

Alternatif Bank Investor Presentation

30 June 2026

A subsidiary of The Commercial Bank - Qatar.



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- 🌀 Corporate Profile
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Turkish Economy and Banking Sector

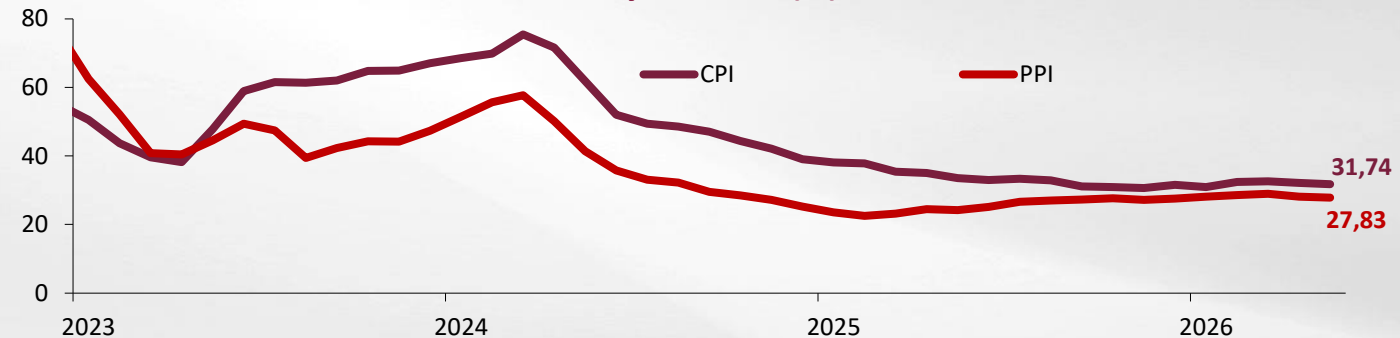
Key Highlights

- TR GDP grew by 3,2% in 2024 followed by a 3,6% growth in 2025. Q1 26 performance was limited to 2,5% with weaker net export trend. Against former forecast of 4%, Iran war limits growth forecast to 2.9% for 2026..
- CA deficit rose to USD 30 bio in 2025 from USD 13 bio in 2024. Elevated energy prices and the probable weakness in export markets may surge the CAD in 2026. Market now expects the CAD to rise probably to USD 3,2% of GDP by y/e 2026.
- Fiscal performance is showing a stable recovery with rising tax revenues. Deficit to GDP may well decline to 3,0% of GDP by y/e 2025. Public Net Debt Stock to GDP ratio declined to 13,3% in early 2026, which may be maintained for the rest of 2026.
- Downward trend in CPI was disturbed by Iran war effects. Although the reflections were volatile in Q2, Q3 data indicates a more benign trend with a fall to 31,7% on CPI. We expect CPI to decline to 29% by y/e 2026.
- Economic management shifted to a tighter policy, with the start of Iran War. Recent comments indicate that CBRT maintains its tight policy stance probably till the September meeting and structure only a slight rate cut policy stance for the rest of 2026. Market now expects CBRT to finalize 2026 with a funding rate level of 36-37%.

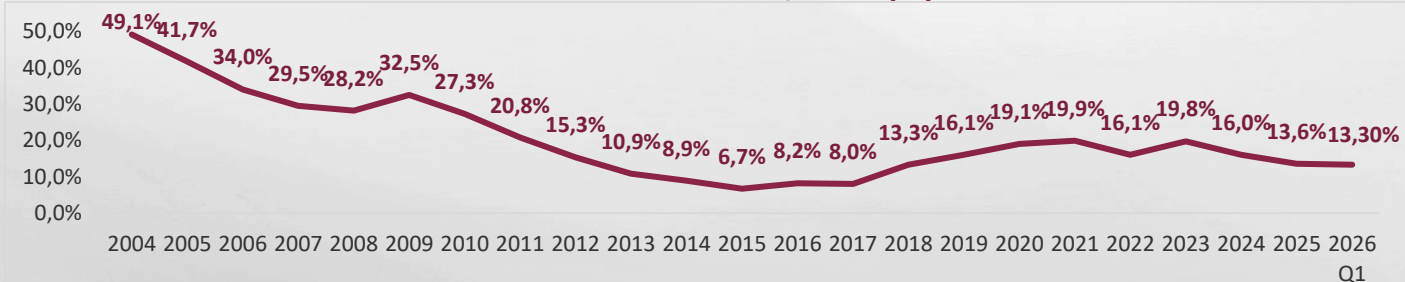
GDP of Turkey (Current Prices, TL tn)



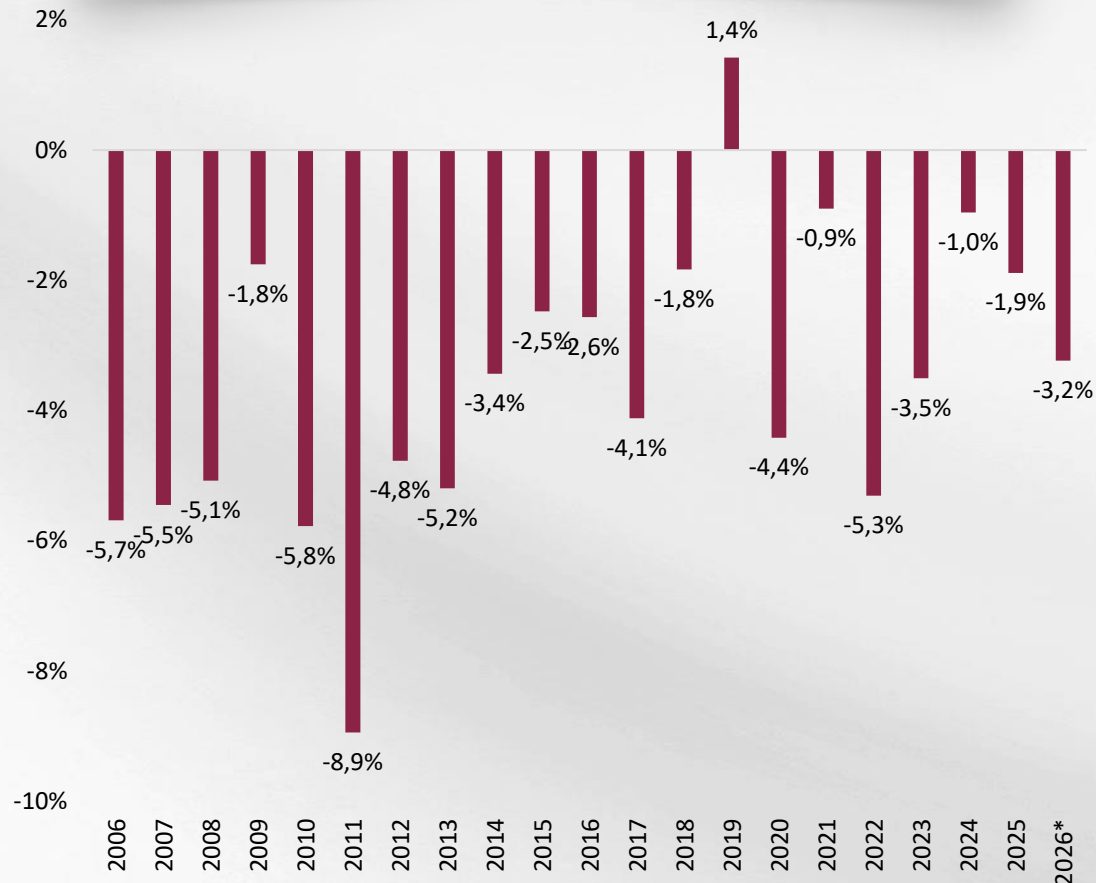
Turkey Inflation (%)



