlled by Commercial Bank of Qatar owning 100.00% of the ordinary shares.

The Parent Bank’s agency agreement with Alternatif Yatırım A.Ş. is cancelled on 31 December 2016.

A number of transactions were entered into with related parties in the normal course of business.

(i) Balances with related parties:

| | 31 December 2017 | | 31 December 2016 | |
|---|------------------|------------------|------------------|------------------|
| | Total | Share in total % | Total | Share in total % |
| Loans and advances to customers, net | 113,277 | 0.88 | 18,795 | 0.18 |
| Total assets | 113,277 | | 18,795 | 0.18 |
| Deposits from customers | 74,207 | 0.69 | 21,532 | 0.26 |
| Total liabilities | 74,207 | | 21,532 | 0.26 |
| Credit related commitments | 249,646 | 5.39 | 80,452 | 2.42 |
| Total commitments and contingent liabilities | 249,646 | | 80,452 | |

(ii) Transactions with related parties:

| | 31 December 2017 | | 31 December 2016 | |
|--|------------------|------------------|------------------|------------------|
| | Total | Share in total % | Total | Share in total % |
| Interest income on loans and advances to customers | 3,085 | 0.27 | 122 | 0.01 |
| Commission income on credit related commitments | 60 | - | 30 | - |
| Total interest and fee income | 3,145 | | 152 | |
| Interest expense on deposits | 37,424 | 6.00 | 29,354 | 5.98 |
| Other operating expense | - | - | - | - |
| Total interest and fee expense | 37,424 | | 29,354 | |

(iii) Balances with directors and other key management personnel:

Salaries and other benefits paid to the Group’s key management approximately amount to TL 20,802 as of 31 December 2017 (31 December 2016: TL 22,736).

NOTE 33 – AFTER THE REPORTING PERIOD EVENTS

With the decision of number 1 of the Board of Directors dated on 9 January 2018 and with the approval of BRSA dated on 23 January 2018, the capital increase is registered in Commercial Registry Gazette number of 9512 and dated on 8 February 2018 and the capital is increased from TL 980,000 to TL 1,167,000. In this respect, The Commercial Bank (P.S.Q.C) was included in the capital increase with TL 187,000 by cash and this amount transferred it to the capital account.

With the permission of the Capital Markets Board dated 23 August 2017 and numbered 32/1064, the nominal amount of the 76 days maturity distributed coupon which issued on 10 January 2018 through sales to qualified investors without offering to public was realized as TL 150,000 within the scope of the Certificate of Issuance of the Capital Markets Instruments which are not subject to public offering in Turkey or not giving a share of partnership to be exported abroad.