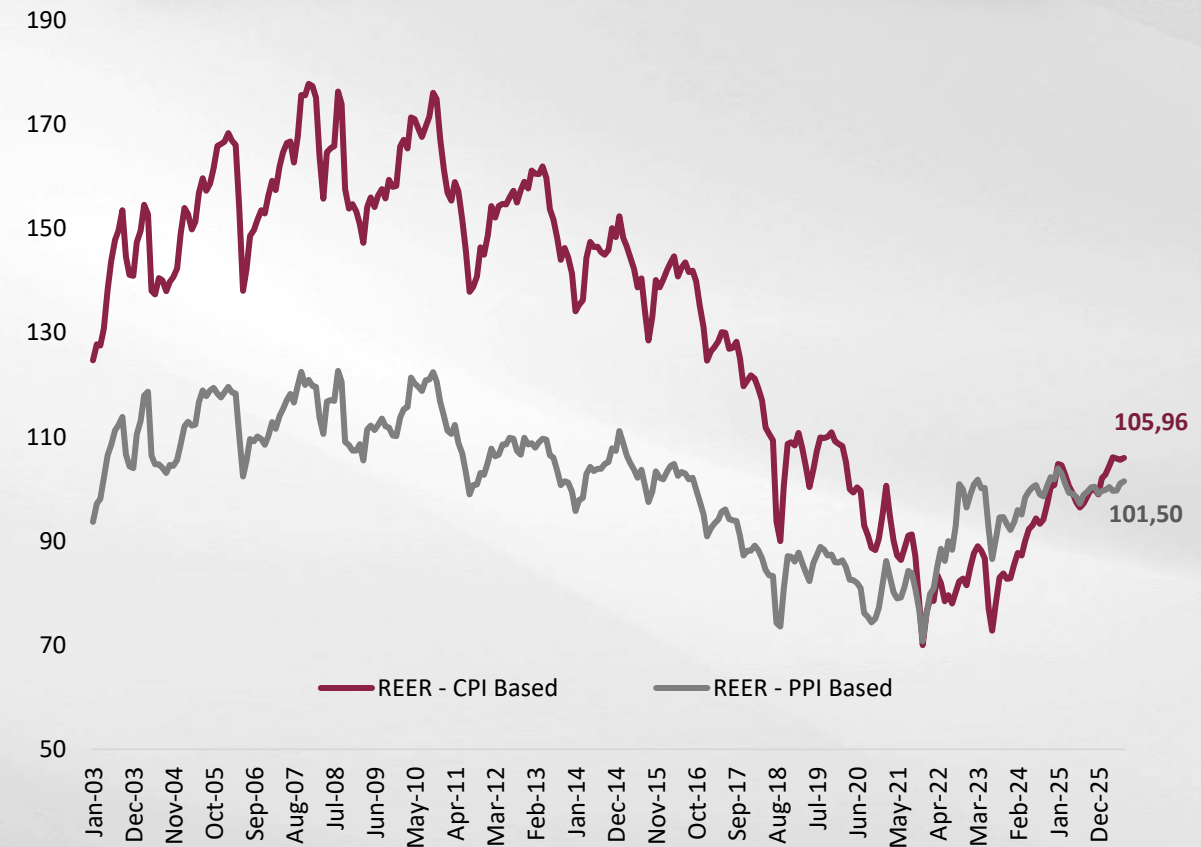
Public Debt Net Stock / GDP (%)



► Current Account Balance / GDP

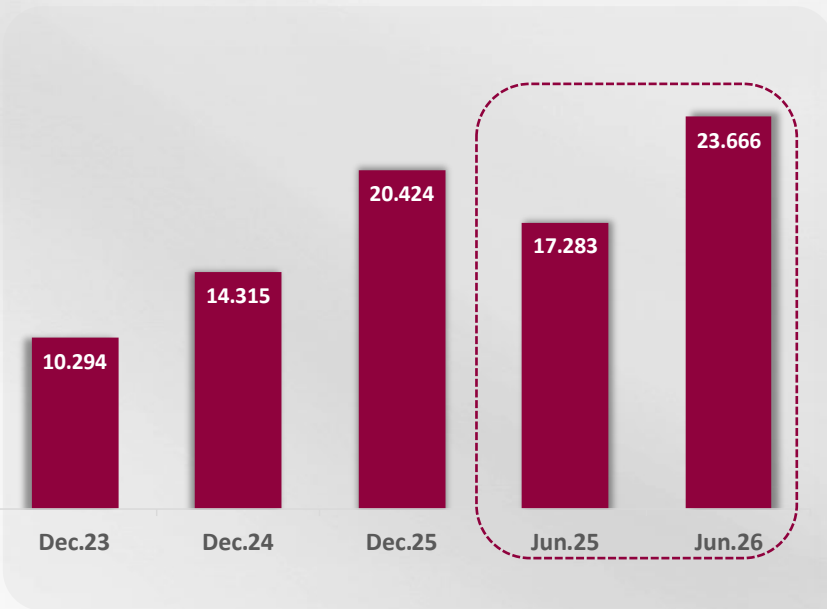


► Real Effective Exchange Rate



Banking Sector Figures

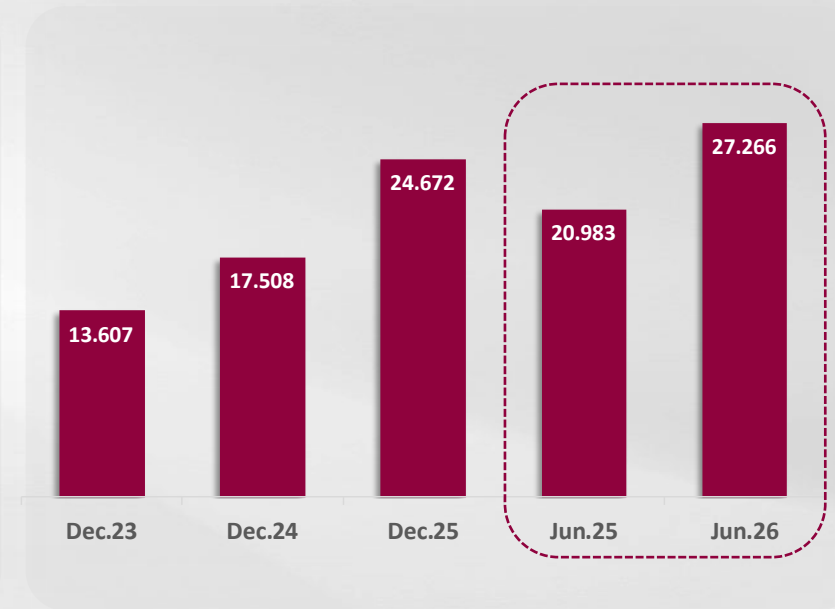
Loan (TL bn)



NPL Ratio



Deposit (TL bn)

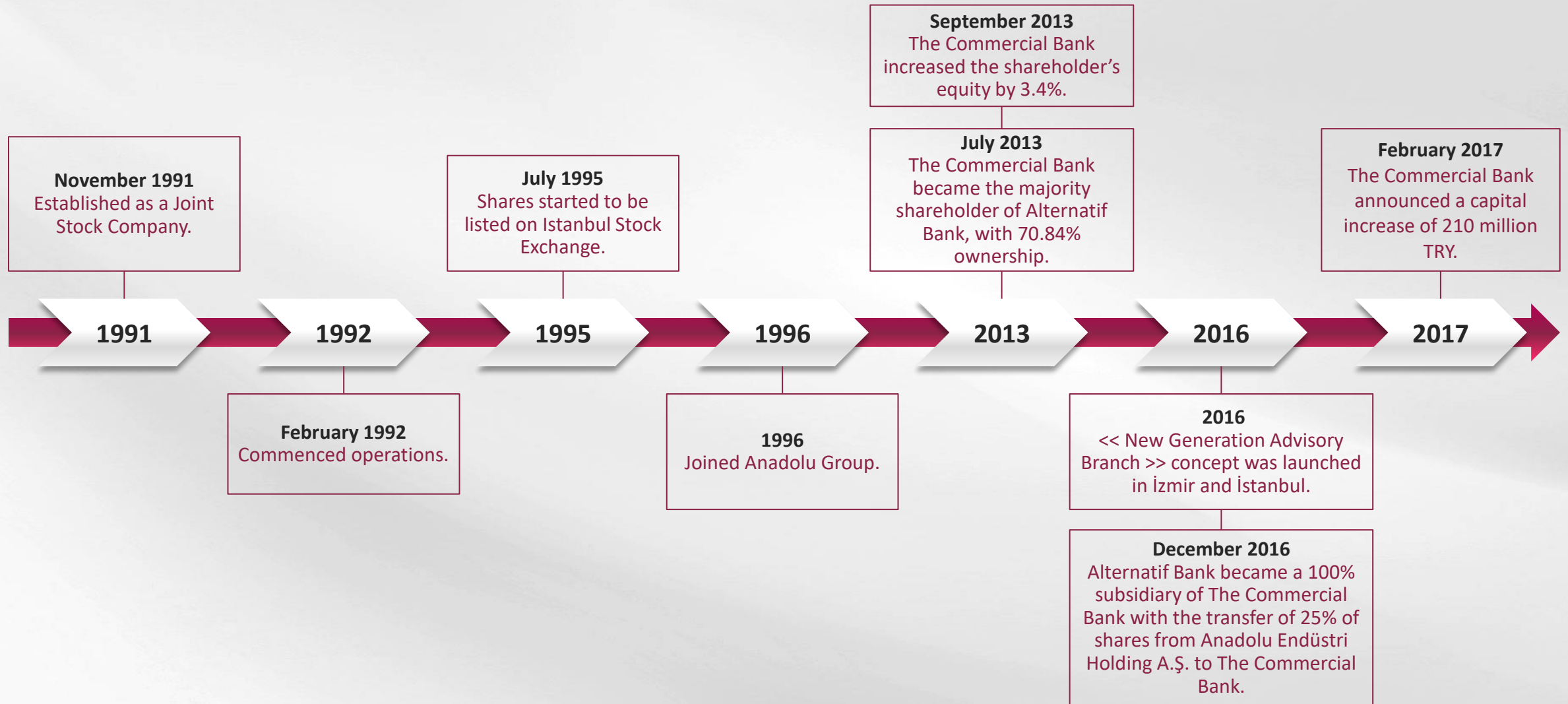




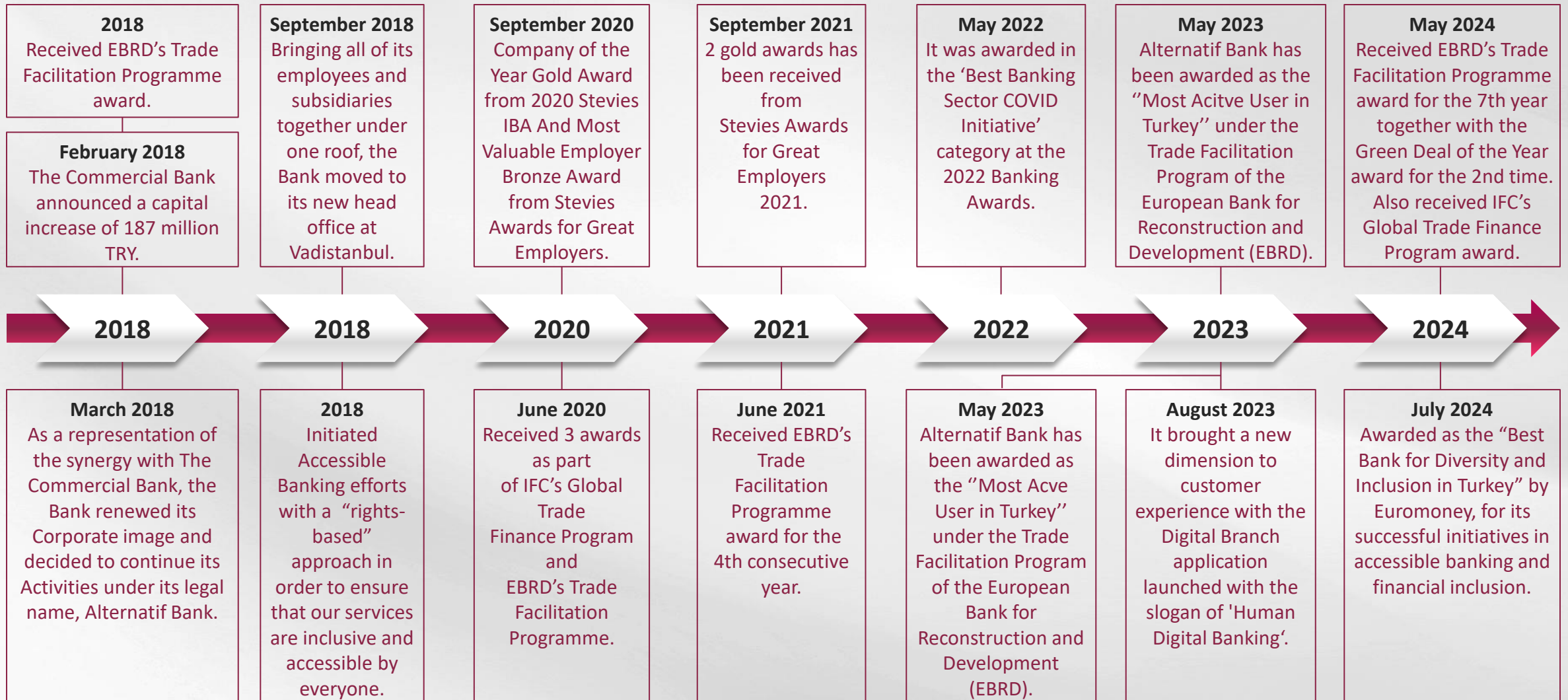
Alternatif Bank

Alternatif Bank

Corporate Profile



Milestones



Senior Management



Ozan Kırmızı

Board Member and CEO



**Ayşe
Akbulut**

EVP,
Credit Allocation



**Didem
Şahin**

EVP,
Corporate and
Business
Banking



**Hamdi İlkey
Girgin**

EVP,
Financial
Affairs and
Planning



**Levent
Güven**

EVP,
Treasury and
Financial
Institutions



**Seçkin
Mutlubaş**

EVP,
Restructuring
and Legal
Follow-up



**Zafer
Vatansever**

EVP,
Information
Technologies
and Operations

▶ Alternatif Bank’s Ratings from
MOODY’S

	Rating		Outlook
	LT	ST	
Foreign Currency Deposit	Ba2	NP	Stable
Local Currency Deposit	Ba3	NP	Stable
National	Aaa.tr	TR-1	-

▶ Alternatif Bank’s Ratings from
Fitch

	Rating		Outlook
	LT	ST	
Foreign Currency IDR	BB-	B	Stable
Local Currency IDR	BB-	B	Stable
National (LT)	AA (tur)		Stable

▶ Ratings of
The Commercial Bank - Qatar

	Foreign Currency		Outlook
	LT	ST	
MOODY’S	A2	P-1	Stable
S&P Global	A-	A-2	Stable
Fitch	A	F1	Stable

Both Fitch and Moody’s emphasize The Commercial Bank’s strong support potential to Alternatif Bank.

Alternatif Bank at a Glance

152,3 TL Billion Total Asset	57,1 TL Billion Total Deposits	92,8 TL Billion Total Cash Loans
691 TL Billion Net Profit	9,6 TL Billion Shareholder's Equity	0,9% NPL
16,2 % CAR	14,9 % ROAE	8,3 % NIM

Source: Based on consolidated financial statements as of 30 June 2026 in accordance with BRSA regulations
*NIM excludes the impact of swaps.



Alternatif Bank



Shareholder

The Commercial Bank at a Glance



► Key Highlights

- Established in 1975, and second largest conventional bank in Qatar by assets, net loans, customers' deposits and total equity.
- Operates a network of 29 branches in Qatar and is present in Turkey, Oman and UAE through its subsidiaries and associates Alternatif Bank, National Bank of Oman ("NBO") and United Arab Bank ("UAB").
- Strong corporate relationships across public and private sectors.
- Proven strength in retail banking, leading credit card provider.
- Systemic importance to the Qatari banking sector given the Bank's scale.
- Focus on sustainable controlled growth in its core business, proactive management of risk, liquidity and capital and continuing improvement in the quality of its service to customers.
- Strong credit ratings; Moody's: A2, Fitch: A, S&P: A-

Total Assets **50.5** \$ Billion

Total Deposits **23.3** \$ Billion

Total Loans **28.1** \$ Billion

Total Equity **7.27** \$ Billion

Net Profit **272.7** \$ Million

ROAE **8.2** %

CAR **18.9** %

CIR **31.2** %

Note: As of 30 June 2026

The background features a dark, monochromatic image of a hand holding a pen, poised to write on a document. Overlaid on this are several semi-transparent business graphics: a line graph in the top left, a bar chart in the top right, and a larger bar chart on the right side. A network diagram with nodes and lines is also visible. Large, solid-colored triangles in shades of red and pink are positioned around the central text. The overall aesthetic is professional and modern, with a focus on business strategy and vision.

Our Vision & Mission and Strategy

VISION

Drawing strength from our shareholder, Commercial Bank, to be an agile bank that creates long-term value for our customers, employees, shareholder and society, and is the first choice in its field.

STRATEGY

With the goal of sustainable growth and strong financial performance, to accelerate Bank's digital and technology-driven transformation, to deliver excellence in customer and employee experience and to maintain a robust risk management framework.

Our Values



We Work as One Team,
We Succeed Together



We Speak Openly,
We Do What Is Right



We Act with Speed,
We Take Ownership of Our Work

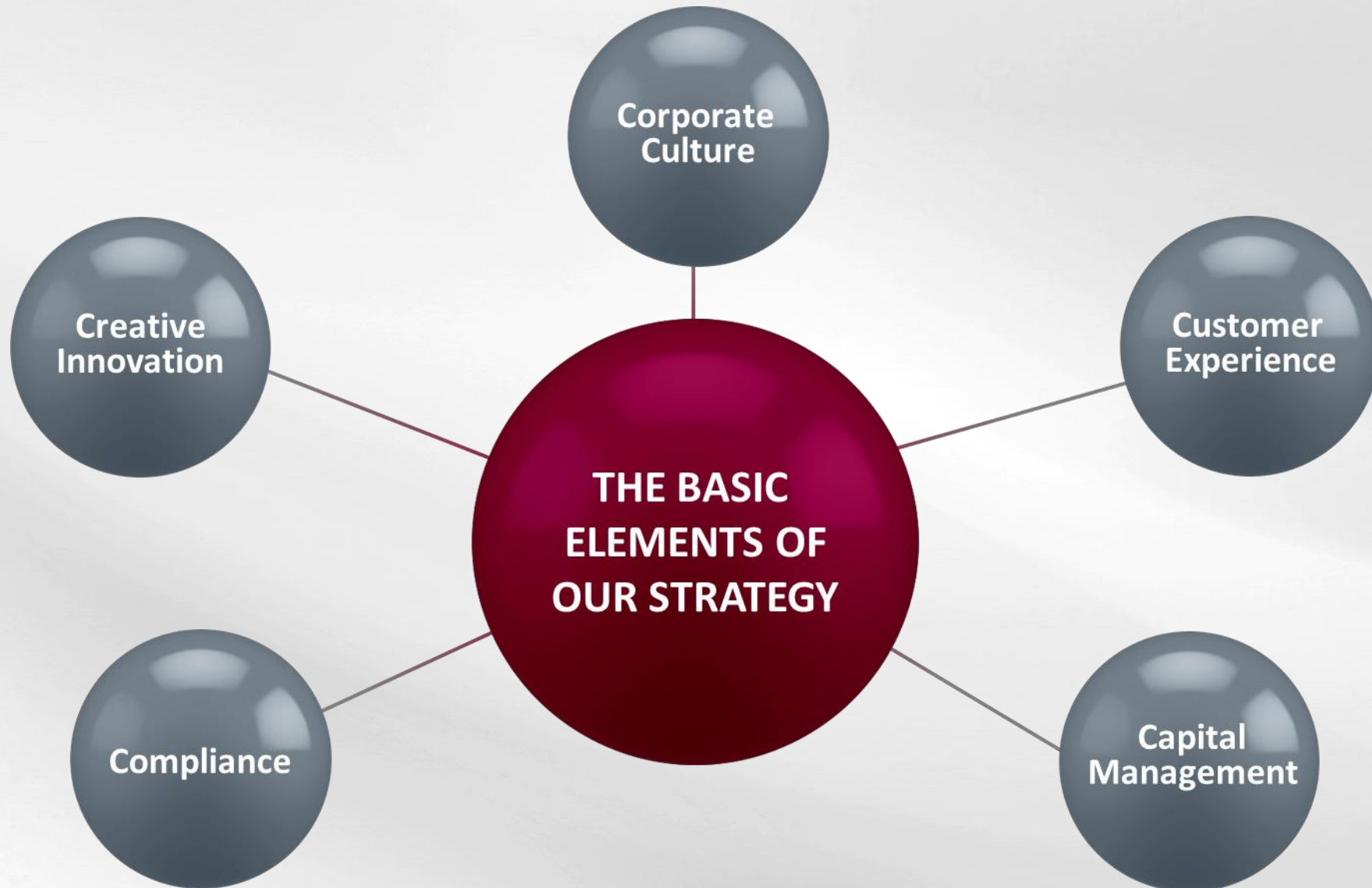


We Support
Bold Ideas



We Lead with
Integrity and Respect

Our Strategy



We offer a broad range of products, services and solutions with high added value to our customers with our experienced and expert teams.



CORPORATE

We aim to become a long-term companion to our customers with our products which are tailor-made to serve their corporate and commercial needs.

- **Structured Finance**
- **Working Capital Solutions**
- **Cash Management**
- **Trade Finance**
- **Hedging Solutions**



BUSINESS

With our competent and expert advisor bankers, we provide guidance to our customers in their financial decisions, and offer them an exclusive service with products designed to address their needs.

- **Deposits & Investments**
- **Cash & Non-Cash Loans**
- **Payment Services**
- **Foreign Trade Advisory**
- **Business Cards**
- **Insurance**



RETAIL

Our extensive financial and non-financial privileges in the areas of personal, private and digital banking set us apart. We continue to invest in digital banking to offer our customers a fast, easy and secure banking experience.

- **High-Yield Deposits**
- **Wealth Management**
- **Investment Advisory Services**
- **Personal Loans**
- **Digital Products**
- **Best Customer Experience**

Branch Network



An efficient network of 15 branches covering major industrialized regions of Turkey, where more than 85% of the GDP is generated.



Well equipped branches servicing customers in all business segments.



1 branch in Istanbul is specially designated as Corporate Branch.



1 branch in Istanbul predominantly focuses on Private Banking.



We offer tailor-made solutions to serve our customers' investment and financing needs by means of **Alternatif Lease** and **Alternatif Investment**, our subsidiaries, which are the complementary elements of our banking services.



Delivering alternative solutions for financing in order to increase equipment sales of sellers, distributors and dealers through its channel-specific sales teams.

As of 30 June 2026, Alternatif Lease's net leasing receivables is TL 8.9 Billion.



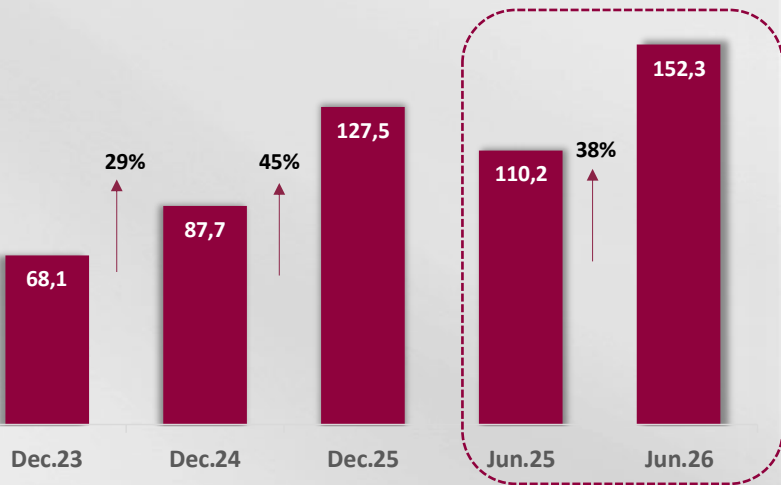
Alternatif Investment, established in 1997, is one of the prominent institutions of its sector and serves as a Broadly Authorized Intermediary Institution, through successful investment counselling and portfolio management services provided to corporate and retail investors.

The background of the slide features a blurred office scene with three business professionals in a meeting. Overlaid on this are several large, semi-transparent magenta triangles pointing in various directions. The title 'Financial Highlights' is centered in a white, sans-serif font.

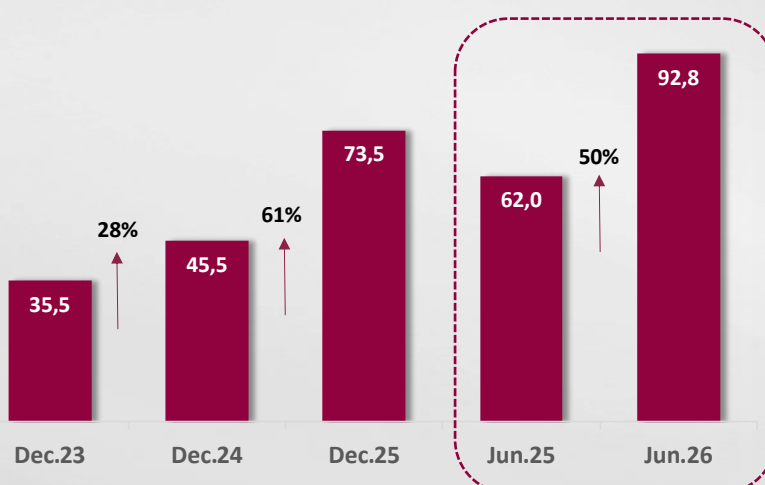
Financial Highlights

Key Financials

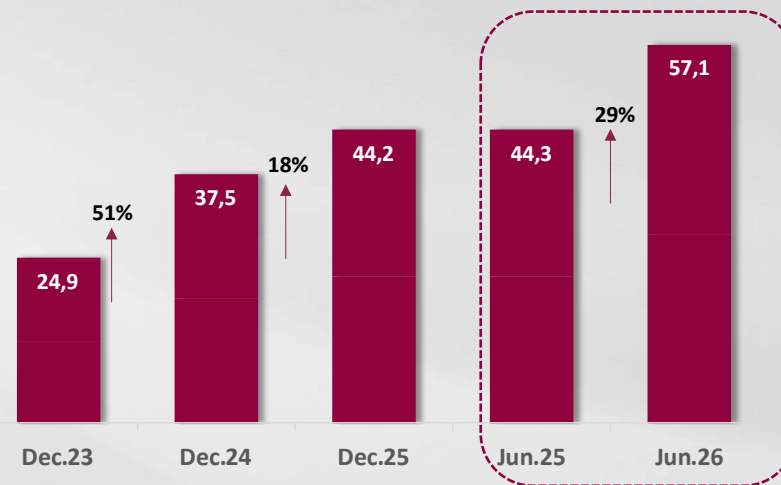
Total Assets (TL bn)



Loans (TL bn)

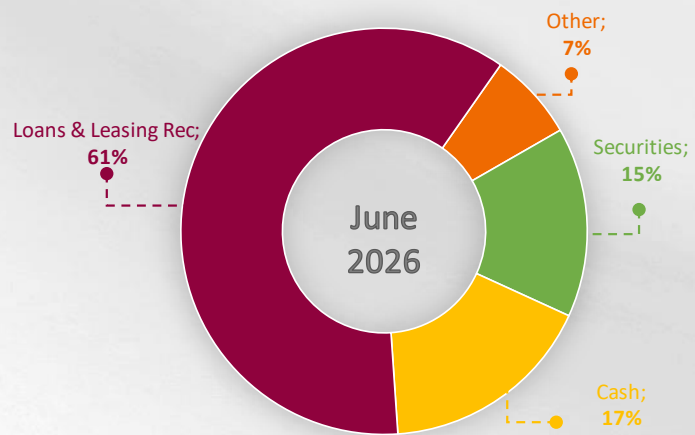
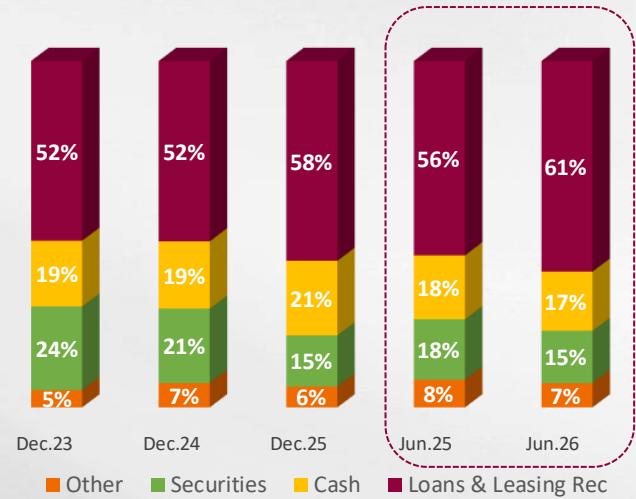


Deposits (TL bn)

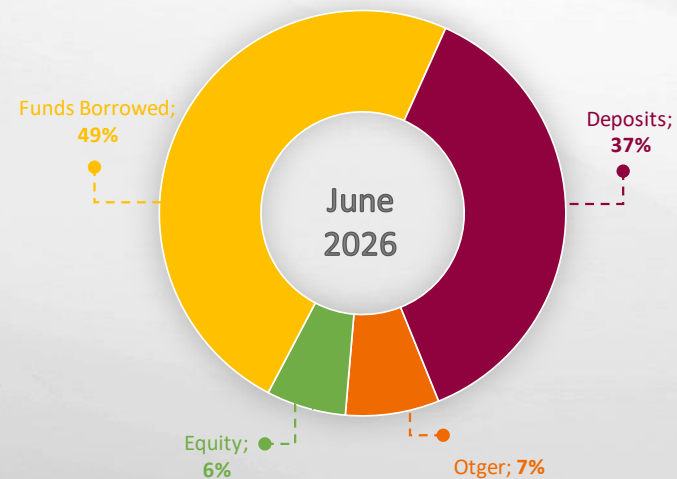
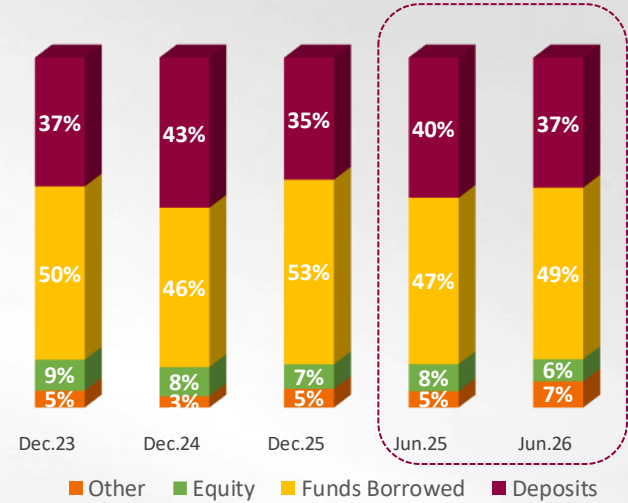


Balance Sheet Composition

Asset Composition



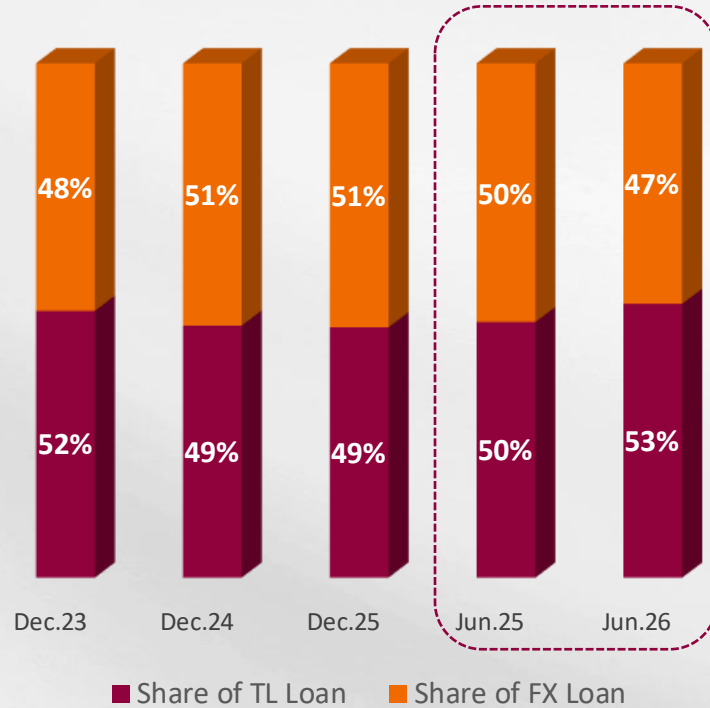
Liabilities Composition



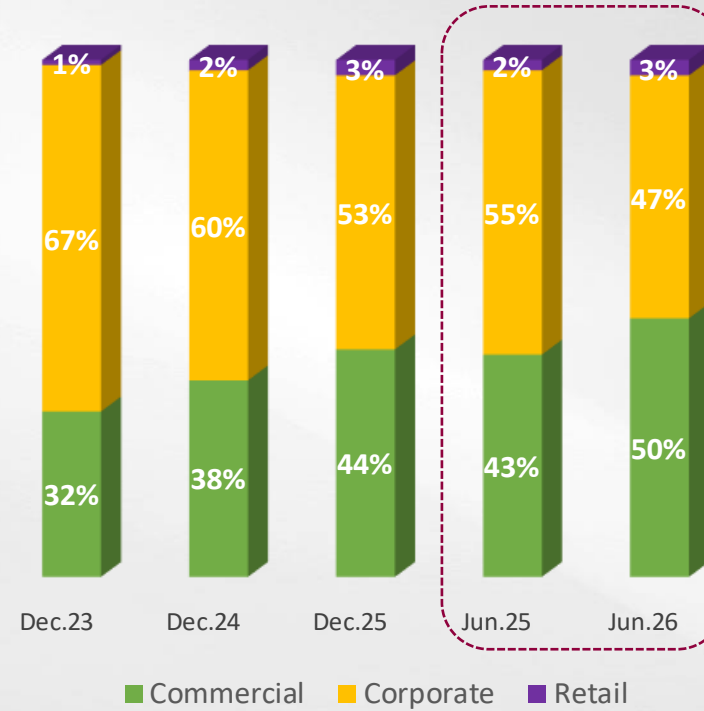
Source: Based on consolidated financial statements as of 30 June 2026 in accordance with BRSA regulations

Loan Portfolio

Loan Portfolio by Currency



Loan Portfolio by Segments (*)

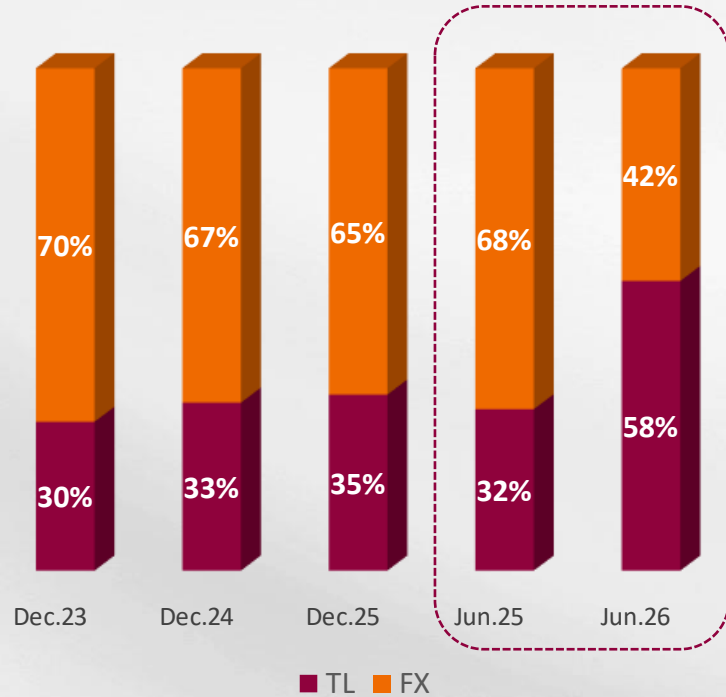


Source: Based on consolidated financial statements as of 30 June 2026 in accordance with BRSA regulations

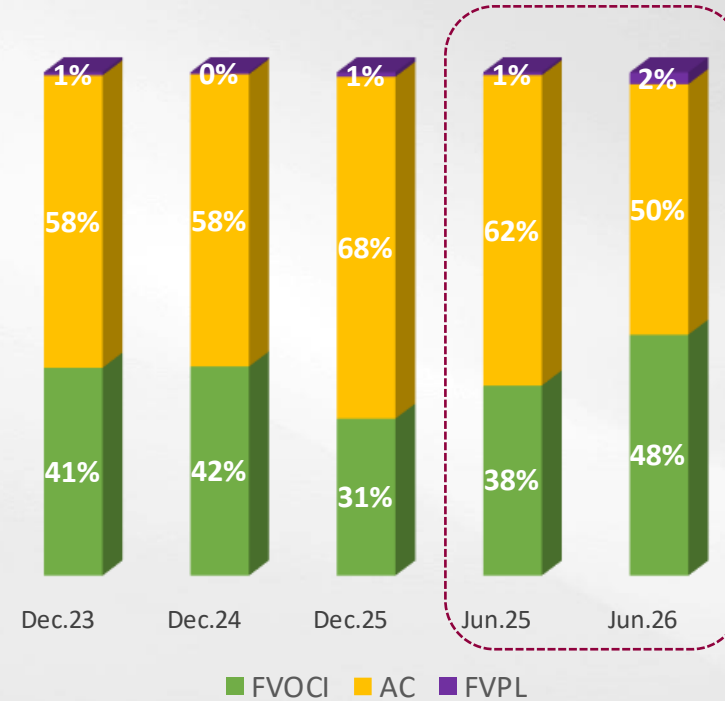
(*) Loan portfolio by segment based on MIS reports.

Securities Portfolio

Securities Portfolio by Currency



Securities Portfolio by Types (*)

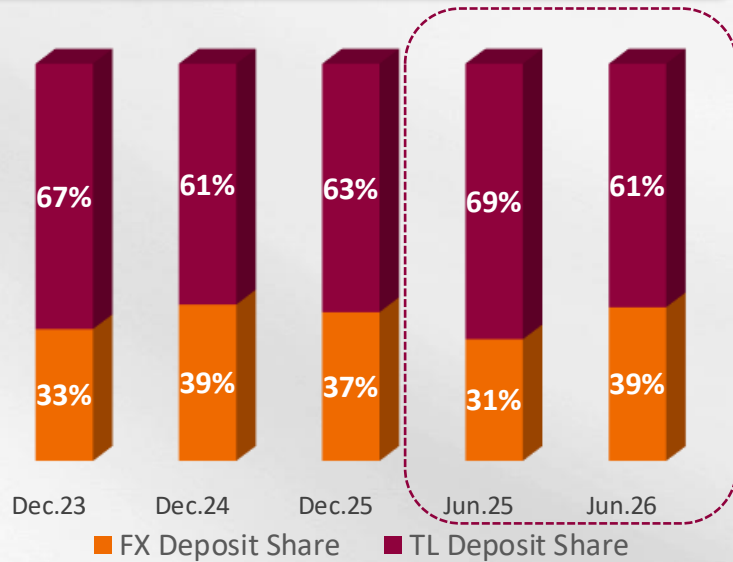


Source: Based on consolidated financial statements as of 30 June 2026 in accordance with BRSA regulations

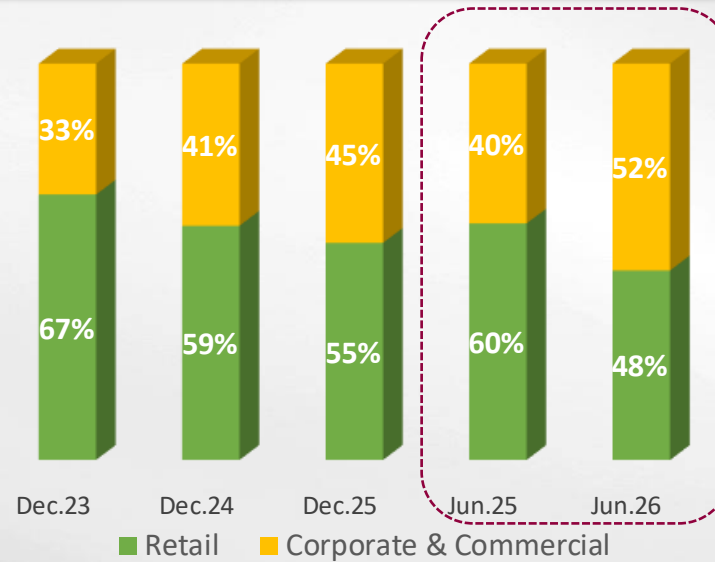
(*) Securities portfolio classified as fair value through profit or loss (FVPL), amortised cost (AC) and fair value through other comprehensive income (FVOCI).

Deposit Portfolio

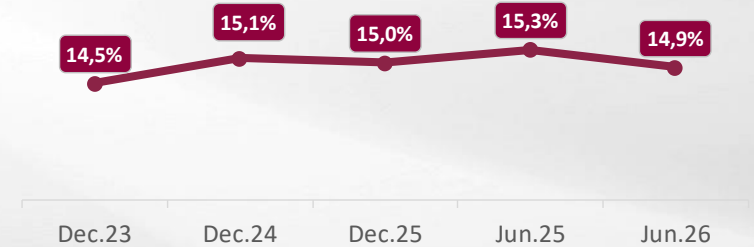
Deposits by Currency



Deposits by Segments

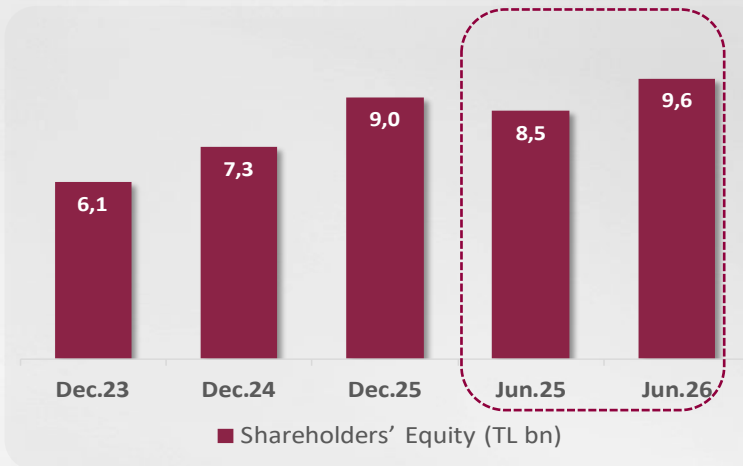


Demand Deposit / Total Deposit

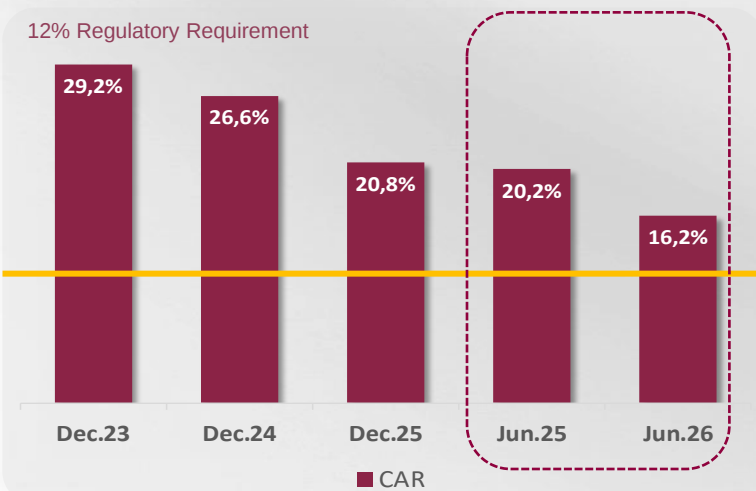


Capitalization

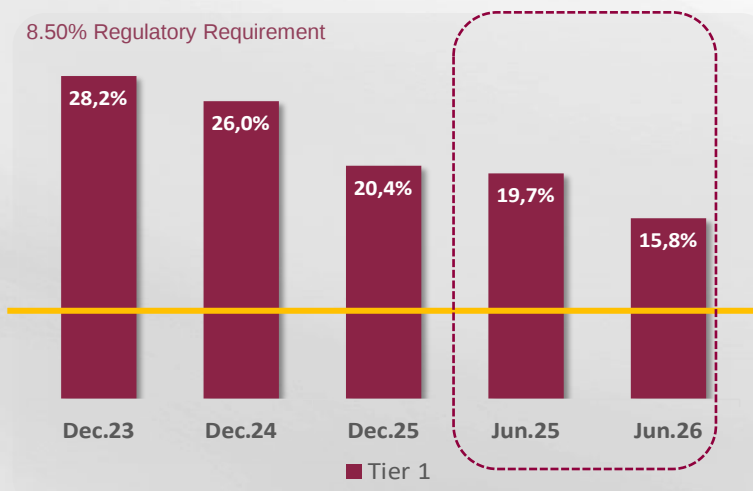
Shareholders' Equity (TL bn)



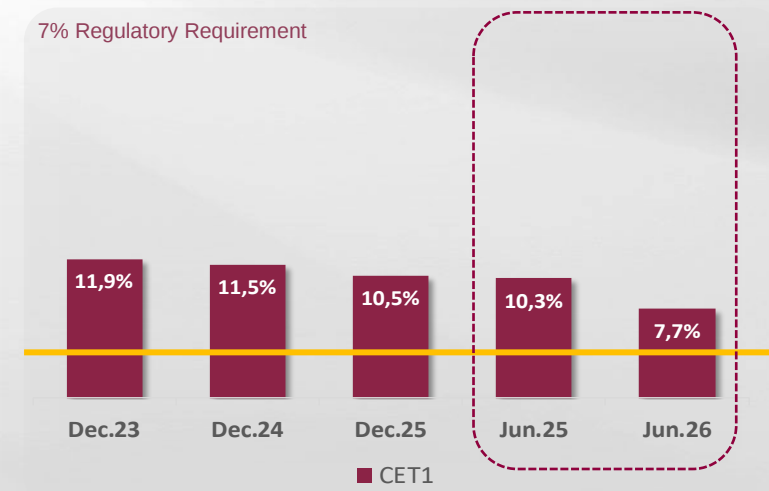
CAR



Tier 1

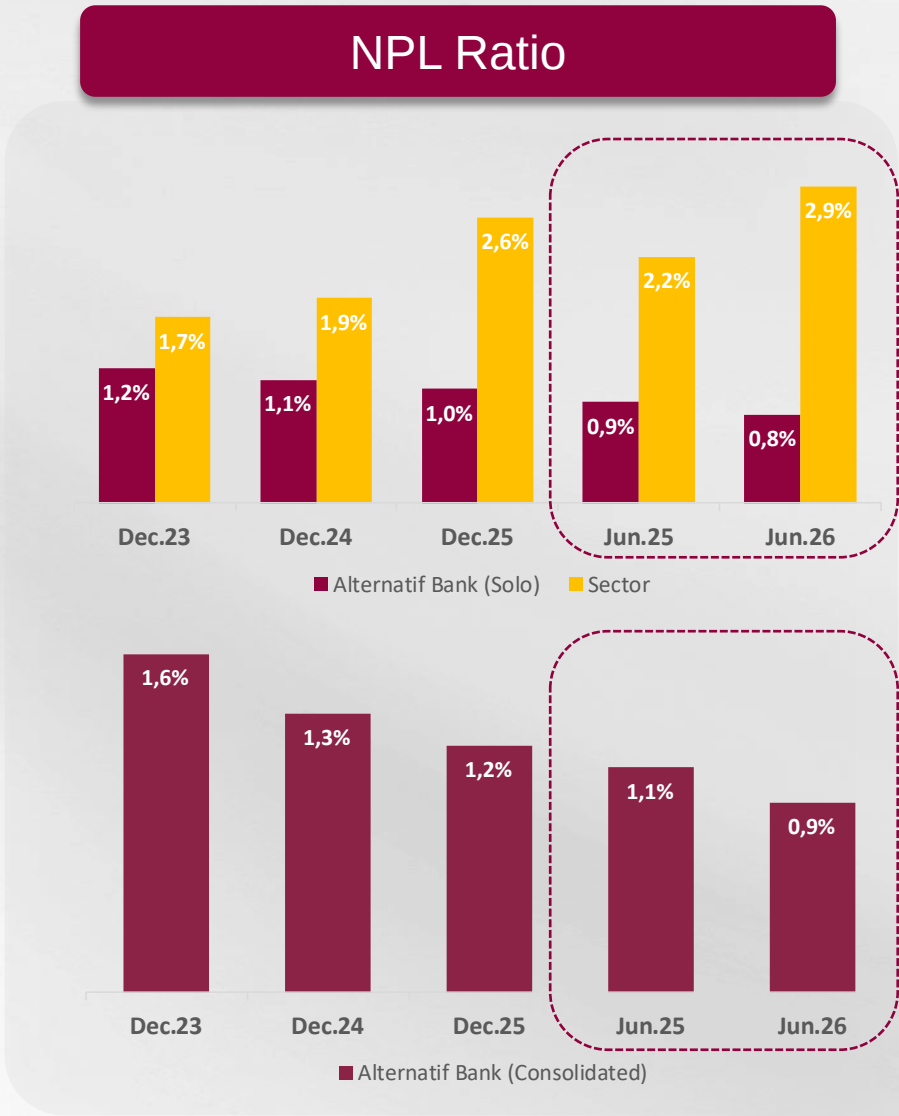


CET1

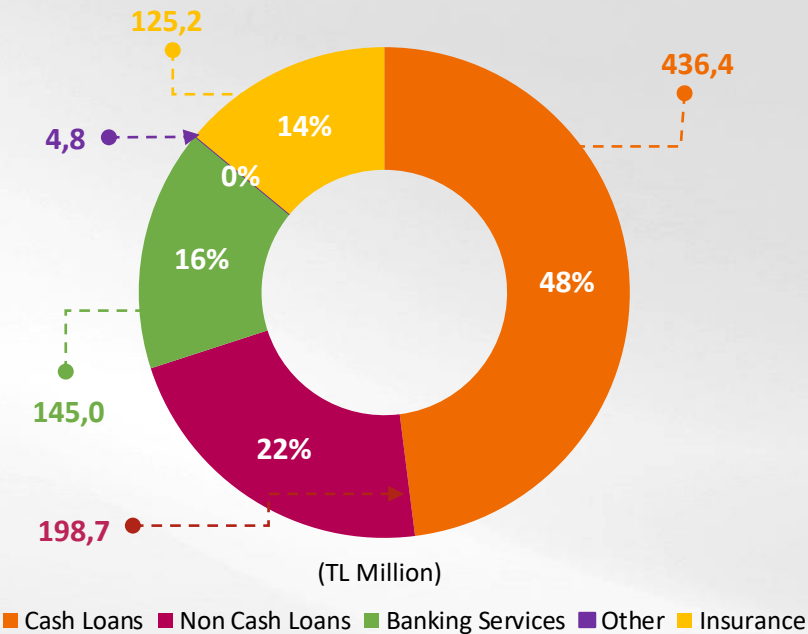


Source: Based on consolidated financial statements as of 30 June 2026 in accordance with BRSA regulations

Asset Quality - Efficiency



Fee and Commission Income*



510
TL Million
Fee & Comm. Inc.

June 2025

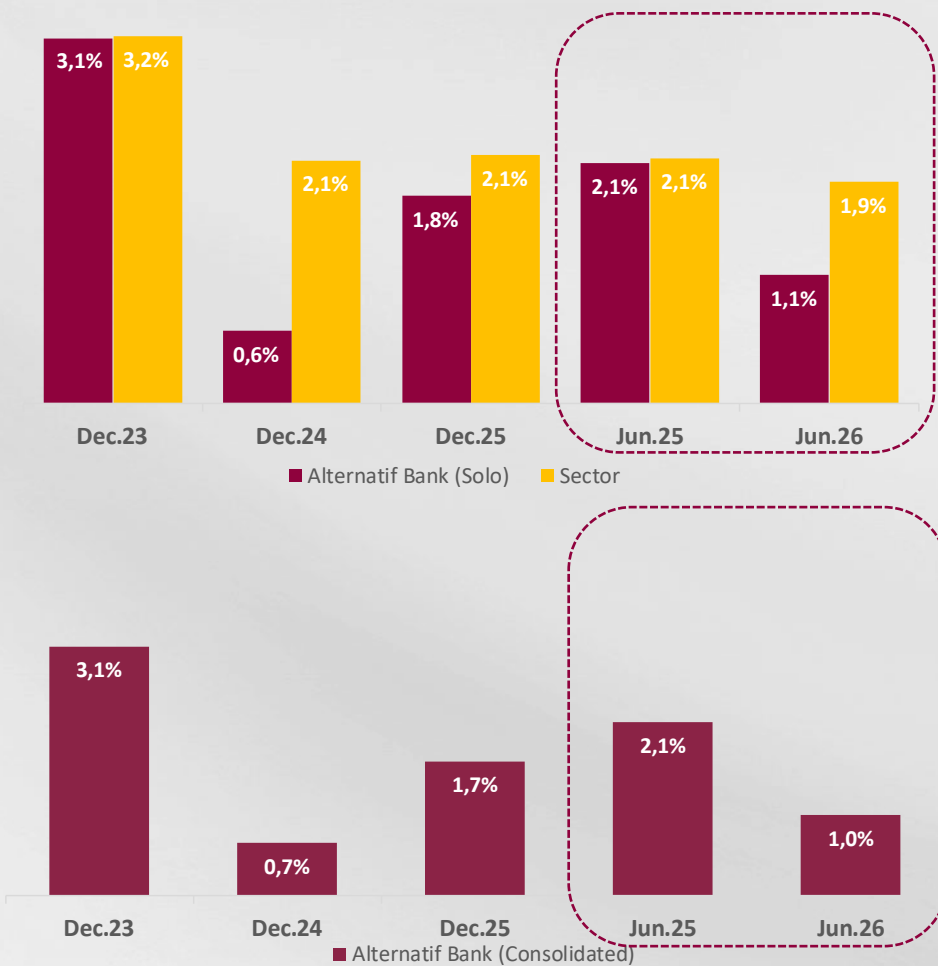
503
TL Million
Fee & Comm. Inc.

June 2026

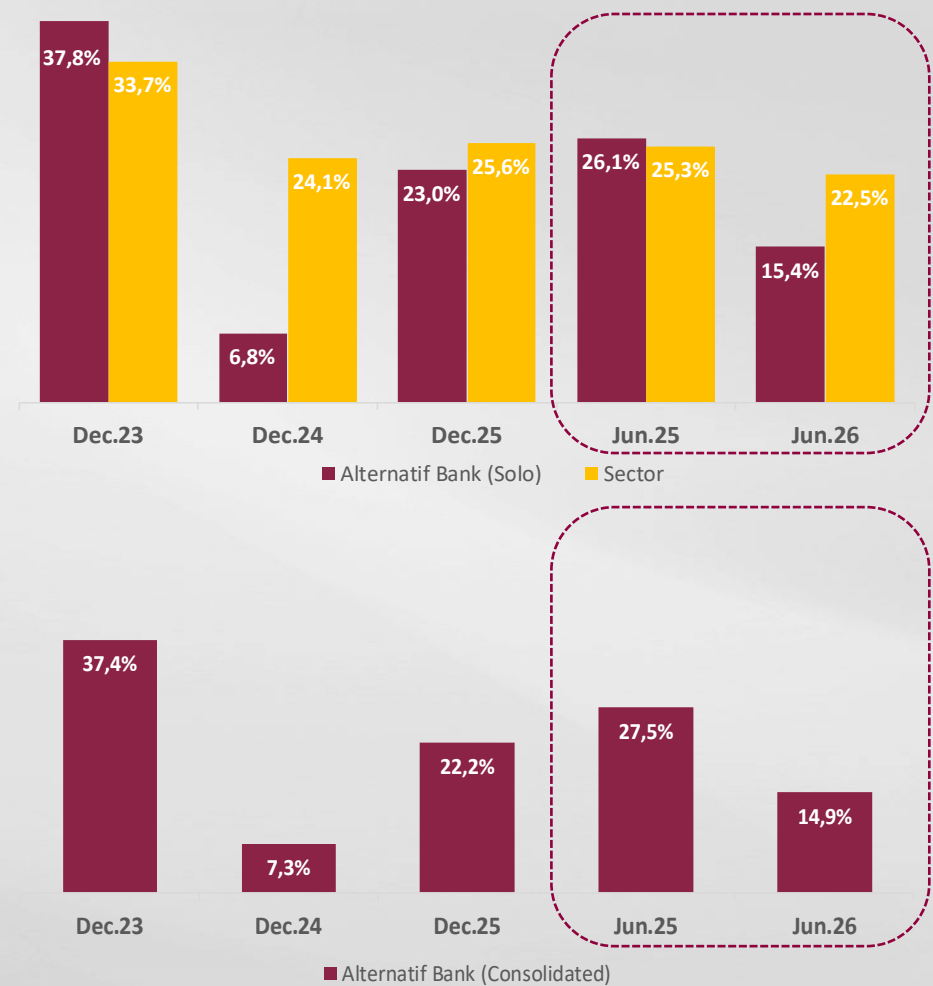
Source: Based on non-consolidated and consolidated financial statements as of 30 June 2026 in accordance with BRSA regulations
(*) Fee & Commission Income breakdown based on MIS reports and figures represent solo results

Profitability

ROAA



ROAE



Source: Based on non-consolidated and consolidated financial statements as of 30 June 2026 in accordance with BRSA regulations

Appendix – Financial Reports

Income Statement

Income Statement (TL, mn)	6M25	12M23	12M24	12M25	6M26	YtD Δ%	YoY Δ%
Net Interest Income	1.410,6	2.030,1	2.346,4	4.333,0	4.245,0	-2%	201%
Net Fee and Commission	431,2	-216,6	522,6	807,2	363,0	-55%	-16%
Dividend Income	0,6	0,3	0,3	0,6	1,0	80%	80%
Trading Gain / (Loss)	-35,7	2.048,5	-1.009,3	-912,3	-1.372,0	-50%	-3745%
Other Operating Income	1.186,1	205,0	207,3	2.125,1	689,0	-68%	-42%
Total Operating Income	2.992,8	4.067,3	2.067,3	6.353,6	3.926,0	-38%	31%
Loan Loss Provision	-285,5	-117,8	690,1	-583,6	-729,0	25%	155%
Operating Expenses	-1.576,9	-1.506,5	-2.404,2	-3.643,4	-2.200,0	-40%	40%
Equity Pick-up Gain / (Loss)	0	0	0	0	0	-	-
Tax	-63,2	-507,5	142,7	-309,8	-306,0	-1%	384%
Net Profit	1.067,1	1.935,5	495,9	1.816,7	691,0	-62%	-35%

Source: Based on consolidated financial statements as of 30 Jun 2026 in accordance with BRSA regulations

Balance Sheet



Balance Sheet (TL, mn)	6M25	2023	2024	2024	6M26	YtD Δ%	YoY Δ%
Loans	62.012	35.510	45.541	73.464	92.784	26%	50%
TRY	30.820	18.417	22.310	35.762	49.399	38%	60%
FX(USD)	768	561	641	860	914	6%	19%
Stage-2 Loans	3.582	6.326	3.540	6.508	6.235	-4%	74%
Npl	660	572	603	859	833	-3%	26%
Specific Provision	321	463	296	523	501	-4%	56%
General Provision	573	983	515	488	633	30%	10%
Bonds & Securities	19.287	16.522	18.781	18.839	23.064	22%	20%
Deposit	44.264	24.921	37.546	44.233	57.075	29%	29%
TRY	30.711	16.650	22.768	27.676	34.994	26%	14%
FX(USD)	341	281	419	386	474	23%	39%
Bonds Issued	844	419	304	1.043	1.376	32%	63%
Paid-in Capital	2.214	2.214	2.214	2.214	2.214	0%	0%
Equity	8.490	6.061	7.271	8.964	9.606	7%	13%
Total Assets	110.177	68.136	87.745	127.458	152.267	19%	38%

Source: Based on consolidated financial statements as of 30 Jun2026 in accordance with BRSA regulations

Awards



**COMPANY OF THE YEAR - GOLD MOST VALUABLE
COMPANY OF THE YEAR - BRONZE (2020)
MARKETING SOLUTION CATEGORY – BRONZE
(2025)**



**BEST TRADE OPERATIONS BANK PARTNER IN EUROPE
AND CENTRAL ASIA
BEST PARTNER BANK IN EUROPE AND CENTRAL ASIA (2020)
BEST PARTNER BANK (2024)**

EUROMONEY

**BEST BANK FOR DIVERSITY AND INCLUSION IN
TÜRKİYE (2024)**



**MOST ACTIVE ISSUING BANK IN TÜRKİYE (2018,
2019, 2020, 2021, 2022, 2023, 2024)
GREEN TRANSACTION OF THE YEAR (2023,
2024,2025,2026)**



**OMNI-CHANNEL BANKING APPLICATION AND
DEVELOPMENT INFRASTRUCTURE SOFTWARE AWARD
WITH “ALTERNEXT” (2018)**

Alternatif Bank



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A subsidiary of The Commercial Bank - Qatar.



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